

# **STRUCTURAL BUSINESS STATISTICS 2010**



Bosnia and Herzegovina



**BHAS**

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## Foreword

Development of the Structural Business Statistics started through the support projects to the statistical system of Bosnia and Herzegovina with the objective of training staff for conducting Pilot survey in 2010 with 2009 as reference year, as preparation for the regular conducting of structural business surveys and production of statistics (variables and indicators) according to EU Regulation 295/2008. Full implementation of structural business statistics will be carried out continuously and progressively through projects support to the statistical system of Bosnia and Herzegovina.

Agency for Statistics of Bosnia and Herzegovina in accordance with the Plan of activities for 2012, for the first time publishes the Bulletin of the annual structural business statistics (SBS) for the larger part of the economy of Bosnia and Herzegovina.

Bulletin contains main structural variables and indicators that are made based on the data "Annual structural business statistics survey for enterprises - SBS," which are jointly conducted by statistical institutions of Bosnia and Herzegovina (Agency for Statistics of Bosnia and Herzegovina, Institute for Statistics of Federation of BiH and Institute for Statistics of Republika Srpska) and which are in full compliance with applicable EU standards in this field of statistics (EU Regulation 295/2008), and in accordance with EU Classification of economic activities NACE Rev 2.

Bulletin consists of two parts. The first part contains basic methodological explanations with definitions of variables and indicators in order to allow proper and easier use of the presented data. The second part contains tables with data for 2010, and graphics.

It must be pointed out that the statistical data presented in this bulletin are not comparable with the data on the structure and business collected and/or processed according to methodologies that have a different access and/or using different concepts and definitions.

We use this opportunity to thank the Institute for Statistics of Federation of BiH, Institute for Statistics of Republika Srpska and Branch Office of Agency for Statistics BiH in Brcko District for good cooperation in all phases of survey, as for the joint efforts during the conducting of the structural business survey, controls, data editing, analysis of results.

Sarajevo, September 2012.

Director

Zdenko Milinović

## **ABBREVIATIONS:**

BiH	- Bosnia and Herzegovina
FBiH	- Federation of Bosnia and Herzegovina
RS	- Republika Srpska
BD	- Brcko District
EU	- European Union
SBS	- Structural Business Statistics
SBR	- Statistical Business Register
EU CPA 2008	- EU Classification of products by activity
KPPD BiH 2010	- Classification of products by activity of Bosnia and Herzegovina 2010
EU NACE Rev 2.	- EU Classification of economic activities
KD BiH 2010	- Classification of activities of Bosnia and Herzegovina 2010
EU NUTS	- EU Classification of territory units for statistics
KAU	- Kind of activity unit

## **SYMBOLS:**

-	- no occurrence
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## INTRODUCTION

Structural business survey is aimed at collecting, processing and publishing statistical data on the structure, activity, competitiveness and operating characteristics of enterprises and their business results at different levels of grouping by activity.

Structural business statistics surveys represent a general framework for collecting data on all active market units (enterprises). Based on these surveys, indicators are produced for the reference year and show changes in relation to the previous year. Most of the variables are expressed in values at current prices and, therefore, the indices of change refer to changes in value.

Data collected through Structural business surveys are used for analysis of the structure of business entities by activity (production value, value-added, employment etc.), analysis of factors used in the production process (number of persons employed, compensation of employees, investments etc.), analysis of national and regional development. In addition, Structural business statistics data are used also as input for national accounts estimates and for weights calculation in short-term statistics.

The content of Structural business statistics (SBS) in the European community is defined by the EU Regulation 295/2008 and implementing Regulations 250/2009, 251/2009 and 275/2010.

Statistics produced in line with these regulations are grouped in following modules:

- A common module for annual structural statistics, as defined in Annex I. This module has established a common framework for all market activities, in which service activities are defined for which a detailed module is not provided,
- A detailed module for structural statistics in industry, as defined in Annex II,
- A detailed module for structural statistics in trade, as defined in Annex III,
- A detailed module for structural statistics in construction, as defined in Annex IV,
- A detailed module for structural statistics in insurance, as defined in Annex V;
- A detailed module for structural statistics on credit institutions, as defined in Annex VI;
- A detailed module for structural statistics on pension funds, as defined in Annex VII;
- A detailed module for structural statistics on business services, as defined in Annex VIII;
- A detailed module for structural statistics on business demography, as defined in Annex IX.

For each module, annual, multi-annual and regional data series are defined. In addition, the data series that should be produced for kind of activity units are defined for module II and IV.

First regular statistical survey of structural business statistics in Bosnia and Herzegovina, with enterprise as an observation unit was conducted with aim of producing annual series of data for enterprises, for the first four Annexes of EU Regulation 295/2008. This survey did not cover all services from the Annex I according to EU Regulation 295/2008. The following services are included: H - Transportation and Storage I - Accommodation and food services activities (Hotels and Restaurants) and L - Real estate activities.

Further development of structural business statistics will be based on full implementation of first four Annexes, which means production of annual and multiannual series of data for enterprises, regional series of data, as well as variables for the kind of activity units (KAU variables), including entrepreneurs and development of survey for other Annexes (Annexes V to IX) of EU Regulation.

## **NOTES ON METHODOLOGY**

### ***Legal basis***

The legal basis for the implementation of Structural Business surveys are Statistical programme of Bosnia and Herzegovina for 2009-2012, Annual statistical plan of the Agency for Statistics which is adopted based on Law on Statistics of BiH ("Official Gazette" No. 26/04 and 42/04), as plans and programmes of the entities Institutes which are harmonized with the Four-year program and Annual statistical plan of the Agency for Statistics of Bosnia and Herzegovina. In the European community, structural business statistics are defined by the EU Regulation 295/2008 and implementing Regulations 250/2009, 251/2009 and 275/2010.

### ***The aim of survey***

The aim of survey on Structural Business Statistics is monitoring of business market units and providing comparable data in accordance with European SBS standards. Data collected through structural business surveys are used for analysis of the structure of business entities by activities (production value, value-added, employment etc.), analysis of factors used in the production process (number of persons employed, compensation of employees, investments etc.), analysis of national and regional development. In addition, Structural Business Statistics data are used also as input for estimates national accounts and for weights which are used for calculation of the index in short-term statistics.

### ***Coverage***

The survey covered active enterprises from Statistical Business Register (SBR) which kept and maintained by the Agency for Statistics of BiH in cooperation with Institute for Statistics of Federation of BiH, Institute for Statistics of RS and Branch Office of Agency for Statistics BiH in Brcko District.

This Bulletin covered active enterprises, which are classified by main activity in the following Sections: B- Mining and Quarrying, C – Manufacturing, D - Electricity, gas, steam and air conditioning supply, E - Water supply; sewerage, waste management and remediation activities, F – Construction, G - Wholesale and retail trade; repair of motor vehicles and motorcycles, H - Transportation and storage, I - Accommodation and food service activities and L – Real estate activities.

Covered activities represent about 85% of the population enterprises in business economy.

The survey covered enterprises, but not entrepreneurs.

Further development of structural business statistics will go towards the expansion of coverage to all units dealing with market production from all activities of the business economy, which is required by EU Regulation, including entrepreneurs.

### ***Source and methods of data collection***

Data for the compilation of SBS variables and indicators are collected by statistical survey "Annual structural business statistical survey for the enterprises."

It was used the combined method of sample and full coverage. The method full coverage was used for enterprises with 20 or more persons employed, and the sample method for enterprises with less than 20 persons employed.

The sampling frame was based on the data from the SBR as of 31st of December 2010. Regular survey for 2010 includes activities which are covered by Annexes I, II, III and IV of Regulation 295/2008. Annex I does not cover all activities according to Regulation, only following services are included: H -



Transportation and Storage I - Accommodation and food services activities (Hotels and Restaurants) and L - Real estate activities.

Stratification of the target population of the survey was conducted according to entity where enterprise is registered, class of enterprises in relation to the number of persons employed and activity of enterprise, in accordance with the following levels:

- Section B „Mining and Quarrying“ – level of division (2 codes KD BiH 2010)
- Section C „Manufacturing“ – level of division (2 codes KD BiH 2010)
- Section D „Electricity, gas, steam and air conditioning supply“ - level of group (3 codes KD BiH 2010)
- Section E „Water supply; sewerage, waste management and remediation activities“- level of division (2 codes KD BiH 2010)
- Section F „Construction“ - level of division (2 codes KD BiH 2010)
- Section G „Wholesale and retail trade; repair of motor vehicles and motorcycles“ – level of division (2 codes KD BiH 2010)
- Section H „Transportation and Storage“ - level of division (2 codes KD BiH 2010)
- Section I „Accommodation and food services activities (Hotels and Restaurants)“ – level of division (2 codes KD BiH 2010)
- Section L „Real estate activities“ – level of group (3 codes KD BiH 2010)

Stratification of frame for SBS survey for the reference 2010 was done by following employment class:

1. I class 0 – 19 persons employed
2. II class 20 – 49 persons employed
3. III class 50 and more persons employed.

In Bosnia and Herzegovina the sampling frame was 21 848. Based on this frame, sample of 10 456 units was selected for BiH; from which for Federation of BiH 6324 units, for Republika Srpska 3635 units and for Brcko District 497 units.

Sampling frame and sample by activity section and employment class is shown in the next table:

**Sampling frame and sample by activity section and employment class for BiH for 2010**

Section	Sampling frame				Sample			
	Employment Class				Employment Class			
	I	II	III	Total	I	II	III	Total
<b>B</b>	134	29	24	187	104	29	24	157
<b>C</b>	3689	591	471	4751	1936	591	471	2998
<b>D</b>	39	9	24	72	38	9	24	71
<b>E</b>	169	72	72	313	138	72	72	282
<b>F</b>	1803	302	174	2279	578	302	174	1054
<b>G</b>	10333	643	290	11266	3604	643	290	4537
<b>H</b>	1821	109	59	1989	611	109	59	779
<b>I</b>	629	54	26	709	273	54	26	353
<b>L</b>	255	14	13	282	198	14	13	225
<b>Total</b>	<b>18872</b>	<b>1823</b>	<b>1153</b>	<b>21848</b>	<b>7480</b>	<b>1823</b>	<b>1153</b>	<b>10456</b>

The total response rate for all activities and employment class in BiH was 63.8%, in Federation of BiH was 59.3%, in Republika Srpska was 72.7% and in Brcko District was 55.5%.

Entity institutes and Brcko District organized and carried out fieldwork in their respective territory. Printing of the survey materials (questionnaires, instructions and letters), distribution to the reporting units, collection, remind, check and data entry, micro data editing and estimations of totals were carried out in the entity institutes, and for Brcko District was carried out Agency for Statistics of BiH.

### ***Observation units***

Several statistical units are used for the compilation of SBS survey. Most data refer to the „enterprise“ as a statistical unit. For the calculation of regional data is used local unit, and for the calculation of KAU variables is used kind of activity unit.

The observation units in this survey are enterprises perform the activity in the economic territory of Bosnia and Herzegovina. These enterprises are classified in the sections of activity that are listed in previous table. Each enterprises are attributed a certain activity code according to the Classification of Activities BiH 2010 on the basis of their principal activity. The principal activity of the enterprise is determined and updated by the Statistical Business Register. Criteria for determining the principal activity is the share of revenue or number of persons employed in total revenue or in total number of persons employed of enterprise.

However, the enterprise statistics refer to the all activities carried out by the enterprises, including their secondary activities.

Data published in this bulletin refer to enterprise and they are grouped by next classes of employment:

- Small enterprises (0 to 49 persons employed),
- Medium enterprises (50 to 249 persons employed) and
- Large enterprises (250 and more persons employed).

### ***Classifications***

Classification of Activities of Bosnia and Herzegovina 2010 – KD BiH 2010 was used for conducting Structural Business Statistics survey, which is in line with the EU NACE Rev. 2, according to which the data are published in this bulletin.

In the countries of EU, statistical data are collected and data are broken down by statistical regions. As in BiH has not yet introduced the classification of regions according to EU NUTS classification, data are shown only by administrative breakdown, ie. for BiH, entities and BD.

Certain SBS parameters are shown also by groups of products based on KPPD BH 2010 (EU CPA 2008).

### ***Definitions of variables and indicators***

#### ***Variables***

##### ***Number of enterprises***

A count of the number of market enterprises registered to the population concerned in the business register corrected for errors, in particular frame errors. Only active units which either had turnover or employment at any time during the reference period should be included. Dormant (temporarily inactive) and inactive units are excluded.

### ***Number of persons employed***

The number of persons employed is defined as the total number of persons who work in the observation unit (including working proprietors, partners working regularly in the unit and unpaid family workers working regularly in the unit), as well as persons who work outside the unit who belong to it and are paid by it (e.g. sales representatives, delivery personnel, repair and maintenance teams). It includes persons absent for a short period (e.g. sick leave, paid leave or special leave), and also those on strike, but not those absent for an indefinite period. It also includes part-time workers who are regarded as such under the laws and who are on the pay-roll, as well as seasonal workers, apprentices and home workers on the pay-roll. Unpaid family workers refer to persons who live with the proprietor of the unit and work regularly for the unit, but do not have a contract of service and do not receive a fixed sum for the work they perform. The number of persons employed excludes manpower supplied to the unit by employment agencies or brokerage of employment.

### ***Number of employees***

The number of employees is defined as those persons who work for an employer and who have a contract of employment and receive compensation in the form of wages, salaries, fees, gratuities, piecework pay or remuneration in kind. The number of employees includes part-time workers, seasonal workers, and persons on strike or on short-term leave, but excludes those persons on long-term leave. The number of employees does not include voluntary workers.

### ***Turnover***

Turnover comprises revenues calculated from sales of products, goods and services by the reporting unit to third parties during the reference period. Turnover includes all duties and taxes on the goods or services invoiced by the unit with the exception of the value added type taxes (VAT). It also includes all other charges (transport, packaging, etc.) passed on to the customer, even if these charges are listed separately in the invoice.

Goods produced for own consumption or investment should be excluded from turnover. Reduction in prices, rebates and discounts as well as the value of returned packing must be deducted. Income classified as other operating income, financial income and extra-ordinary income and revenue from the use by others of enterprise assets yielding interest, royalties and dividends and other income is excluded from turnover. Operating subsidies received from public authorities are also excluded.

### ***Production value***

The production value measures the amount actually produced by the unit. The production value is defined as turnover or revenue from sales of goods and rendering of services, plus or minus the changes in stocks of finished products and work in progress; minus the purchases of goods and services for resale (only for the goods and services sold during the reporting period); plus capitalized production, plus other operating income (including subsidies on products and production). Income and expenditure classified as financial or as revenue in the form of interests and dividends in company accounts is excluded from production value. Capitalized production includes the own-account production of all goods that are retained by their producers as investment. The latter includes the production of fixed tangible assets (buildings, etc.) as well as intangible assets (development of software, etc.). Capitalized production is unsold production and is valued at production cost. These capital goods are also included in investment.

### ***Value added at factor cost***

Value added at factor cost is the gross income from operating activities after adjusting for operating subsidies and indirect taxes. It can be calculated from turnover, plus capitalised production, plus other operating income, plus or minus the changes in stocks, minus the purchases of goods and services, minus other taxes on products which are linked to turnover but not deductible, minus the duties and taxes linked to production. The duties and taxes linked to production are compulsory,

unrequited payments, in cash or in kind which are levied by general government in respect of the production and importation of goods and services, the employment of labour, the ownership or use of land, buildings or other assets used in production irrespective of the quantity or the value of goods and services produced or sold.

### ***Personnel costs***

Personnel costs are defined as the total remuneration, in cash or in kind, payable by an employer to an employee (regular and temporary employees as well as home workers) in return for work done by the latter during the reference period. Personnel costs also include taxes and employees' social security contributions retained by the unit as well as the employer's compulsory and voluntary social contributions. Included are all gratuities, workplace and performance bonuses, ex gratis payments, thirteenth month pay (and similar fixed bonuses), payments made to employees in consideration of dismissal, lodging, transport, cost of living and family allowances, commissions, attendance fees, over-time, night work etc. Payments for agency workers are not included in personnel costs.

### ***Gross operating surplus***

Gross operating surplus is the surplus generated by operating activities after the labour factor input has been recompensed. It can be calculated from the value added at factor cost less the personnel costs. It is the balance available to the unit which allows it to recompense the providers of own funds and debt, to pay taxes and eventually to finance all or a part of its investment.

### ***Total purchases of goods and services***

Purchases of goods and services include the value of all goods and services purchased during the accounting period for resale or consumption in the production process, excluding capital goods the consumption of which is registered as consumption of fixed capital. The goods and services concerned may be either resold with or without further transformation, completely used up in the production process or, finally, be stocked. Included in these purchases are the materials that enter directly into the goods produced (raw materials, intermediary products, components), plus non-capitalised small tools and equipment. Also included are the values of ancillary materials (lubricants, water, packaging, maintenance and repair materials, and office materials) as well as energy products. Included in this variable are the purchases of materials made for the production of capital goods by the unit. Services paid for during the reference period are also included. In this figure are payments for all work carried out by third parties on behalf of the unit including current repairs and maintenance, installation work and technical studies. Amounts paid for the installation of capital goods and the value of capitalised goods are excluded. Also included are payments made for non-industrial services such as legal and accountancy fees, patents and license fees (where they are not capitalised), insurance premiums, costs of meetings of shareholders and governing bodies, contributions to business and professional associations, postal, telephone, electronic communication, telegraph and fax charges, transport services for goods and personnel, advertising costs, commissions (where they are not included in wages and salaries), rents, bank charges (excluding interest payments) and all other business services provided by third parties. Included are services which are transformed and capitalised by the unit as capitalised production. Expenditure classified as financial expenditure in the form of interests and dividends is excluded from the total purchases of goods and services. Purchases of goods and services are valued at the purchase price, i.e. the price the purchaser actually pays for the products, including any taxes less subsidies on the products bought excluding value added type taxes. All other taxes and duties on the products are therefore not deducted from the valuation of the purchases of goods and services. The treatment of taxes on production is not relevant in the valuation of these purchases.

## ***Indicators***

These indicators are calculated based on the calculated values of the variables.

### ***Turnover per person employed***

Turnover per person employed is obtained by dividing the total turnover with a total number of persons employed. This indicator expresses the ability of selling of business unit of specific activity.

### ***Value added per person employed***

Value added per person employed is obtained by dividing the total value added with a total number of persons employed. This indicator is used to measure productivity.

### ***Value added at factor cost in production***

Value added at factor cost in production is obtained by dividing the total value added with the production value.

### ***Average personnel costs per employee***

Average personnel costs per employee is obtained by dividing the total personnel cost with number of employees. This indicator shows the average costs of employees in certain activity.

### ***Gross operating rate***

Gross operating rate show share of gross operating surplus in turnover.



# **TABLES**

**Table 1.0. Structural business variables, according to Sections of KD BiH 2010 (NACE Rev. 2) , 2010.**

KD BiH 2010 (EU NACE Rev. 2) Sections of activity	Number of enterprises	Number of persons employed	Turnover	Production value	Value added at factor cost	Personnel costs	Gross operating surplus	Total purchases of goods and services
<b>TOTAL OF COVERED ACTIVITIES</b>	<b>21.469</b>	<b>365.126</b>	<b>44.054.955</b>	<b>23.454.219</b>	<b>8.669.738</b>	<b>4.824.474</b>	<b>3.845.264</b>	<b>36.412.605</b>
<b>B MINING AND QUARRYING</b>	175	18.953	818.142	821.546	464.306	359.499	104.808	370.935
<b>C MANUFACTURING</b>	4.634	128.467	11.572.234	10.533.175	2.419.376	1.414.071	1.005.305	9.476.327
<b>D ELECTRICITY, GAS, STEAM AND AIR CONDITIONING SUPPLY</b>	72	16.593	2.678.402	2.230.081	979.475	487.624	491.851	1.726.817
<b>E WATER SUPPLY; SEWERAGE, WASTE MANAGEMENT AND REMEDIAION ACTIVITIES</b>	324	12.883	586.174	547.235	272.911	213.395	59.516	333.216
<b>F CONSTRUCTION</b>	2.256	39.496	2.739.957	2.518.884	885.102	431.937	453.166	1.928.199
<b>G WHOLESALE AND RETAIL TRADE; REPAIR OF MOTOR VEHICLES AND MOTORCYCLES</b>	11.111	106.617	23.417.492	4.904.699	2.747.815	1.303.867	1.443.948	21.105.018
<b>H TRANSPORTATION AND STORAGE</b>	1.915	32.540	1.855.046	1.526.559	706.371	503.577	202.793	1.245.462
<b>I ACCOMMODATION AND FOOD SERVICE ACTIVITIES</b>	691	7.224	245.695	215.290	101.337	73.175	28.162	153.058
<b>L REAL ESTATE ACTIVITIES</b>	292	2.353	141.814	156.751	93.044	37.329	55.716	73.574



**Table 1.1. Structure of variables, according to Sections of KD BiH 2010 (NACE Rev. 2) , 2010.**

KD BiH 2010 (EU NACE Rev. 2) Sections of activity	Number of enterprises	Number of persons employed	Turnover	Production value	Value added at factor cost	Personnel costs	Gross operating surplus	Total purchases of goods and services
in %								
<b>TOTAL OF COVERED ACTIVITIES</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>
<b>B MINING AND QUARRYING</b>	0,8	5,2	1,9	3,5	5,4	7,5	2,7	1,0
<b>C MANUFACTURING</b>	21,6	35,2	26,3	44,9	27,9	29,3	26,1	26,0
<b>D ELECTRICITY, GAS, STEAM AND AIR CONDITIONING SUPPLY</b>	0,3	4,5	6,1	9,5	11,3	10,1	12,8	4,7
<b>E WATER SUPPLY; SEWERAGE, WASTE MANAGEMENT AND REMEDIAATION ACTIVITIES</b>	1,5	3,5	1,3	2,3	3,1	4,4	1,5	0,9
<b>F CONSTRUCTION</b>	10,5	10,8	6,2	10,7	10,2	9,0	11,8	5,3
<b>G WHOLESALE AND RETAIL TRADE; REPAIR OF MOTOR VEHICLES AND MOTORCYCLES</b>	51,8	29,2	53,2	20,9	31,7	27,0	37,6	58,0
<b>H TRANSPORTATION AND STORAGE</b>	8,9	8,9	4,2	6,5	8,1	10,4	5,3	3,4
<b>I ACCOMMODATION AND FOOD SERVICE ACTIVITIES</b>	3,2	2,0	0,6	0,9	1,2	1,5	0,7	0,4
<b>L REAL ESTATE ACTIVITIES</b>	1,4	0,6	0,3	0,7	1,1	0,8	1,4	0,2

**Table 2.0. Structural business variables, according to Sections of KD BiH 2010 (NACE Rev. 2) and size of enterprise, 2010.**

KD BiH 2010 (EU NACE Rev. 2) Sections of activity	Number of enterprises	Number of persons employed	Turnover	Production value	Value added at factor cost	Personnel costs	Gross operating surplus	Total purchases of goods and services
<b>TOTAL OF COVERED ACTIVITIES</b>	<b>21.469</b>	<b>365.126</b>	<b>44.054.955</b>	<b>23.454.219</b>	<b>8.669.738</b>	<b>4.824.474</b>	<b>3.845.264</b>	<b>36.412.605</b>
Small enterprises (0-49)	20.315	153.419	20.658.952	8.078.902	3.533.839	1.590.095	1.943.743	17.625.585
Medium enterprises (50-249)	986	93.923	12.066.718	7.343.074	1.954.805	1.199.684	755.121	10.372.813
Large enterprises (250 and more)	168	117.785	11.329.285	8.032.244	3.181.094	2.034.694	1.146.400	8.414.208
<b>TOTAL OF INDUSTRIAL ACTIVITIES (B, C, D and E)</b>	<b>5.205</b>	<b>176.896</b>	<b>15.654.951</b>	<b>14.132.036</b>	<b>4.136.068</b>	<b>2.474.588</b>	<b>1.661.480</b>	<b>11.907.294</b>
Small enterprises (0-49)	4.615	52.719	3.870.666	2.846.420	931.069	464.391	466.678	3.050.285
Medium enterprises (50-249)	479	48.844	5.099.881	4.821.307	886.339	626.723	259.617	4.363.913
Large enterprises (250 and more)	111	75.333	6.684.404	6.464.309	2.318.659	1.383.474	935.185	4.493.096
<b>B MINING AND QUARRYING</b>	<b>175</b>	<b>18.953</b>	<b>818.142</b>	<b>821.546</b>	<b>464.306</b>	<b>359.499</b>	<b>104.808</b>	<b>370.935</b>
Small enterprises (0-49)	149	1.415	77.969	77.104	28.261	16.834	11.426	53.055
Medium enterprises (50-249)	14	1.657	95.801	100.104	46.510	26.905	19.606	55.907
Large enterprises (250 and more)	12	15.881	644.372	644.338	389.535	315.760	73.775	261.973
<b>C MANUFACTURING</b>	<b>4.634</b>	<b>128.467</b>	<b>11.572.234</b>	<b>10.533.175</b>	<b>2.419.376</b>	<b>1.414.071</b>	<b>1.005.305</b>	<b>9.476.327</b>
Small enterprises (0-49)	4.167	46.834	3.066.060	2.515.386	788.182	383.676	404.506	2.371.476
Medium enterprises (50-249)	386	39.942	4.579.135	4.291.432	638.687	469.775	168.912	4.080.695
Large enterprises (250 and more)	81	41.691	3.927.038	3.726.357	992.507	560.621	431.886	3.024.157
<b>D ELECTRICITY, GAS, STEAM AND AIR CONDITIONING SUPPLY</b>	<b>72</b>	<b>16.593</b>	<b>2.678.402</b>	<b>2.230.081</b>	<b>979.475</b>	<b>487.624</b>	<b>491.851</b>	<b>1.726.817</b>
Small enterprises (0-49)	48	588	483.896	54.832	26.863	9.421	17.442	462.562
Medium enterprises (50-249)	10	1.152	169.662	173.423	76.996	29.279	47.717	87.163
Large enterprises (250 and more)	14	14.853	2.024.843	2.001.827	875.616	448.923	426.692	1.177.092
<b>E WATER SUPPLY; SEWERAGE, WASTE MANAGEMENT AND REMEDIATION ACTIVITIES</b>	<b>324</b>	<b>12.883</b>	<b>586.174</b>	<b>547.235</b>	<b>272.911</b>	<b>213.395</b>	<b>59.516</b>	<b>333.216</b>
Small enterprises (0-49)	252	3.882	242.742	199.099	87.764	54.460	33.304	163.193
Medium enterprises (50-249)	68	6.094	255.282	256.347	124.146	100.764	23.381	140.149
Large enterprises (250 and more)	4	2.908	88.150	91.788	61.001	58.171	2.831	29.874
<b>F CONSTRUCTION</b>	<b>2.256</b>	<b>39.496</b>	<b>2.739.957</b>	<b>2.518.884</b>	<b>885.102</b>	<b>431.937</b>	<b>453.166</b>	<b>1.928.199</b>
Small enterprises (0-49)	2.079	18.599	1.234.484	1.141.388	450.113	193.051	257.062	849.875
Medium enterprises (50-249)	161	14.813	1.112.672	1.014.949	316.443	170.785	145.657	802.183
Large enterprises (250 and more)	16	6.083	392.801	362.547	118.547	68.100	50.446	276.141
<b>G WHOLESALE AND RETAIL TRADE; REPAIR OF MOTOR VEHICLES AND MOTORCYCLES</b>	<b>11.111</b>	<b>106.617</b>	<b>23.417.492</b>	<b>4.904.699</b>	<b>2.747.815</b>	<b>1.303.867</b>	<b>1.443.948</b>	<b>21.105.018</b>
Small enterprises (0-49)	10.821	63.709	14.034.099	2.984.414	1.706.437	739.294	967.143	12.612.796
Medium enterprises (50-249)	260	23.177	5.511.626	1.174.670	627.198	308.365	318.833	4.972.953
Large enterprises (250 and more)	30	19.731	3.871.767	745.615	414.180	256.208	157.972	3.519.269

**Table 2.0. Structural business variables, according to Sections of KD BiH 2010 (NACE Rev. 2) and size of enterprise, 2010.**

continued

KD BiH 2010 (EU NACE Rev. 2) Sections of activity	Number of enterprises	Number of persons employed	Turnover	Production value	Value added at factor cost	Personnel costs	Gross operating surplus	Total purchases of goods and services
<b>H TRANSPORTATION AND STORAGE</b>	<b>1.915</b>	<b>32.540</b>	<b>1.855.046</b>	<b>1.526.559</b>	<b>706.371</b>	<b>503.577</b>	<b>202.793</b>	<b>1.245.462</b>
Small enterprises (0-49)	1.856	11.984	1.243.372	851.495	311.153	125.972	185.181	947.155
Medium enterprises (50-249)	49	4.045	235.099	219.029	68.047	52.558	15.488	173.758
Large enterprises (250 and more)	10	16.511	376.575	456.034	327.171	325.047	2.124	124.549
<b>I ACCOMMODATION AND FOOD SERVICE ACTIVITIES</b>	<b>691</b>	<b>7.224</b>	<b>245.695</b>	<b>215.290</b>	<b>101.337</b>	<b>73.175</b>	<b>28.162</b>	<b>153.058</b>
Small enterprises (0-49)	664	4.825	162.783	132.471	61.830	45.278	16.552	105.849
Medium enterprises (50-249)	26	2.398	82.912	82.820	39.507	27.897	11.610	47.209
Large enterprises (250 and more)	-	-	-	-	-	-	-	-
<b>L REAL ESTATE ACTIVITIES</b>	<b>292</b>	<b>2.353</b>	<b>141.814</b>	<b>156.751</b>	<b>93.044</b>	<b>37.329</b>	<b>55.716</b>	<b>73.574</b>
Small enterprises (0-49)	279	1.582	113.548	122.713	73.236	22.108	51.128	59.625
Medium enterprises (50-249)	13	771	28.267	34.038	19.808	15.220	4.588	13.949
Large enterprises (250 and more)	-	-	-	-	-	-	-	-

**Table 3.0. Structural business variables, according to Sections and Divisions of KD BiH 2010 (NACE Rev. 2) , 2010.**

KD BiH 2010 (EU NACE Rev. 2) Sections of activity	Number of enterprises	Number of persons employed	Turnover	Production value	Value added at factor cost	Personnel costs	Gross operating surplus	Total purchases of goods and services
<b>TOTAL OF COVERED ACTIVITIES</b>	<b>21.469</b>	<b>365.126</b>	<b>44.054.955</b>	<b>23.454.219</b>	<b>8.669.738</b>	<b>4.824.474</b>	<b>3.845.264</b>	<b>36.412.605</b>
<b>B MINING AND QUARRYING</b>	<b>175</b>	<b>18.953</b>	<b>818.142</b>	<b>821.546</b>	<b>464.306</b>	<b>359.499</b>	<b>104.808</b>	<b>370.935</b>
05 Mining of coal and lignite	15	14.699	536.374	547.704	357.166	294.466	62.700	190.522
06 Extraction of crude petroleum and natural gas	-	-	-	-	-	-	-	-
07 Mining of metal ores	16	1.702	138.129	127.542	45.622	30.839	14.782	89.301
08 Other mining and quarrying	140	2.249	134.832	137.275	55.530	29.735	25.795	88.277
09 Mining support service activities	3	302	8.807	9.025	5.989	4.459	1.530	2.836
<b>C MANUFACTURING</b>	<b>4.634</b>	<b>128.467</b>	<b>11.572.234</b>	<b>10.533.175</b>	<b>2.419.376</b>	<b>1.414.071</b>	<b>1.005.305</b>	<b>9.476.327</b>
10 Manufacture of food products	700	17.704	2.308.293	1.870.425	437.578	200.525	237.053	1.921.928
11 Manufacture of beverages	84	2.951	430.651	375.386	157.093	54.734	102.359	279.526
12 Manufacture of tobacco products	9	900	110.588	100.717	36.169	21.261	14.908	86.444
13 Manufacture of textiles	125	5.110	439.370	437.479	124.824	57.468	67.355	323.219
14 Manufacture of wearing apparel	212	9.154	187.388	175.757	98.810	74.452	24.358	100.589
15 Manufacture of leather and related products	100	10.734	236.106	248.514	114.771	93.606	21.165	139.369
16 Manufacture of wood and of products of wood and cork, except furniture; manufacture of articles of straw and plaiting materials	896	10.612	603.664	560.925	156.499	95.151	61.348	461.629
17 Manufacture of paper and paper products	107	1.965	227.447	218.560	52.481	26.182	26.299	174.825
18 Printing and reproduction of recorded media	213	2.047	183.864	124.530	54.536	25.909	28.627	134.003
19 Manufacture of coke and refined petroleum products	10	3.441	1.379.270	1.421.873	-225.061	64.948	-290.009	1.666.347
20 Manufacture of chemicals and chemical products	98	3.392	304.138	267.690	67.270	43.663	23.607	236.477
21 Manufacture of basic pharmaceutical products and pharmaceutical preparations	5	695	107.838	99.238	39.938	22.628	17.309	69.051
22 Manufacture of rubber and plastic products	330	4.039	391.598	320.160	90.895	42.381	48.514	306.219
23 Manufacture of other non-metallic mineral products	308	4.839	561.778	475.817	180.717	68.688	112.030	377.147
24 Manufacture of basic metals	57	7.585	1.755.396	1.730.795	299.037	106.769	192.268	1.494.822
25 Manufacture of fabricated metal products, except machinery and equipment	629	22.714	888.104	838.130	300.024	170.896	129.128	651.518
26 Manufacture of computer, electronic and optical products	86	1.390	138.863	105.273	39.839	20.113	19.725	107.879
27 Manufacture of electrical equipment	86	1.770	218.080	197.437	46.422	24.291	22.131	179.761
28 Manufacture of machinery and equipment n.e.c.	137	3.832	279.796	203.011	93.054	45.274	47.780	181.953
29 Manufacture of motor vehicles, trailers and semi- trailers	49	2.782	303.942	301.346	75.176	39.672	35.504	236.365
30 Manufacture of other transport equipment	7	142	4.803	3.967	2.276	1.515	762	2.279
31 Manufacture of furniture	199	7.104	372.535	329.203	105.324	72.616	32.708	272.011
32 Other manufacturing	81	821	43.693	30.896	15.532	8.844	6.688	28.242
33 Repair and installation of machinery and equipment	107	2.743	95.030	96.044	56.173	32.485	23.688	44.725

**Table 3.0. Structural business variables, according to Sections and Divisions of KD BiH 2010 (NACE Rev. 2) , 2010.**

continued

KD BiH 2010 (EU NACE Rev. 2) Sections of activity	Number of enterprises	Number of persons employed	Turnover	Production value	Value added at factor cost	Personnel costs	Gross operating surplus	Total purchases of goods and services
<b>D ELECTRICITY, GAS, STEAM AND AIR CONDITIONING SUPPLY</b>	<b>72</b>	<b>16.593</b>	<b>2.678.402</b>	<b>2.230.081</b>	<b>979.475</b>	<b>487.624</b>	<b>491.851</b>	<b>1.726.817</b>
35 Electricity, gas, steam and air conditioning supply	72	16.593	2.678.402	2.230.081	979.475	487.624	491.851	1.726.817
<b>E WATER SUPPLY; SEWERAGE, WASTE MANAGEMENT AND REMEDIATION ACTIVITIES</b>	<b>324</b>	<b>12.883</b>	<b>586.174</b>	<b>547.235</b>	<b>272.911</b>	<b>213.395</b>	<b>59.516</b>	<b>333.216</b>
36 Water collection, treatment and supply	135	6.989	206.350	220.280	140.882	119.640	21.241	78.597
37 Sewerage	11	243	6.931	6.996	4.658	3.213	1.445	2.345
38 Waste collection, treatment and disposal activities; materials recovery	170	5.545	364.713	311.897	122.659	87.710	34.948	248.722
39 Remediation activities and other waste management services	8	106	8.179	8.061	4.713	2.831	1.882	3.552
<b>F CONSTRUCTION</b>	<b>2.256</b>	<b>39.496</b>	<b>2.739.957</b>	<b>2.518.884</b>	<b>885.102</b>	<b>431.937</b>	<b>453.166</b>	<b>1.928.199</b>
41 Construction of buildings	674	16.101	1.064.517	1.020.112	340.253	169.322	170.931	762.381
42 Civil engineering	295	12.780	973.292	921.718	289.907	147.380	142.527	703.258
43 Specialised construction activities	1.287	10.615	702.149	577.054	254.943	115.235	139.708	462.559
<b>G WHOLESALE AND RETAIL TRADE; REPAIR OF MOTOR VEHICLES AND MOTORCYCLES</b>	<b>11.111</b>	<b>106.617</b>	<b>23.417.492</b>	<b>4.904.699</b>	<b>2.747.815</b>	<b>1.303.867</b>	<b>1.443.948</b>	<b>21.105.018</b>
45 Wholesale and retail trade and repair of motor vehicles and motorcycles	1.221	7.138	1.405.816	367.045	243.529	90.370	153.159	1.175.657
46 Wholesale trade, except of motor vehicles and motorcycles	4.948	51.485	14.637.484	2.977.519	1.581.700	669.836	911.864	13.367.486
47 Retail trade, except of motor vehicles and motorcycles	4.941	47.994	7.374.191	1.560.135	922.587	543.662	378.925	6.561.875
<b>H TRANSPORTATION AND STORAGE</b>	<b>1.915</b>	<b>32.540</b>	<b>1.855.046</b>	<b>1.526.559</b>	<b>706.371</b>	<b>503.577</b>	<b>202.793</b>	<b>1.245.462</b>
49 Land transport and transport via pipelines	1.582	23.149	1.440.541	1.115.391	480.236	317.412	162.824	1.037.336
50 Water transport	2	9	1.558	1.558	610	198	412	948
51 Air transport	8	173	37.873	41.715	-6.730	5.455	-12.185	47.321
52 Warehousing and support activities for transportation	307	3.499	222.373	202.552	108.833	60.503	48.330	118.878
53 Postal and courier activities	16	5.709	152.700	165.342	123.422	120.009	3.412	40.980
<b>I ACCOMMODATION AND FOOD SERVICE ACTIVITIES</b>	<b>691</b>	<b>7.224</b>	<b>245.695</b>	<b>215.290</b>	<b>101.337</b>	<b>73.175</b>	<b>28.162</b>	<b>153.058</b>
55 Accommodation	241	4.369	146.971	140.762	67.312	47.918	19.394	86.290
56 Food and beverage service activities	449	2.855	98.723	74.528	34.025	25.257	8.768	66.768
<b>L REAL ESTATE ACTIVITIES</b>	<b>292</b>	<b>2.353</b>	<b>141.814</b>	<b>156.751</b>	<b>93.044</b>	<b>37.329</b>	<b>55.716</b>	<b>73.574</b>
68 Real estate activities	292	2.353	141.814	156.751	93.044	37.329	55.716	73.574

**Table 3.1. Structure of variables of Sections by Divisions of KD BiH 2010  
(NACE Rev. 2) , 2010.**

<b>KD BiH 2010 (EU NACE Rev. 2) Sections of activity</b>	<b>Number of enterprises</b>	<b>Number of persons employed</b>	<b>Turnover</b>	<b>Production value</b>	<b>Value added at factor cost</b>	<b>Personnel costs</b>	<b>Gross operating surplus</b>	<b>Total purchases of goods and services</b>
	in %							
<b>B MINING AND QUARRYING</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>
05 Mining of coal and lignite	8,7	77,6	65,6	66,7	76,9	81,9	59,8	51,4
06 Extraction of crude petroleum and natural gas	-	-	-	-	-	-	-	-
07 Mining of metal ores	9,2	9,0	16,9	15,5	9,8	8,6	14,1	24,1
08 Other mining and quarrying	80,4	11,9	16,5	16,7	12,0	8,3	24,6	23,8
09 Mining support service activities	1,7	1,6	1,1	1,1	1,3	1,2	1,5	0,8
<b>C MANUFACTURING</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>
10 Manufacture of food products	15,1	13,8	19,9	17,8	18,1	14,2	23,6	20,3
11 Manufacture of beverages	1,8	2,3	3,7	3,6	6,5	3,9	10,2	2,9
12 Manufacture of tobacco products	0,2	0,7	1,0	1,0	1,5	1,5	1,5	0,9
13 Manufacture of textiles	2,7	4,0	3,8	4,2	5,2	4,1	6,7	3,4
14 Manufacture of wearing apparel	4,6	7,1	1,6	1,7	4,1	5,3	2,4	1,1
15 Manufacture of leather and related products	2,1	8,4	2,0	2,4	4,7	6,6	2,1	1,5
16 Manufacture of wood and of products of wood and cork, except furniture; manufacture of articles of straw and plaiting materials	19,3	8,3	5,2	5,3	6,5	6,7	6,1	4,9
17 Manufacture of paper and paper products	2,3	1,5	2,0	2,1	2,2	1,9	2,6	1,8
18 Printing and reproduction of recorded media	4,6	1,6	1,6	1,2	2,3	1,8	2,8	1,4
19 Manufacture of coke and refined petroleum products	0,2	2,7	11,9	13,5	-9,3	4,6	-28,8	17,6
20 Manufacture of chemicals and chemical products	2,1	2,6	2,6	2,5	2,8	3,1	2,3	2,5
21 Manufacture of basic pharmaceutical products and pharmaceutical preparations	0,1	0,5	0,9	0,9	1,7	1,6	1,7	0,7
22 Manufacture of rubber and plastic products	7,1	3,1	3,4	3,0	3,8	3,0	4,8	3,2
23 Manufacture of other non-metallic mineral products	6,7	3,8	4,9	4,5	7,5	4,9	11,1	4,0
24 Manufacture of basic metals	1,2	5,9	15,2	16,4	12,4	7,6	19,1	15,8
25 Manufacture of fabricated metal products, except machinery and equipment	13,6	17,7	7,7	8,0	12,4	12,1	12,8	6,9
26 Manufacture of computer, electronic and optical products	1,9	1,1	1,2	1,0	1,6	1,4	2,0	1,1
27 Manufacture of electrical equipment	1,8	1,4	1,9	1,9	1,9	1,7	2,2	1,9
28 Manufacture of machinery and equipment n.e.c.	3,0	3,0	2,4	1,9	3,8	3,2	4,8	1,9
29 Manufacture of motor vehicles, trailers and semi- trailers	1,0	2,2	2,6	2,9	3,1	2,8	3,5	2,5
30 Manufacture of other transport equipment	0,2	0,1	0,0	0,0	0,1	0,1	0,1	0,0
31 Manufacture of furniture	4,3	5,5	3,2	3,1	4,4	5,1	3,3	2,9
32 Other manufacturing	1,8	0,6	0,4	0,3	0,6	0,6	0,7	0,3
33 Repair and installation of machinery and equipment	2,3	2,1	0,8	0,9	2,3	2,3	2,4	0,5

**Table 3.1. Structure of variables of Sections by Divisions of KD BiH 2010  
(NACE Rev. 2) , 2010.**

continued

KD BiH 2010 (EU NACE Rev. 2) Sections of activity	Number of enterprises	Number of persons employed	Turnover	Production value	Value added at factor cost	Personnel costs	Gross operating surplus	Total purchases of goods and services
in %								
<b>D ELECTRICITY, GAS, STEAM AND AIR CONDITIONING SUPPLY</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>
35 Electricity, gas, steam and air conditioning supply	100,0	100,0	100,0	100,0	100,0	100,0	100,0	100,0
<b>E WATER SUPPLY; SEWERAGE, WASTE MANAGEMENT AND REMEDIATION ACTIVITIES</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>
36 Water collection, treatment and supply	41,5	54,2	35,2	40,3	51,6	56,1	35,7	23,6
37 Sewerage	3,5	1,9	1,2	1,3	1,7	1,5	2,4	0,7
38 Waste collection, treatment and disposal activities; materials recovery	52,6	43,0	62,2	57,0	44,9	41,1	58,7	74,6
39 Remediation activities and other waste management services	2,5	0,8	1,4	1,5	1,7	1,3	3,2	1,1
<b>F CONSTRUCTION</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>
41 Construction of buildings	29,9	40,8	38,9	40,5	38,4	39,2	37,7	39,5
42 Civil engineering	13,1	32,4	35,5	36,6	32,8	34,1	31,5	36,5
43 Specialised construction activities	57,0	26,9	25,6	22,9	28,8	26,7	30,8	24,0
<b>G WHOLESALE AND RETAIL TRADE; REPAIR OF MOTOR VEHICLES AND MOTORCYCLES</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>
45 Wholesale and retail trade and repair of motor vehicles and motorcycles	11,0	6,7	6,0	7,5	8,9	6,9	10,6	5,6
46 Wholesale trade, except of motor vehicles and motorcycles	44,5	48,3	62,5	60,7	57,6	51,4	63,2	63,3
47 Retail trade, except of motor vehicles and motorcycles	44,5	45,0	31,5	31,8	33,6	41,7	26,2	31,1
<b>H TRANSPORTATION AND STORAGE</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>
49 Land transport and transport via pipelines	82,6	71,1	77,7	73,1	68,0	63,0	80,3	83,3
50 Water transport	0,1	0,0	0,1	0,1	0,1	0,0	0,2	0,1
51 Air transport	0,4	0,5	2,0	2,7	-1,0	1,1	-6,0	3,8
52 Warehousing and support activities for transportation	16,0	10,8	12,0	13,3	15,4	12,0	23,8	9,5
53 Postal and courier activities	0,8	17,5	8,2	10,8	17,5	23,8	1,7	3,3
<b>I ACCOMMODATION AND FOOD SERVICE ACTIVITIES</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>
55 Accommodation	34,9	60,5	59,8	65,4	66,4	65,5	68,9	56,4
56 Food and beverage service activities	65,1	39,5	40,2	34,6	33,6	34,5	31,1	43,6
<b>L REAL ESTATE ACTIVITIES</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>
68 Real estate activities	100,0	100,0	100,0	100,0	100,0	100,0	100,0	100,0

**Table 4.0. Basic structural business indicators, according to Sections of KD BiH 2010 (NACE Rev. 2) and size of enterprise, 2010.**

KD BiH 2010 (EU NACE Rev. 2) Sections of activity	Turnover per person employed (KM)	Value added per person employed (KM)	Value added at factor cost in production (in %)	Average personnel costs per employee (KM)	Gross operating rate (in %)
<b>TOTAL OF COVERED ACTIVITIES</b>	<b>120.657</b>	<b>23.744</b>	<b>37,0</b>	<b>13.235</b>	<b>8,7</b>
Small enterprises (0-49)	134.657	23.034	43,7	10.398	9,4
Medium enterprises (50-249)	128.475	20.813	26,6	12.788	6,3
Large enterprises (250 and more)	96.187	27.008	39,6	17.275	10,1
<b>B MINING AND QUARRYING</b>	<b>43.167</b>	<b>24.498</b>	<b>56,5</b>	<b>18.974</b>	<b>12,8</b>
Small enterprises (0-49)	55.112	19.976	36,7	11.908	14,7
Medium enterprises (50-249)	57.816	28.069	46,5	16.286	20,5
Large enterprises (250 and more)	40.575	24.528	60,5	19.883	11,4
<b>C MANUFACTURING</b>	<b>90.079</b>	<b>18.833</b>	<b>23,0</b>	<b>11.025</b>	<b>8,7</b>
Small enterprises (0-49)	65.466	16.829	31,3	8.215	13,2
Medium enterprises (50-249)	114.645	15.990	14,9	11.785	3,7
Large enterprises (250 and more)	94.193	23.806	26,6	13.447	11,0
<b>D ELECTRICITY, GAS, STEAM AND AIR CONDITIONING SUPPLY</b>	<b>161.417</b>	<b>59.029</b>	<b>43,9</b>	<b>29.387</b>	<b>18,4</b>
Small enterprises (0-49)	822.826	45.678	49,0	16.020	3,6
Medium enterprises (50-249)	147.276	66.837	44,4	25.416	28,1
Large enterprises (250 and more)	136.326	58.952	43,7	30.224	21,1
<b>E WATER SUPPLY; SEWERAGE, WASTE MANAGEMENT AND REMEDIATION ACTIVITIES</b>	<b>45.498</b>	<b>21.183</b>	<b>49,9</b>	<b>16.568</b>	<b>10,2</b>
Small enterprises (0-49)	62.529	22.608	44,1	14.042	13,7
Medium enterprises (50-249)	41.893	20.373	48,4	16.536	9,2
Large enterprises (250 and more)	30.317	20.980	66,5	20.006	3,2
<b>F CONSTRUCTION</b>	<b>69.373</b>	<b>22.410</b>	<b>35,1</b>	<b>10.955</b>	<b>16,5</b>
Small enterprises (0-49)	66.373	24.201	39,4	10.406	20,8
Medium enterprises (50-249)	75.113	21.362	31,2	11.543	13,1
Large enterprises (250 and more)	64.569	19.487	32,7	11.198	12,8
<b>G WHOLESALE AND RETAIL TRADE; REPAIR OF MOTOR VEHICLES AND MOTORCYCLES</b>	<b>219.641</b>	<b>25.773</b>	<b>56,0</b>	<b>12.254</b>	<b>6,2</b>
Small enterprises (0-49)	220.284	26.785	57,2	11.642	6,9
Medium enterprises (50-249)	237.805	27.061	53,4	13.308	5,8
Large enterprises (250 and more)	196.228	20.991	55,5	12.985	4,1
<b>H TRANSPORTATION AND STORAGE</b>	<b>57.008</b>	<b>21.708</b>	<b>46,3</b>	<b>15.508</b>	<b>10,9</b>
Small enterprises (0-49)	103.751	25.964	36,5	10.571	14,9
Medium enterprises (50-249)	58.127	16.824	31,1	12.995	6,6
Large enterprises (250 and more)	22.807	19.815	71,7	19.687	0,6



**Table 4.0. Basic structural business indicators, according to Sections of KD BiH 2010 (NACE Rev. 2) and size of enterprise, 2010.**

continued

KD BiH 2010 (EU NACE Rev. 2) Sections of activity	Turnover per person employed (KM)	Value added per person employed (KM)	Value added at factor cost in production (in %)	Average personnel costs per employee (KM)	Gross operating rate (in %)
<b>I ACCOMMODATION AND FOOD SERVICE ACTIVITIES</b>	<b>34.012</b>	<b>14.028</b>	<b>47,1</b>	<b>10.137</b>	<b>11,5</b>
Small enterprises (0-49)	33.736	12.814	46,7	9.394	10,2
Medium enterprises (50-249)	34.569	16.472	47,7	11.631	14,0
Large enterprises (250 and more)	-	-	-	-	-
<b>L REAL ESTATE ACTIVITIES</b>	<b>60.263</b>	<b>39.539</b>	<b>59,4</b>	<b>16.055</b>	<b>39,3</b>
Small enterprises (0-49)	71.763	46.286	59,7	14.226	45,0
Medium enterprises (50-249)	36.662	25.692	58,2	19.741	16,2
Large enterprises (250 and more)	-	-	-	-	-

**Table 5.0. Basic structural business indicators, according to Divisions of KD BiH 2010 (NACE Rev. 2) , 2010.**

KD BiH 2010 (EU NACE Rev. 2) Sections of activity	Turnover per person employed (KM)	Value added per person employed (KM)	Value added at factor cost in production (in %)	Average personnel costs per employee (KM)	Gross operating rate (in %)
<b>TOTAL OF COVERED ACTIVITIES</b>	<b>120.657</b>	<b>23.744</b>	<b>37,0</b>	<b>13.235</b>	<b>8,7</b>
<b>B MINING AND QUARRYING</b>	<b>43.167</b>	<b>24.498</b>	<b>56,5</b>	<b>18.974</b>	<b>12,8</b>
05 Mining of coal and lignite	36.490	24.298	65,2	20.033	11,7
06 Extraction of crude petroleum and natural gas	-	-	-	-	-
07 Mining of metal ores	81.151	26.803	35,8	18.129	10,7
08 Other mining and quarrying	59.944	24.688	40,5	13.249	19,1
09 Mining support service activities	29.163	19.832	66,4	14.765	17,4
<b>C MANUFACTURING</b>	<b>90.079</b>	<b>18.833</b>	<b>23,0</b>	<b>11.025</b>	<b>8,7</b>
10 Manufacture of food products	130.381	24.716	23,4	11.333	10,3
11 Manufacture of beverages	145.910	53.225	41,8	18.987	23,8
12 Manufacture of tobacco products	122.876	40.188	35,9	23.623	13,5
13 Manufacture of textiles	85.980	24.427	28,5	11.246	15,3
14 Manufacture of wearing apparel	20.470	10.794	56,2	8.141	13,0
15 Manufacture of leather and related products	21.997	10.693	46,2	8.724	9,0
16 Manufacture of wood and of products of wood and cork, except furniture; manufacture of articles of straw and plaiting materials	56.883	14.747	27,9	9.013	10,2
17 Manufacture of paper and paper products	115.723	26.702	24,0	13.348	11,6
18 Printing and reproduction of recorded media	89.808	26.638	43,8	12.709	15,6
19 Manufacture of coke and refined petroleum products	400.822	-65.404	-15,8	18.874	-21,0
20 Manufacture of chemicals and chemical products	89.672	19.834	25,1	12.889	7,8
21 Manufacture of basic pharmaceutical products and pharmaceutical preparations	155.162	57.464	40,2	32.559	16,1
22 Manufacture of rubber and plastic products	96.957	22.505	28,4	10.515	12,4
23 Manufacture of other non-metallic mineral products	116.084	37.343	38,0	14.204	19,9
24 Manufacture of basic metals	231.442	39.427	17,3	14.080	11,0
25 Manufacture of fabricated metal products, except machinery and equipment	39.099	13.209	35,8	7.531	14,5
26 Manufacture of computer, electronic and optical products	99.866	28.651	37,8	14.487	14,2
27 Manufacture of electrical equipment	123.212	26.228	23,5	13.724	10,1
28 Manufacture of machinery and equipment n.e.c.	73.024	24.286	45,8	11.816	17,1
29 Manufacture of motor vehicles, trailers and semi- trailers	109.267	27.026	24,9	14.267	11,7
30 Manufacture of other transport equipment	33.823	16.031	57,4	10.666	15,9
31 Manufacture of furniture	52.443	14.827	32,0	10.226	8,8
32 Other manufacturing	53.191	18.908	50,3	10.844	15,3
33 Repair and installation of machinery and equipment	34.650	20.482	58,5	11.845	24,9

**Table 5.0. Basic structural business indicators, according to Divisions of KD BiH 2010 (NACE Rev. 2) , 2010.**

continued

KD BiH 2010 (EU NACE Rev. 2) Sections of activity	Turnover per person employed (KM)	Value added per person employed (KM)	Value added at factor cost in production (in %)	Average personnel costs per employee (KM)	Gross operating rate (in %)
<b>D ELECTRICITY, GAS, STEAM AND AIR CONDITIONING SUPPLY</b>	<b>161.417</b>	<b>59.029</b>	<b>43,9</b>	<b>29.387</b>	<b>18,4</b>
35 Electricity, gas, steam and air conditioning supply	161.417	59.029	43,9	29.387	18,4
<b>E WATER SUPPLY; SEWERAGE, WASTE MANAGEMENT AND REMEDIATION ACTIVITIES</b>	<b>45.498</b>	<b>21.183</b>	<b>49,9</b>	<b>16.568</b>	<b>10,2</b>
36 Water collection, treatment and supply	29.526	20.158	64,0	17.123	10,3
37 Sewerage	28.499	19.152	66,6	13.211	20,8
38 Waste collection, treatment and disposal activities; materials recovery	65.769	22.119	39,3	15.820	9,6
39 Remediation activities and other waste management services	77.164	44.461	58,5	26.963	23,0
<b>F CONSTRUCTION</b>	<b>69.373</b>	<b>22.410</b>	<b>35,1</b>	<b>10.955</b>	<b>16,5</b>
41 Construction of buildings	66.114	21.132	33,4	10.533	16,1
42 Civil engineering	76.157	22.684	31,5	11.539	14,6
43 Specialised construction activities	66.149	24.018	44,2	10.891	19,9
<b>G WHOLESALE AND RETAIL TRADE; REPAIR OF MOTOR VEHICLES AND MOTORCYCLES</b>	<b>219.641</b>	<b>25.773</b>	<b>56,0</b>	<b>12.254</b>	<b>6,2</b>
45 Wholesale and retail trade and repair of motor vehicles and motorcycles	196.936	34.115	66,3	12.698	10,9
46 Wholesale trade, except of motor vehicles and motorcycles	284.308	30.722	53,1	13.033	6,2
47 Retail trade, except of motor vehicles and motorcycles	153.647	19.223	59,1	11.352	5,1
<b>H TRANSPORTATION AND STORAGE</b>	<b>57.008</b>	<b>21.708</b>	<b>46,3</b>	<b>15.508</b>	<b>10,9</b>
49 Land transport and transport via pipelines	62.228	20.745	43,1	13.752	11,3
50 Water transport	173.089	67.789	39,2	22.013	26,4
51 Air transport	218.921	-38.902	-16,1	31.530	-32,2
52 Warehousing and support activities for transportation	63.552	31.103	53,7	17.291	21,7
53 Postal and courier activities	26.745	21.617	74,6	21.019	2,2
<b>I ACCOMMODATION AND FOOD SERVICE ACTIVITIES</b>	<b>34.012</b>	<b>14.028</b>	<b>47,1</b>	<b>10.137</b>	<b>11,5</b>
55 Accommodation	33.643	15.408	47,8	10.977	13,2
56 Food and beverage service activities	34.577	11.917	45,7	8.852	8,9
<b>L REAL ESTATE ACTIVITIES</b>	<b>60.263</b>	<b>39.539</b>	<b>59,4</b>	<b>16.055</b>	<b>39,3</b>
68 Real estate activities	60.263	39.539	59,4	16.055	39,3

**Table 6.0. Share of selected structural business variables of entities and BD in BiH, according to Sections, 2010.**

	Number of enterprises	Number of persons employed	Turnover	Value added at factor cost
<b>TOTAL OF COVERED ACTIVITIES</b>				
<b>Bosnia and Herzegovina</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>
<b>Federation of Bosnia and Herzegovina</b>	66,3	63,7	68,4	72,0
<b>Republika Srpska</b>	30,3	34,5	29,2	26,4
<b>Brcko District</b>	3,4	1,7	2,5	1,6
<b>Section B: MINING AND QUARRYING</b>				
<b>Bosnia and Herzegovina</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>
<b>Federation of Bosnia and Herzegovina</b>	62,4	79,8	66,0	70,2
<b>Republika Srpska</b>	37,0	20,1	33,9	29,8
<b>Brcko District</b>	0,6	0,1	0,1	0,0
<b>Section C: MANUFACTURING</b>				
<b>Bosnia and Herzegovina</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>
<b>Federation of Bosnia and Herzegovina</b>	67,2	59,8	68,0	83,9
<b>Republika Srpska</b>	30,3	38,4	28,9	14,2
<b>Brcko District</b>	2,5	1,7	3,1	1,9
<b>Section D: ELECTRICITY, GAS, STEAM AND AIR CONDITIONING SUPPLY</b>				
<b>Bosnia and Herzegovina</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>
<b>Federation of Bosnia and Herzegovina</b>	47,4	49,6	58,4	58,8
<b>Republika Srpska</b>	51,2	47,9	40,3	40,2
<b>Brcko District</b>	1,4	2,5	1,4	1,0
<b>Section E: WATER SUPPLY; SEWERAGE, WASTE MANAGEMENT AND REMEDIATION ACTIVITIES</b>				
<b>Bosnia and Herzegovina</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>
<b>Federation of Bosnia and Herzegovina</b>	55,8	62,0	74,6	65,7
<b>Republika Srpska</b>	40,2	37,7	25,2	34,0
<b>Brcko District</b>	4,0	0,3	0,3	0,4
<b>Section F: CONSTRUCTION</b>				
<b>Bosnia and Herzegovina</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>
<b>Federation of Bosnia and Herzegovina</b>	66,4	64,3	62,4	60,7
<b>Republika Srpska</b>	30,8	33,8	36,2	37,8
<b>Brcko District</b>	2,8	1,9	1,4	1,5
<b>Section G: WHOLESALE AND RETAIL TRADE; REPAIR OF MOTOR VEHICLES AND MOTORCYCLES</b>				
<b>Bosnia and Herzegovina</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>
<b>Federation of Bosnia and Herzegovina</b>	65,6	67,0	69,6	70,5
<b>Republika Srpska</b>	30,0	30,7	27,7	27,3
<b>Brcko District</b>	4,3	2,3	2,7	2,2

**Table 6.0. Share of selected structural business variables of entities and BD in BiH, according to Sections, 2010.**

continued

	Number of enterprises	Number of persons employed	Turnover	Value added at factor cost
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**Section H: TRANSPORTATION AND STORAGE**

<b>Bosnia and Herzegovina</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>
<b>Federation of Bosnia and Herzegovina</b>	68,6	65,0	76,7	71,6
<b>Republika Srpska</b>	29,5	33,9	21,6	27,3
<b>Brcko District</b>	2,0	1,1	1,7	1,1

**Section I: ACCOMMODATION AND FOOD SERVICE ACTIVITIES**

<b>Bosnia and Herzegovina</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>
<b>Federation of Bosnia and Herzegovina</b>	76,6	70,5	73,3	80,6
<b>Republika Srpska</b>	21,8	28,5	26,1	18,4
<b>Brcko District</b>	1,6	1,1	0,6	0,9

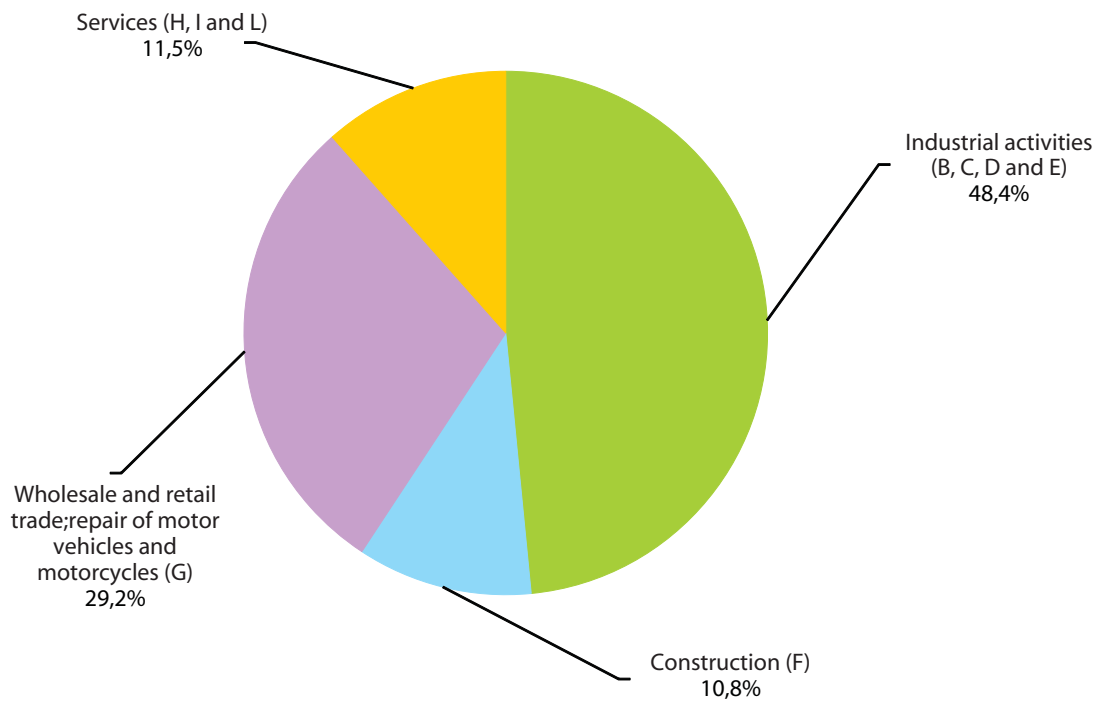
**Section L: REAL ESTATE ACTIVITIES**

<b>Bosnia and Herzegovina</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>	<b>100,0</b>
<b>Federation of Bosnia and Herzegovina</b>	57,8	60,4	65,9	70,9
<b>Republika Srpska</b>	40,2	38,4	33,7	28,8
<b>Brcko District</b>	2,0	1,2	0,4	0,3

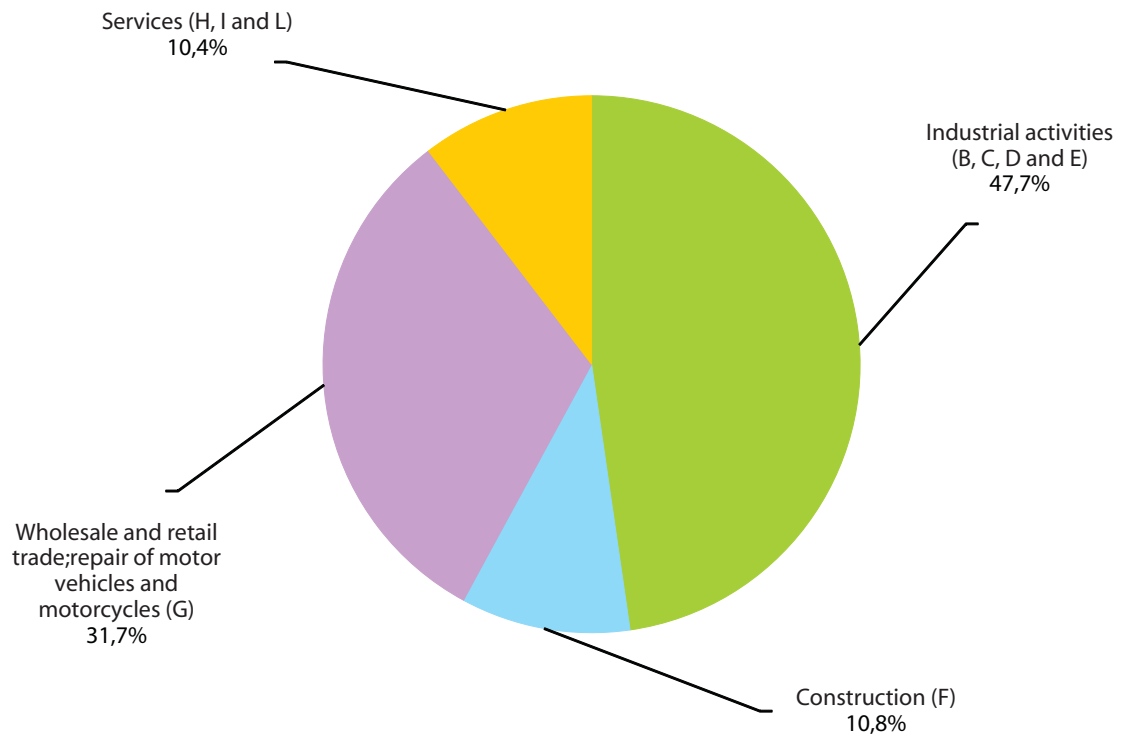


# GRAPHS

**Graph 1. Structure of number of persons employed in total of observation activities**

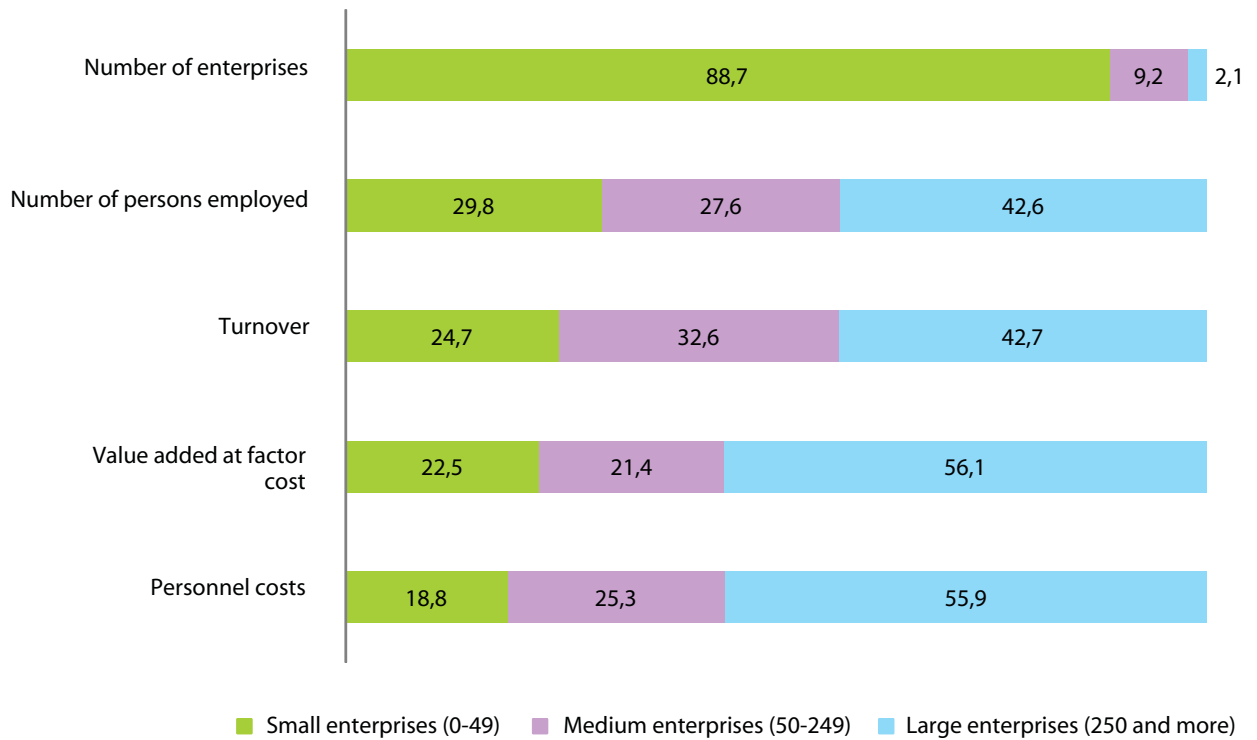


**Graph 2. Structure of value added at factor cost in total of observation activities**

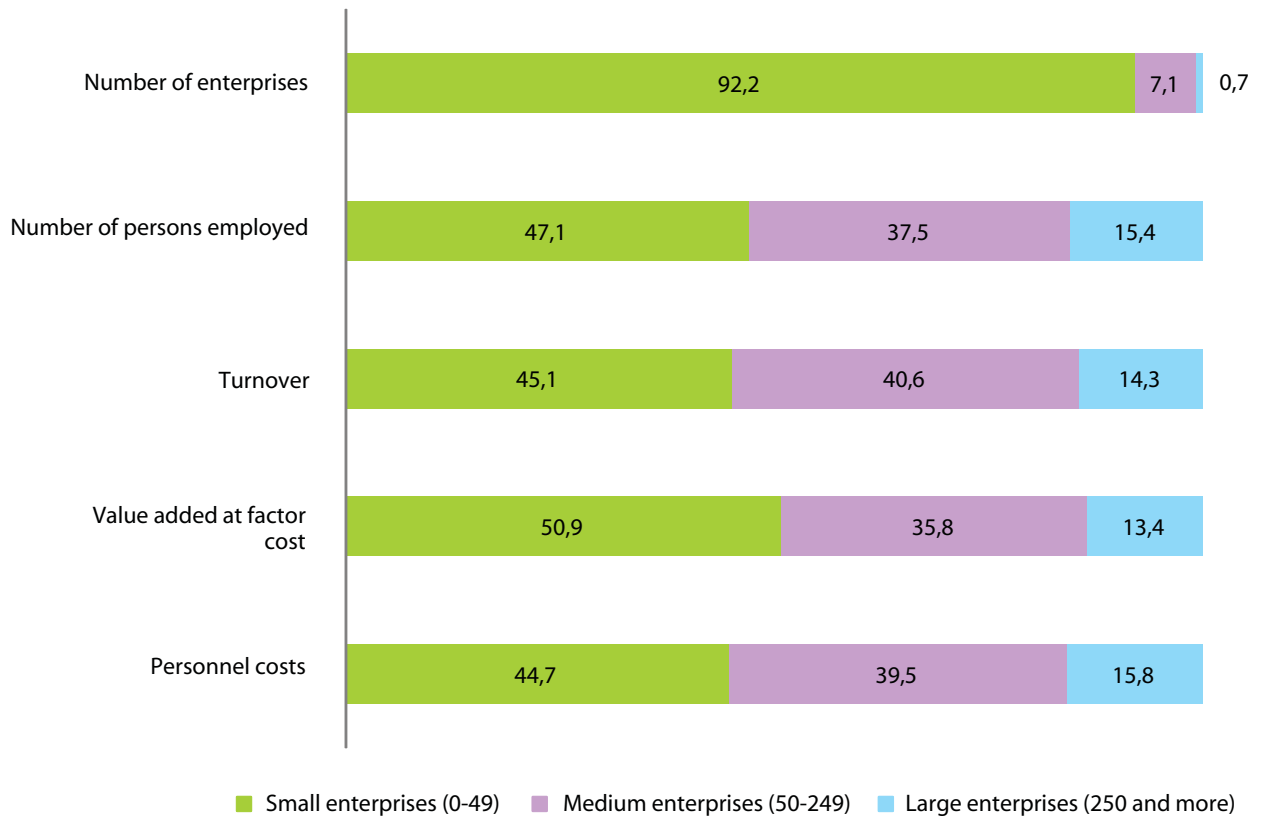




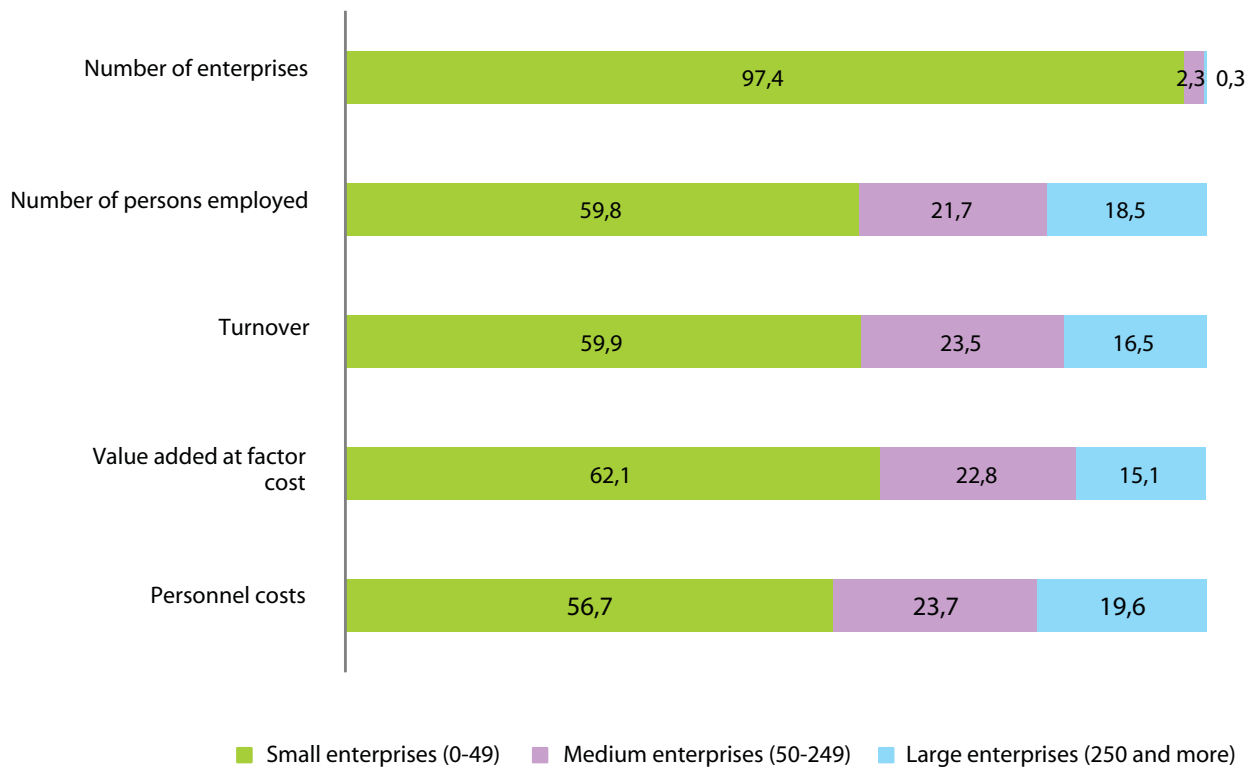
**Graph 3. Structure of main variables by size of enterprise in Industrial activities (B, C, D and E)**



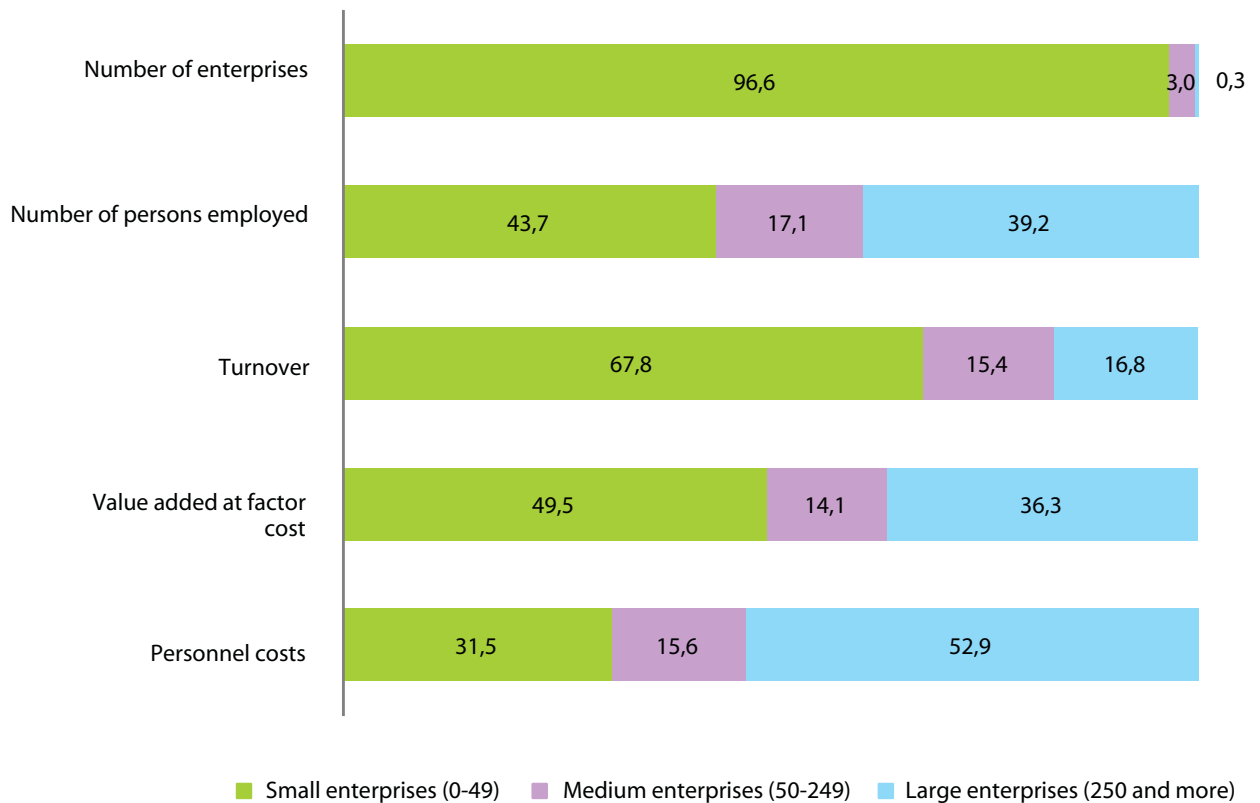
**Graph 4. Structure of main variables by size of enterprise in Construction (F)**



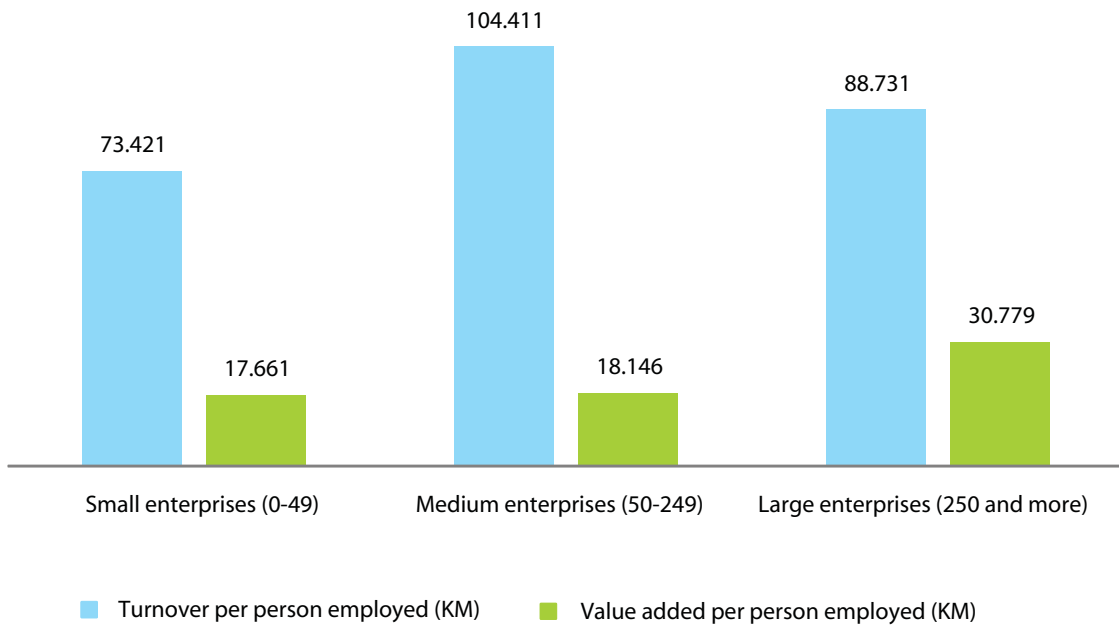
**Graph 5. Structure of main variables by size of enterprise in Trade (G)**



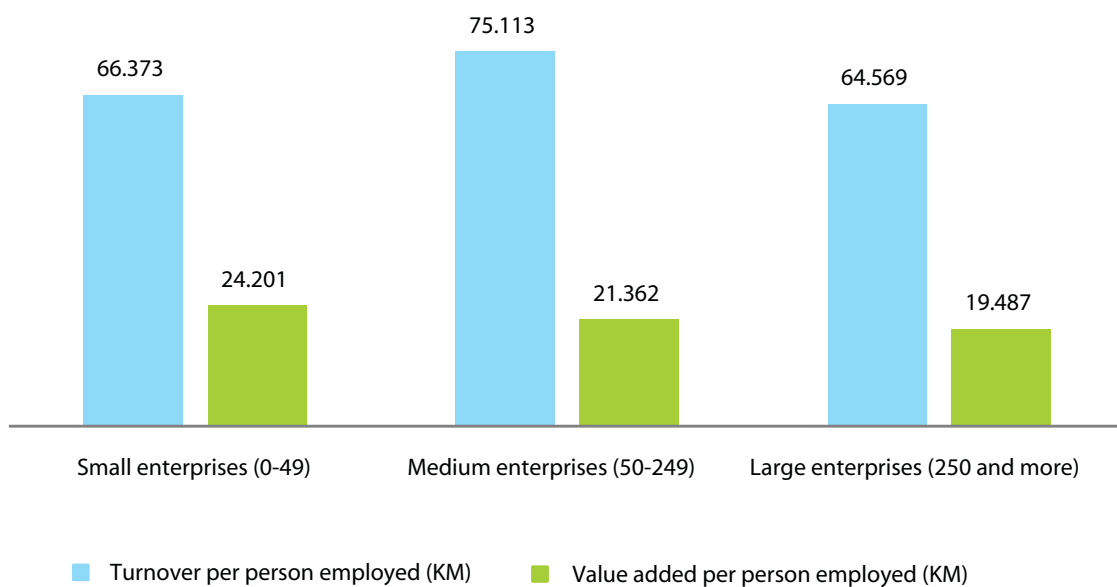
**Graph 6. Structure of main variables by size size of enterprise in Services (H, I and L)**



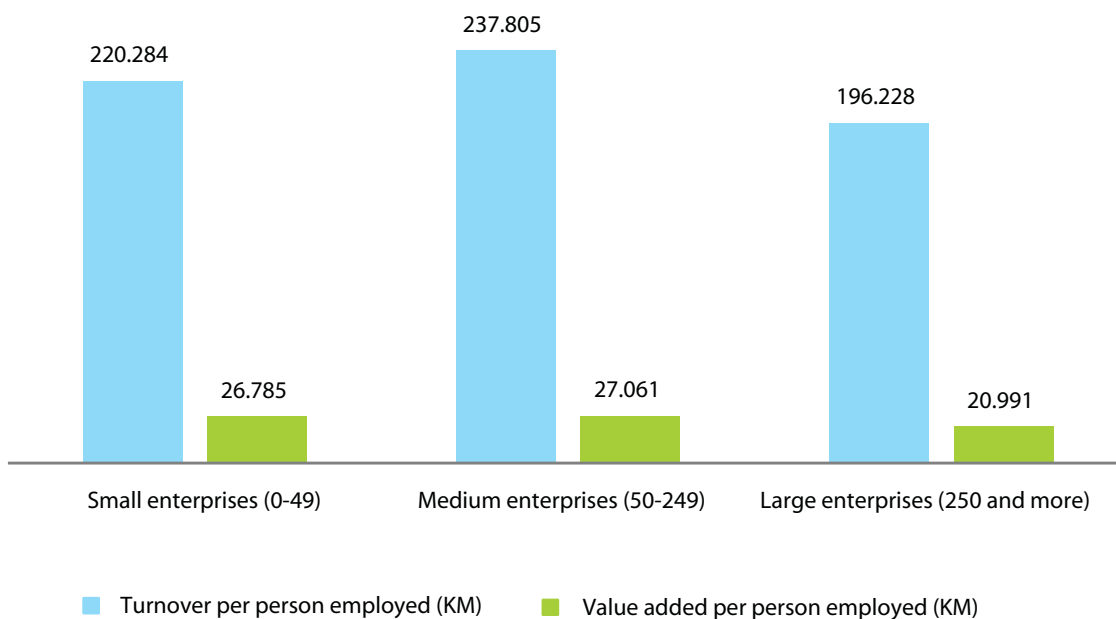
**Graph 7. Basic indicators by size of enterprise in Industrial activities (B, C, D and E)**



**Graph 8. Basic indicators by size of enterprise in Construction (F)**



**Graph 9. Basic indicators by size of enterprise in Trade (G)**



**Graph 10. Basic indicators by size of enterprise in Services (H,I and L)**

