# **STRUCTURAL**

**BUSINESS STATISTICS** 

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Zelenih beretki 26, 71000 Sarajevo

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Phone: +387 33 91 19 11
 Fax: +387 33 22 06 22
 E-mail: bhas@bhas.gov.ba
Web URL: www.bhas.gov.ba

Person responsible: Velimir Jukić, PhD, Director

Prepared by: Bojana Cicović, Vesna Šehovac, Jasna Isaković

Cover design: Lejla Rakić Bekić

Design and pre-press: Larisa Hasanbegović

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### **FOREWORD**

Agency for Statistics of Bosnia and Herzegovina in accordance with the Plan of activities for 2019, publishes the Bulletin of the annual structural business statistics (SBS) - 2017 in which the data relate to market enterprises and entrepreneurs, ie. include economic sections B, C, D, E, F, G, H, I, J, L, M, N, P, Q, R and S.

Bulletin contains main structural variables and indicators that are made based on the data "Annual structural business statistics survey for enterprises with 20 and more persons employed - SBS" and the data for other enterprises which are taken from administrative and other sources of entities and Brcko District. Survey is jointly conducted by statistical institutions of Bosnia and Herzegovina (Agency for Statistics of Bosnia and Herzegovina, Institute for Statistics of Federation of BiH and Institute for Statistics of Republika Srpska). The variables for entrepreneurs are estimated. Presented results are in full compliance with applicable EU standards in this field of statistics (EU Regulation 295/2008), and in accordance with actual EU Classification of economic activities NACE Rev 2.

Bulletin consists of two parts. The first part contains basic methodological explanations with definitions of variables and indicators in order to allow proper and easier use of the presented data. The second part contains tables with data and graphics.

Structural business statistics produce variables and indicators for the reference year in nominal amount, and show changes in one year compared to another. Tables 1.0 - 6.0 show the data in 2017 year with graphical representations and tables 7.0 - 9.1 show the comparable data for three years.

It must be pointed out that the statistical data presented in this bulletin are not comparable with the data on the structure and business collected and/or processed according to methodologies that have a different access and/or using different concepts and definitions.

We use this opportunity to thank the Institute for Statistics of Federation of BiH and Institute for Statistics of Republika Srpska for good cooperation as for the joint efforts during the conducting of the structural business survey, controls carried out, data editing, analysis of results, etc.

> Director Velimir Jukić, PhD

Sarajevo, June 2019

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### **ABBREVATIONS**

BiH - Bosnia and Herzegovina

FBiH - Federation of Bosnia and Herzegovina

RS - Republika Srpska
BD - Brčko Distrikt
EU - European Union

SBS - Structural Business Statistics
SPR - Statistical Business Register

EU CPA 2008 - EU Classification of products by activity

KPPD BiH 2010 - Classification of products by activity of Bosnia and Herzegovina 2010

EU NACE Rev 2. - EU Classification of economic activities

KD BiH 2010 - Classification of activities of Bosnia and Herzegovina 2010

EU NUTS - EU Classification of territory units for statistics

KAU - Kind of activity unit

### **SYMBOLS**

- no occurrence
- A primary confidentiality. Data is confidential if it includes less than three statistical units.
- D secondary confidentiality. Data is protected in order to prevent disclosure of primary confidential data.

### **INTRODUCTION**

Structural business statistics are aimed at collecting, processing and publishing statistical data on the structure, activity, competitiveness and operating characteristics of enterprises and their business results at different levels of grouping by activity.

Structural business statistics represent a general framework for collecting data on all active market units (enterprises and entrepreneurs). Based on these data, indicators are produced for the reference year and show changes in relation to the previous year. Most of the variables are expressed in values at current prices and, therefore, the indices of change refer to changes in value.

Data collected through structural business statistics are used for analysis of the structure of business entities by activity (production value, value-added, employment etc.), analysis of factors used in the production process (number of persons employed, compensation of employees, investments etc.), analysis of national and regional development. In addition, structural business statistics data are used also as input for calculation of aggregates in national accounts and calculation of weights in short-term statistics.

The content of Structural business statistics (SBS) in the European community is defined by the EU Regulation 295/2008, implementing Regulations 250/2009, 251/2009 and 275/2010 and Regulation 446/2014 amending the basic and implementing regulations.

Statistics produced in line with these regulations are grouped in following modules:

- A common module for annual structural statistics, as defined in Annex I. This module has established a common framework for all market activities, in which service activities are defined for which a detailed module is not provided,
- A detailed module for structural statistics in industry, as defined in Annex II,
- A detailed module for structural statistics in trade, as defined in Annex III,
- A detailed module for structural statistics in construction, as defined in Annex IV,
- A detailed module for structural statistics in insurance, as defined in Annex V;
- A detailed module for structural statistics on credit institutions, as defined in Annex VI;
- A detailed module for structural statistics on pension funds, as defined in Annex VII;
- A detailed module for structural statistics on business services, as defined in Annex VIII;
- A detailed module for structural statistics on business demography, as defined in Annex IX.

For each module, annual, multi-annual and regional data series are defined. In addition, the data series that should be produced for kind of activity units are defined for module II and IV.

Regular production of structural business statistics in Bosnia and Herzegovina is conducted with aim of producing annual series of data for the first four Annexes of EU Regulation 295/2008.

The data for 2017 cover full Sections of activities from B to J and L to N, private entreprises from Sections P, Q and R and Section S, exept division 94 from Section S.

SBS variables for entrepreneurs are calculated based on employment data for entrepreneurs that are taken from Statistical Business Register and data for enterprises.

Further development of structural business statistics will be based on full implementation of first four Annexes, which means, production of annual and multiannual series of data, regional series of data, as well as variables for the kind of activity units (KAU variables), and implementation of other Annexes of EU Regulation.

### **NOTES ON METHODOLOGY**

### **Legal basis**

The legal basis for the implementation of Structural Business surveys are Statistical programme of Bosnia and Herzegovina for 2017-2020, Annual statistical plan of the Agency for Statistics which are adopted based on Law on Statistics of BiH ("Official Gazette" No. 26/04 and 42/04), as plans and programms of the entities Institutes which are harmonized with the Four-year program and Annual statistical plan of the Agency for Statistics of Bosnia and Herzegovina. In the European community, structural business statistics are defined by the EU Regulation 295/2008, implementing Regulations 250/2009, 251/2009 and 275/2010 and Regulation 446/2014 amending the basic and implementing regulations.

### The aim of Structural Business Statistics

The aim of Structural Business Statistics is monitoring of business market units and providing comparable SBS data in accordance with European standards. Data collected through structural business statistics are used for analysis of the structure of business entities by activities (production value, value-added, employment etc.), analysis of factors used in the production process (number of persons employed, compensation of employees, investments etc.), analysis of national and regional development. In addition, Structural Business Statistics data are used also as input for calculation of aggregates in national accounts and calculation of weights in short-term statistics.

### Coverage

The structural business statistics cover active enterprises and entrepreneurs from Statistical Business Register (SBR) which kept and maintained by the Agency for Statistics of BiH in cooperation with Institute for Statistics of Federation of BiH, Institute for Statistics of RS and Branch Office of Agency for Statistics BiH in Brčko District.

This Bulletin coveres active enterprises and entrepreneurs, which are classified by main activity in the following Sections: B- Minning and Quarrying, C - Manufacturing, D - Electricity, gas, steam and air conditioning supply, E -Water supply; sewerage, waste management and remediation activities, F - Construction, G - Wholesale and retail trade; repair of motor vehicles and motorcycles, H - Transportation and storage, I - Accommodation and food service activities, J - Information and communication, L - Real estate activities, M - Professional, scientific and technical activities, N - Administrative and support service activities, P - Education (private enterprises), Q - Human health and social work activities (private enterprises). R - Arts, entertainment and recreation (private enterprises) and S - Other service activities, except 94 - Activities of membership organizations.

### **SOURCE AND METHODS OF DATA COLLECTION**

### **Enterprises**

The frame was made based on the data from the SBR as of 31st of December 2017. The frame includes active entreprises which either had turnover or employment at any time during the reference period.

Data for the compilation of SBS variables and indicators for enterprises are collected by statistical survey "Annual structural business statistical survey for the enterprises" with 20 and more persons employed. The data for other enterprises are taken from administrative and other sources of entities and Brcko District. The data are taken from the annual financial statements for RS and BD and from the Statistical Annex of the annual accounting statement for the Federation of BiH.

Entity institutes and branch office of Brcko District organized and carried out fieldwork in their respective territory. Printing of the survey materials (questionnaires, instructions and letters to the reporting units), distribution to the reporting units, collection, remind, check and data entry, micro data editing and estimations of totals were carried out in the entity institutes and for branch office of Brcko District was carried out Agency for Statistics of BiH.

Entity institutes and branch office of Brcko District submitted data from the annual financial statements and the statistical annex for enterprises with less than 20 persons employed to Agency for Statistics of BiH. Agency for Statistics of BiH has carried out control of data, editing and calculation of variables for this part of the population.

### **Entrepreneurs**

The frame was made based on the data from the SBR as of 31st of December 2017. The frame includes active entrepreneurs ie. entrepreneurs that had employment data from Unique System of Registration, Control and Collection of Contributions.

Variables for entrepreneurs are calculated based on employment data for entrepreneurs that are taken from Statistical Business Register and data for enterprises. The estimation is done by the method of regression. Two coefficient are used, one coefficient of the number of persons employed and the other one coefficient of the number of employees.

The coefficients are calculated on the NACE level three digits and classes of employment. Variables for entrepreneurs are calculated by multiplying the obtained coefficients with variables for enterprises at the level of three digits and classes of employment. Coefficient of the number of employees was used to estimate personnel costs and the coefficient of the number of persons employed was used for other variables.

### **Observation units**

Several statistical units are used for the compilation of SBS. Most data refer to the "enterprise" as a statistical unit. The Enterprise is the smallest combination of legal units that makes an organisational unit producing goods or services. It has a certain degree of autonomy in decision-making, especially in the allocation of its resources (legal units and natural persons). For the calculation of regional data is used local unit, and for the calculation of KAU variables is used kind of activity unit.

The observation units in structural business statistics are enterprises (legal units) and entrepreneurs (natural persons) perform the activity in the economic territory of Bosnia and Herzegovina. These units are classified in the sections of activity that are listed in the "coverage". Each enterprises and entrepreneurs are attributed a certain activity code according to the Classification of Activities BiH 2010 on the basis of their principal activity. The principal activity of the enterprise and entrepreneur is determined and updated by the Statistical Business Register. Criteria for determining the principal activity is the share of turnover in total turnover or share of number of persons employed in total number of persons employed of enterprise. However, statistical data for enterprise refer to the all activities carried out by the enterprise, including its secondary activities.

Data published in this bulletin refer to enterprises and entrepreneurs. In accordance with the EU recommendations, they are grouped by next classes of employment:

- Small (0 to 49 persons employed),
- Medium (50 to 249 persons employed) and
- Large (250 and more persons employed).

### Classifications

Classification of Activities of Bosnia and Herzegovina 2010 – KD BiH 2010 was used for conducting Structural Business Statistics survey, which is in line with the EU NACE Rev. 2, according to which the data are published in this bulletin.

In the countries of EU, statistical data are collected and processed divided by statistical regions. As in BiH has not yet introduced the classification of regions according to EU NUTS classification, data are shown only by administrative breakdown, ie. for BiH, entities and BD.

Certain SBS parameters are shown also by groups of products based on Classification of products by activity - KPPD BH 2010 (EU CPA 2008).

### **DEFINITIONS OF VARIABLES AND INDICATORS**

### **Variables**

### **Number of enterprises**

A count of the number of market enterprises registered to the population concerned in the business register corrected for errors, in particular frame errors. Only active units which either had turnover or employment at any time during the reference period should be included. Dormant (temporarily inactive) and inactive units are excluded.

### **Number of entrepreneurs**

A count of active entrepreneurs registered to the population concerned in the business register ie. entrepreneurs that had employment data from Unique System of Registration, Control and Collection of Contributions.

### **Number of persons employed**

The number of persons employed is defined as the total number of persons who work in the observation unit (including working proprietors, partners working regularly in the unit and unpaid family workers working regularly in the unit), as well as persons who work outside the unit who belong to it and are paid by it (e.g. sales representatives, delivery personnel, repair and maintenance teams). It includes persons absent for a short period (e.g. sick leave, paid leave or special leave), and also those on strike, but not those absent for an indefinite period. It also includes parttime workers who are regarded as such under the laws and who are on the pay-roll, as well as seasonal workers, apprentices and home workers on the pay-roll. Unpaid family workers refer to persons who live with the proprietor of the unit and work regularly for the unit, but do not have a contract of service and do not receive a fixed sum for the work they perform. The number of persons employed excludes manpower supplied to the unit by employment agencies or brokerage of employment.

### **Number of employees**

The number of employees is defined as those persons who work for an employer and who have a contract of employment and receive compensation in the form of wages, salaries, fees, gratuities, piecework pay or remuneration in kind. The number of employees includes part-time workers, seasonal workers, and persons on strike or on shortterm leave, but excludes those persons on long-term leave. The number of employees does not include voluntary workers.

### **Turnover**

Turnover comprises revenues calculated from sales of products, goods and services by the reporting unit to third parties during the reference period. Turnover includes all duties and taxes on the goods or services invoiced by the unit with the exception of the value added type taxes (VAT). It also includes all other charges (transport, packaging, etc.) passed on to the customer, even if these charges are listed separately in the invoice.

Goods produced for own consumption or investment should be excluded from turnover. Reduction in prices, rebates and discounts as well as the value of returned packing must be deducted. Income classified as other operating income, financial income and extra-ordinary income and revenue from the use by others of enterprise assets yielding interest, royalties and dividends and other income is excluded from turnover. Operating subsidies received from public authorities are also excluded.

### **Production value**

The production value measures the amount actually produced by the unit. The production value is defined as turnover or revenue from sales of goods and rendering of services, plus or minus the changes in stocks of finished products and work in progress; minus the purchases of goods and services for resale (only for the goods and services sold during the reporting period); plus capitalized production, plus other operating income (including subsidies on products and production). Income and expenditure classified as financial or as revenue in the form of interests and dividends in company accounts is excluded from production value. Capitalized production includes the own-account production of all goods that are retained by their producers as investment. The latter includes the production of fixed tangible assets (buildings, etc.) as well as intangible assets (development of software, etc.). Capitalized production is unsold production and is valued at production cost. These capital goods are also included in investment.

### Value added at factor cost

Value added at factor cost is the gross income from operating activities after adjusting for operating subsidies and indirect taxes. It can be calculated from turnover, plus capitalised production, plus other operating income (including operating subsidies), plus or minus the changes in stocks of goods and services, minus the purchases of goods and services, minus other taxes on products which are linked to turnover but not deductible, minus the duties and taxes linked to production. The duties and taxes linked to production are compulsory, unrequited payments, in cash or in kind which are levied by general government in respect of the production and importation of goods and services, the employment of labour, the ownership or use of land, buildings or other assets used in production irrespective of the quantity or the value of goods and services produced or sold.

### **Personnel costs**

Personnel costs are defined as the total remuneration, in cash or in kind, payable by an employer to an employee (regular and temporary employees as well as home workers) in return for work done by the latter during the reference period. Personnel costs also include taxes and employees' social security contributions retained by the unit as well as the employer's compulsory and voluntary social contributions. Included are all gratuities, workplace and performance bonuses, ex gratis payments, thirteenth month pay (and similar fixed bonuses), payments made to employees in consideration of dismissal, lodging, transport, cost of living and family allowances, commissions, attendance fees, over-time, night work etc. Payments for agency workers are not included in personnel costs.

### **Gross operating surplus**

Gross operating surplus is the surplus generated by operating activities after the labour factor input has been recompensed. It can be calculated from the value added at factor cost less the personnel costs. It is the balance available to the unit which allows it to recompense the providers of own funds and debt, to pay taxes and eventually to finance all or a part of its investment.

### Total purchases of goods and services

Purchases of goods and services include the value of all goods and services purchased during the accounting period for resale or consumption in the production process, excluding capital goods the consumption of which is registered as consumption of fixed capital. The goods and services concerned may be either resold with or without further transformation, completely used up in the production process or, finally, be stocked. Included in these purchases are the materials that enter directly into the goods produced (raw materials, intermediary products, components), plus non-capitalised small tools and equipment. Also included are the values of ancillary materials (lubricants, water, packaging, maintenance and repair materials, and office materials) as well as energy products. Included in this variable are the purchases of materials made for the production of capital goods by the unit. Services paid for during the reference period are also included. In this figure are payments for all work carried out by third parties on behalf of the unit including current repairs and maintenance, installation work and technical studies. Amounts paid for the installation of capital goods and the value of capitalised goods are excluded. Also included are payments made for non-industrial services such as legal and accountancy fees, patents and license fees (where they are not capitalised), insurance premiums, costs of meetings of shareholders and governing bodies, contributions to business and professional associations, postal, telephone, electronic communication, telegraph and fax charges, transport services for goods and personnel, advertising costs, commissions (where they are not included in wages and salaries), rents, bank charges (excluding interest payments) and all other business services provided by third parties. Included

are services which are transformed and capitalised by the unit as capitalised production. Expenditure classified as financial expenditure in the form or interests and dividends is excluded from the total purchases of goods and services. Purchases of goods and services are valued at the purchase price, i.e. the price the purchaser actually pays for the products, including any taxes less subsidies on the products bought excluding value added type taxes. All other taxes and duties on the products are therefore not deducted from the valuation of the purchases of goods and services. The treatment of taxes on production is not relevant in the valuation of these purchases.

### **Indicators**

These indicators are calculated based on the calculated values of the variables.

### Turnover per person employed

Turnover per person employed is obtained by dividing the total turnover with a total number of persons employed. This indicator expresses the ability of selling of business unit of specific activity.

### Value added per person employed

Value added per person employed is obtained by dividing the total value added with a total number of persons employed. This indicator is used to measure productivity.

### Value added at factor cost in production

Value added at factor cost in production is obtained by dividing the total value added with the production value.

### Average personnel costs per employee

Average personnel costs per employee is obtained by dividing the total personnel cost with number of employees. This indicator shows the average costs of employees in certain activity.

### **Gross operating rate - profitability**

Gross operating rate show share of gross operating surplus in turnover.

## **TABLES**

Table 1.0. Structural business variables, according to Sections of KD BiH 2010 (NACE Rev. 2), 2017

| (EU | BiH 2010<br>NACE Rev. 2)<br>tions of activity                                 | Number of<br>enterprises | Number of entrepreneurs | Number<br>of persons<br>employed | Turnover   | Production value | Value added<br>at factor<br>cost | Personnel<br>costs | Gross<br>operating<br>surplus | Total<br>purchases of<br>goods and<br>services |
|-----|---|--------------------------|-------------------------|----------------------------------|------------|------------------|----------------------------------|--------------------|-------------------------------|--|
|     |   | ∠ u                      | ent                     |                                  |            |                  | tisuće                           | KM                 |                               |  |
|     | TAL OF COVERED TIVITIES   | 27.379                   | 48.335                  | 556.175                          | 68.932.418 | 40.268.614       | 16.255.148                       | 7.716.802          | 8.538.347                     | 54.378.816                                     |
| В   | MINING AND QUARRYING  | 194                      | 3                       | 18.699                           | 1.028.413  | 1.035.122        | 676.426                          | 440.317            | 236.109                       | 387.221  |
| С   | MANUFACTURING   | 4.760                    | 6.034                   | 159.871                          | 16.779.855 | 15.658.243       | 4.131.144                        | 2.119.540          | 2.011.604                     | 13.148.543                                     |
| D   | ELECTRICITY, GAS, STEAM<br>AND AIR CONDITIONING<br>SUPPLY                     | 195                      | 7                       | 18.070                           | 3.617.920  | 2.273.805        | 1.070.136                        | 564.318            | 505.818                       | 2.591.390                                      |
| E   | WATER SUPPLY; SEWERAGE,<br>WASTE MANAGEMENT AND<br>REMEDIATION ACTIVITIES     | 333                      | 44                      | 13.034                           | 729.510    | 641.685          | 330.887                          | 242.604            | 88.283                        | 431.870  |
| F   | CONSTRUCTION  | 2.073                    | 1.930                   | 37.395                           | 3.506.180  | 3.214.172        | 1.036.338                        | 433.478            | 602.860                       | 2.491.809                                      |
| G   | WHOLESALE AND RETAIL<br>TRADE; REPAIR OF<br>MOTOR VEHICLES AND<br>MOTORCYCLES | 9.786                    | 15.491                  | 145.349                          | 32.265.569 | 6.993.237        | 3.955.766                        | 1.732.012          | 2.223.754                     | 29.192.418                                     |
| Н   | TRANSPORTATION<br>AND STORAGE   | 1.970                    | 4.721                   | 38.168                           | 2.644.968  | 2.591.245        | 1.120.505                        | 562.019            | 558.486                       | 1.650.331                                      |
| ı   | ACCOMMODATION AND FOOD SERVICE ACTIVITIES                                     | 868                      | 10.231                  | 35.733                           | 1.236.720  | 1.072.378        | 422.740                          | 246.701            | 176.039                       | 852.724  |
| J   | INFORMATION AND COMMUNICATION   | 1.075                    | 276                     | 20.406                           | 2.175.648  | 2.094.289        | 1.198.627                        | 525.232            | 673.395                       | 1.018.965                                      |
| L   | REAL ESTATE ACTIVITIES  | 733                      | 80                      | 3.711                            | 307.278    | 295.272          | 179.632                          | 56.003             | 123.629                       | 153.870  |
| М   | PROFESSIONAL, SCIENTIFIC AND TECHNICAL ACTIVITIES                             | 2.893                    | 2.897                   | 22.443                           | 1.570.246  | 1.349.258        | 638.236                          | 335.867            | 302.369                       | 882.010  |
| N   | ADMINISTRATIVE AND SUPPORT SERVICE ACTIVITIES                                 | 895                      | 430                     | 13.085                           | 442.568    | 463.189          | 234.070                          | 145.671            | 88.399                        | 242.103  |
| Р   | EDUCATION   | 440                      | 468                     | 5.110                            | 174.980    | 179.046          | 108.632                          | 67.979             | 40.654                        | 66.320   |
| Q   | HUMAN HEALTH AND<br>SOCIAL WORK ACTIVITIES                                    | 668                      | 638                     | 6.341                            | 276.946    | 280.028          | 162.633                          | 85.403             | 77.230                        | 116.833  |
| R   | ARTS, ENTERTAINMENT<br>AND RECREATION   | 154                      | 80                      | 9.496                            | 1.872.830  | 1.880.331        | 850.136                          | 108.400            | 741.736                       | 972.133  |
| S   | OTHER SERVICE ACTIVITIES  | 342                      | 5.005                   | 9.264                            | 302.786    | 247.314          | 139.238                          | 51.257             | 87.981                        | 180.274  |

Table 1.1. Structure of variables, according to Sections of KD BiH 2010 (NACE Rev. 2), 2017

| (EU | BiH 2010<br>NACE Rev. 2)<br>tions of activity                              | Number of enterprises | Number of entrepreneurs | Number<br>of persons<br>employed | Turnover | Production value | Value added<br>at factor<br>cost | Personnel<br>costs | Gross<br>operating<br>surplus | Total<br>purchases of<br>goods and<br>services |
|-----|--|-----------------------|-------------------------|----------------------------------|----------|------------------|----------------------------------|--------------------|-------------------------------|--|
|     |  |                       |                         |                                  |          | in <sup>9</sup>  | %                                |                    |                               |  |
|     | TAL OF COVERED<br>TIVITIES   | 100,0                 | 100,0                   | 100,0                            | 100,0    | 100,0            | 100,0                            | 100,0              | 100,0                         | 100,0  |
| В   | MINING AND QUARRYING   | 0,7                   | 0,0                     | 3,4                              | 1,5      | 2,6              | 4,2                              | 5,7                | 2,8                           | 0,7  |
| С   | MANUFACTURING  | 17,4                  | 12,5                    | 28,7                             | 24,3     | 38,9             | 25,4                             | 27,5               | 23,6                          | 24,2   |
| D   | ELECTRICITY, GAS, STEAM AND AIR CONDITIONING SUPPLY                        | 0,7                   | 0,0                     | 3,2                              | 5,2      | 5,6              | 6,6                              | 7,3                | 5,9                           | 4,8  |
| Е   | WATER SUPPLY; SEWERAGE,<br>WASTE MANAGEMENT AND<br>REMEDIATION ACTIVITIES  | 1,2                   | 0,1                     | 2,3                              | 1,1      | 1,6              | 2,0                              | 3,1                | 1,0                           | 0,8  |
| F   | CONSTRUCTION   | 7,6                   | 4,0                     | 6,7                              | 5,1      | 8,0              | 6,4                              | 5,6                | 7,1                           | 4,6  |
| G   | WHOLESALE AND RETAIL TRADE;<br>REPAIR OF MOTOR VEHICLES AND<br>MOTORCYCLES | 35,7                  | 32,0                    | 26,1                             | 46,8     | 17,4             | 24,3                             | 22,4               | 26,0                          | 53,7   |
| Н   | TRANSPORTATION<br>AND STORAGE  | 7,2                   | 9,8                     | 6,9                              | 3,8      | 6,4              | 6,9                              | 7,3                | 6,5                           | 3,0  |
| I   | ACCOMMODATION AND FOOD SERVICE ACTIVITIES                                  | 3,2                   | 21,2                    | 6,4                              | 1,8      | 2,7              | 2,6                              | 3,2                | 2,1                           | 1,6  |
| J   | INFORMATION AND COMMUNICATION  | 3,9                   | 0,6                     | 3,7                              | 3,2      | 5,2              | 7,4                              | 6,8                | 7,9                           | 1,9  |
| L   | REAL ESTATE ACTIVITIES   | 2,7                   | 0,2                     | 0,7                              | 0,4      | 0,7              | 1,1                              | 0,7                | 1,4                           | 0,3  |
| М   | PROFESSIONAL, SCIENTIFIC AND TECHNICAL ACTIVITIES                          | 10,6                  | 6,0                     | 4,0                              | 2,3      | 3,4              | 3,9                              | 4,4                | 3,5                           | 1,6  |
| N   | ADMINISTRATIVE AND SUPPORT SERVICE ACTIVITIES                              | 3,3                   | 0,9                     | 2,4                              | 0,6      | 1,2              | 1,4                              | 1,9                | 1,0                           | 0,4  |
| Р   | EDUCATION  | 1,6                   | 1,0                     | 0,9                              | 0,3      | 0,4              | 0,7                              | 0,9                | 0,5                           | 0,1  |
| Q   | HUMAN HEALTH AND SOCIAL WORK ACTIVITIES                                    | 2,4                   | 1,3                     | 1,1                              | 0,4      | 0,7              | 1,0                              | 1,1                | 0,9                           | 0,2  |
| R   | ARTS, ENTERTAINMENT<br>AND RECREATION                                      | 0,6                   | 0,2                     | 1,7                              | 2,7      | 4,7              | 5,2                              | 1,4                | 8,7                           | 1,8  |
| S   | OTHER SERVICE ACTIVITIES   | 1,2                   | 10,4                    | 1,7                              | 0,4      | 0,6              | 0,9                              | 0,7                | 1,0                           | 0,3  |

Table 2.0. Structural business variables, according to Sections of KD BiH 2010 (NACE Rev. 2) and size of enterprise and entrepreneur, 2017

| (EU  | BiH 2010<br>NACE Rev. 2)<br>tions of activity                              | Number of<br>enterprises | Number of<br>entrepreneurs | Number<br>of persons<br>employed | Turnover   | Production value | Value added at factor cost | Personnel<br>costs | Gross<br>operating<br>surplus | Total<br>purchases of<br>goods and<br>services |
|------|--|--------------------------|----------------------------|----------------------------------|------------|------------------|----------------------------|--------------------|-------------------------------|--|
|      | ,  | ΖÞ                       | N<br>ent                   |                                  |            |                  | Value in                   | 000 KM             |                               |  |
| тот  | AL OF COVERED ACTIVITIES   | 27.379                   | 48.335                     | 556.175                          | 68.932.418 | 40.268.614       | 16.255.148                 | 7.716.802          | 8.538.347                     | 54.378.81                                      |
| Sma  | ill (0-49)   | 25.877                   | 48.311                     | 262.644                          | 30.786.025 | 15.725.070       | 6.253.524                  | 2.685.007          | 3.568.517                     | 25.123.38                                      |
| Med  | lium (50-249)  | 1.259                    | 21                         | 127.619                          | 17.283.673 | 10.837.701       | 3.792.187                  | 1.895.932          | 1.896.255                     | 14.051.81                                      |
| Larg | ge (250 and more)  | 243                      | 3                          | 165.912                          | 20.862.720 | 13.705.842       | 6.209.438                  | 3.135.863          | 3.073.575                     | 15.203.62                                      |
|      | AL OF INDUSTRIAL ACTIVITIES<br>C, D and E)                                 | 5.482                    | 6.088                      | 209.674                          | 22.155.699 | 19.608.855       | 6.208.594                  | 3.366.779          | 2.841.814                     | 16.559.02                                      |
| Sma  | ill (0-49)   | 4.769                    | 6.074                      | 58.611                           | 6.599.224  | 4.984.282        | 1.374.306                  | 612.479            | 761.827                       | 5.367.52                                       |
| Med  | lium (50-249)  | 566                      | 13                         | 60.681                           | 6.369.713  | 6.211.442        | 1.607.207                  | 877.634            | 729.573                       | 5.041.84                                       |
| Larg | ge (250 and more)  | 147                      | 1                          | 90.382                           | 9.186.762  | 8.413.131        | 3.227.081                  | 1.876.666          | 1.350.414                     | 6.149.65                                       |
| В    | MINING AND QUARRYING   | 194                      | 3                          | 18.699                           | 1.028.413  | 1.035.122        | 676.426                    | 440.317            | 236.109                       | 387.22   |
|      | Small (0-49)   | 167                      | 3                          | 1.520                            | 113.953    | 109.756          | 37.597                     | 20.919             | 16.678                        | 78.0   |
|      | Medium (50-249)  | 14                       | _                          | 1.814                            | 179.676    | 185.867          | 123.025                    | 39.151             | 83.874                        | 76.9   |
|      | Large (250 and more)   | 13                       | _                          | 15.365                           | 734.784    | 739.499          | 515.804                    | 380.247            | 135.557                       | 232.2  |
| c    | MANUFACTURING  | 4.760                    | 6.034                      | 159.871                          | 16.779.855 | 15.658.243       | 4.131.144                  | 2.119.540          | 2.011.604                     | 13.148.5                                       |
|      | Small (0-49)   | 4.175                    | 6.020                      | 52.756                           | 5.140.528  | 4.536.754        | 1.200.612                  | 520.981            | 679.631                       | 4.065.2  |
|      | Medium (50-249)  | 472                      | 13                         | 51.272                           | 5.737.793  | 5.561.205        | 1.284.394                  | 692.475            | 591.919                       | 4.694.6  |
|      | Large (250 and more)   | 113                      | 1                          | 55.843                           | 5.901.535  | 5.560.285        | 1.646.138                  | 906.084            | 740.054                       | 4.388.6  |
| D    | ELECTRICITY, GAS, STEAM AND AIR CONDITIONING SUPPLY                        | 195                      | 7                          | 18.070                           | 3.617.920  | 2.273.805        | 1.070.136                  | 564.318            | 505.818                       | 2.591.3  |
|      | Small (0-49)   | 170                      | 7                          | 729                              | 1.005.489  | 105.115          | 38.224                     | 13.704             | 24.520                        | 973.9  |
|      | Medium (50-249)  | 8                        | _                          | 909                              | 157.247    | 160.300          | 41.817                     | 22.414             | 19.403                        | 118.7  |
|      | Large (250 and more)   | 17                       | _                          | 16.432                           | 2.455.183  | 2.008.391        | 990.094                    | 528.199            | 461.895                       | 1.498.6  |
| E    | WATER SUPPLY; SEWERAGE,<br>WASTE MANAGEMENT AND<br>REMEDIATION ACTIVITIES  | 333                      | 44                         | 13.034                           | 729.510    | 641.685          | 330.887                    | 242.604            | 88.283                        | 431.8  |
|      | Small (0-49)   | 257                      | 44                         | 3.606                            | 339.253    | 232.657          | 97.872                     | 56.874             | 40.998                        | 250.3  |
|      | Medium (50-249)  | 72                       | _                          | 6.686                            | 294.997    | 304.071          | 157.971                    | 123.594            | 34.377                        | 151.4  |
|      | Large (250 and more)   | 4                        | _                          | 2.742                            | 95.260     | 104.956          | 75.044                     | 62.136             | 12.908                        | 30.0   |
| F    | CONSTRUCTION   | 2.073                    | 1.930                      | 37.395                           | 3.506.180  | 3.214.172        | 1.036.338                  | 433.478            | 602.860                       | 2.491.8  |
|      | Small (0-49)   | 1.929                    | 1.930                      | 19.497                           | 1.778.632  | 1.524.559        | 519.119                    | 203.050            | 316.069                       | 1.238.0  |
|      | Medium (50-249)  | 134                      | _                          | 13.235                           | 1.071.825  | 1.060.626        | 340.819                    | 173.225            | 167.594                       | 761.1  |
|      | Large (250 and more)   | 10                       | _                          | 4.663                            | 655.723    | 628.987          | 176.400                    | 57.203             | 119.197                       | 492.5  |
| G    | WHOLESALE AND RETAIL TRADE;<br>REPAIR OF MOTOR VEHICLES AND<br>MOTORCYCLES | 9.786                    | 15.491                     | 145.349                          | 32.265.569 | 6.993.237        | 3.955.766                  | 1.732.012          | 2.223.754                     | 29.192.4                                       |
|      | Small (0-49)   | 9.462                    | 15.486                     | 82.829                           | 16.446.361 | 3.847.634        | 2.101.880                  | 862.896            | 1.238.984                     | 14.845.6                                       |
|      | Medium (50-249)  | 278                      | 3                          | 27.364                           | 8.017.921  | 1.740.281        | 996.243                    | 404.494            | 591.749                       | 7.239.9  |
|      | Large (250 and more)   | 46                       | 2                          | 35.156                           | 7.801.288  | 1.405.323        | 857.643                    | 464.623            | 393.020                       | 7.106.7  |
| Н    | TRANSPORTATION AND STORAGE   | 1.970                    | 4.721                      | 38.168                           | 2.644.968  | 2.591.245        | 1.120.505                  | 562.019            | 558.486                       | 1.650.3  |
|      | Small (0-49)   | 1.899                    | 4.721                      | 17.934                           | 1.872.509  | 1.655.802        | 513.552                    | 174.003            | 339.548                       | 1.310.3  |
|      | Medium (50-249)  | 61                       | _                          | 5.311                            | 348.413    | 345.010          | 146.430                    | 74.975             | 71.455                        | 214.8  |
|      | Large (250 and more)   | 10                       | _                          | 14.923                           | 424.046    | 590.433          | 460.524                    | 313.041            | 147.483                       | 125.0  |
| I    | ACCOMMODATION AND FOOD SERVICE ACTIVITIES                                  | 868                      | 10.231                     | 35.733                           | 1.236.720  | 1.072.378        | 422.740                    | 246.701            | 176.039                       | 852.7  |
|      | Small (0-49)   | 829                      | 10.230                     | 32.171                           | 1.065.635  | 910.606          | 338.577                    | 203.238            | 135.339                       | 758.4  |
|      | Medium (50-249)  | D                        | D                          | D                                | D          | D                | D                          | D                  | D                             |  |
|      | Large (250 and more)   | Α                        | А                          | Α                                | А          | Α                | А                          | Α                  | А                             |  |
| J    | INFORMATION AND COMMUNICATION  | 1.075                    | 276                        | 20.406                           | 2.175.648  | 2.094.289        | 1.198.627                  | 525.232            | 673.395                       | 1.018.9  |
|      | Small (0-49)   | 1.019                    | 275                        | 6.310                            | 527.894    | 495.435          | 240.405                    | 118.455            | 121.950                       | 292.9  |
|      | Medium (50-249)  | 48                       | 1                          | 4.796                            | 378.270    | 380.324          | 217.982                    | 117.357            | 100.624                       | 179.9  |
|      | Large (250 and more)   | 8                        | 0                          | 9.300                            | 1.269.484  | 1.218.530        | 740.240                    | 289.419            | 450.821                       | 546.0  |

| (EU | D BiH 2010<br>NACE Rev. 2)<br>tions of activity   | Number of<br>enterprises | Number of<br>entrepreneurs | Number<br>of persons<br>employed | Turnover  | Production value | Value added at factor cost | Personnel<br>costs | Gross<br>operating<br>surplus | Total<br>purchases of<br>goods and<br>services |
|-----|---|--------------------------|----------------------------|----------------------------------|-----------|------------------|----------------------------|--------------------|-------------------------------|--|
|     |   | Z 0                      | ent                        |                                  |           |                  | Value in                   | 000 KM             |                               |  |
| L   | REAL ESTATE ACTIVITIES                            | 733                      | 80                         | 3.711                            | 307.278   | 295.272          | 179.632                    | 56.003             | 123.629                       | 153.870  |
|     | Small (0-49)                                      | 723                      | 80                         | 2.448                            | 241.671   | 243.278          | 144.643                    | 36.871             | 107.772                       | 123.245  |
|     | Medium (50-249)                                   | D                        | D                          | D                                | D         | D                | D                          | D                  | D                             | D  |
|     | Large (250 and more)                              | Α                        | Α                          | А                                | Α         | Α                | A                          | A                  | Α                             | A  |
| M   | PROFESSIONAL, SCIENTIFIC AND TECHNICAL ACTIVITIES | 2.893                    | 2.897                      | 22.443                           | 1.570.246 | 1.349.258        | 638.236                    | 335.867            | 302.369                       | 882.010  |
|     | Small (0-49)                                      | 2.851                    | 2.896                      | 18.247                           | 1.281.312 | 1.127.748        | 532.854                    | 251.021            | 281.833                       | 672.405  |
|     | Medium (50-249)                                   | D                        | D                          | D                                | D         | D                | D                          | D                  | D                             | D  |
|     | Large (250 and more)                              | А                        | Α                          | А                                | А         | Α                | A                          | А                  | А                             | А  |
| N   | ADMINISTRATIVE AND SUPPORT SERVICE ACTIVITIES     | 895                      | 430                        | 13.085                           | 442.568   | 463.189          | 234.070                    | 145.671            | 88.399                        | 242.103  |
|     | Small (0-49)                                      | 852                      | 430                        | 5.278                            | 275.289   | 289.743          | 124.527                    | 61.048             | 63.479                        | 173.713  |
|     | Medium (50-249)                                   | 35                       | _                          | 3.117                            | 75.278    | 75.150           | 49.315                     | 39.223             | 10.092                        | 29.350   |
|     | Large (250 and more)                              | 8                        | _                          | 4.690                            | 92.001    | 98.296           | 60.228                     | 45.401             | 14.828                        | 39.040   |
| Р   | EDUCATION   | 440                      | 468                        | 5.110                            | 174.980   | 179.046          | 108.632                    | 67.979             | 40.654                        | 66.320   |
|     | Small (0-49)                                      | 429                      | 468                        | 4.133                            | 130.510   | 133.012          | 76.672                     | 47.829             | 28.844                        | 52.168   |
|     | Medium (50-249)                                   | 11                       | _                          | 977                              | 44.470    | 46.034           | 31.960                     | 20.150             | 11.810                        | 14.152   |
|     | Large (250 and more)                              | _                        | _                          | _                                | _         | _                | _                          | _                  | _                             | _  |
| Q   | HUMAN HEALTH AND SOCIAL WORK ACTIVITIES           | 668                      | 638                        | 6.341                            | 276.946   | 280.028          | 162.633                    | 85.403             | 77.230                        | 116.833  |
|     | Small (0-49)                                      | 658                      | 638                        | 5.128                            | 201.741   | 203.848          | 121.231                    | 60.169             | 61.062                        | 81.240   |
|     | Medium (50-249)                                   | D                        | D                          | D                                | D         | D                | D                          | D                  | D                             | D  |
|     | Large (250 and more)                              | А                        | Α                          | А                                | А         | A                | A                          | A                  | A                             | A  |
| R   | ARTS, ENTERTAINMENT AND RECREATION                | 154                      | 80                         | 9.496                            | 1.872.830 | 1.880.331        | 850.136                    | 108.400            | 741.736                       | 972.133  |
|     | Small (0-49)                                      | 119                      | 80                         | 1.321                            | 81.160    | 82.939           | 42.989                     | 14.733             | 28.256                        | 36.085   |
|     | Medium (50-249)                                   | 27                       | _                          | 3.321                            | 522.954   | 527.788          | 156.011                    | 38.749             | 117.261                       | 319.890  |
|     | Large (250 and more)                              | 8                        | _                          | 4.854                            | 1.268.717 | 1.269.603        | 651.136                    | 54.919             | 596.218                       | 616.158  |
| S   | OTHER SERVICE ACTIVITIES                          | 342                      | 5.005                      | 9.264                            | 302.786   | 247.314          | 139.238                    | 51.257             | 87.981                        | 180.274  |
|     | Small (0-49)                                      | 338                      | 5.003                      | 8.737                            | 284.086   | 226.184          | 122.770                    | 39.216             | 83.554                        | 171.380  |
|     | Medium (50-249)                                   | 4                        | 2                          | 527                              | 18.700    | 21.130           | 16.468                     | 12.041             | 4.427                         | 8.894  |
|     | Large (250 and more)                              | _                        | _                          | _                                | _         | _                | _                          | _                  | _                             | _  |

Table 3.0. Structural business variables, according to Sections and Divisions of KD BiH 2010 (NACE Rev. 2), 2017

| (EU N | iH 2010<br>IACE Rev. 2)<br>ons of activity   | Number of<br>enterprises | Number of<br>entrepreneurs | Number<br>of persons<br>employed | Turnover   | Production value | Value added<br>at factor cost | Personnel<br>costs | Gross<br>operating<br>surplus | Total<br>purchases of<br>goods and<br>services |
|-------|--|--------------------------|----------------------------|----------------------------------|------------|------------------|-------------------------------|--------------------|-------------------------------|--|
|       |  |                          |                            |                                  |            |                  | Value in                      | 000 KM             |                               |  |
| TOTA  | AL OF COVERED ACTIVITIES   | 27.379                   | 48.335                     | 556.175                          | 68.932.418 | 40.268.614       | 16.255.148                    | 7.716.802          | 8.538.347                     | 54.378.816                                     |
| В     | MINING AND QUARRYING   | 194                      | 3                          | 18.699                           | 1.028.413  | 1.035.122        | 676.426                       | 440.317            | 236.109                       | 387.221  |
|       | 05 Mining of coal and lignite  | 16                       | _                          | 13.323                           | 628.606    | 660.517          | 473.791                       | 345.470            | 128.322                       | 185.955  |
|       | 06 Extraction of crude petroleum and natural gas   | -                        | -                          | -                                | -          | -                | -                             | -                  | -                             | _  |
|       | 07 Mining of metal ores  | 17                       | _                          | 2.641                            | 216.721    | 205.559          | 123.973                       | 53.745             | 70.228                        | 90.715   |
|       | 08 Other mining and quarrying  | 155                      | 2                          | 2.246                            | 168.240    | 154.777          | 69.445                        | 33.675             | 35.769                        | 104.093  |
|       | 09 Mining support service activities   | 6                        | 1                          | 489                              | 14.846     | 14.269           | 9.217                         | 7.427              | 1.789                         | 6.457  |
| C     | MANUFACTURING  | 4.760                    | 6.034                      | 159.871                          | 16.779.855 | 15.658.243       | 4.131.144                     | 2.119.540          | 2.011.604                     | 13.148.543                                     |
|       | 10 Manufacture of food products  | 683                      | 1.818                      | 25.869                           | 3.555.970  | 3.071.652        | 628.673                       | 285.999            | 342.673                       | 2.978.827                                      |
|       | 11 Manufacture of beverages  | 95                       | 27                         | 2.487                            | 469.540    | 435.259          | 174.552                       | 54.779             | 119.773                       | 302.004  |
|       | 12 Manufacture of tobacco products   | 7                        | _                          | 608                              | 55.630     | 44.111           | 9.711                         | 12.844             | -3.132                        | 33.234   |
|       | 13 Manufacture of textiles   | 92                       | 194                        | 5.889                            | 628.693    | 636.287          | 137.785                       | 69.953             | 67.832                        | 502.735  |
|       | 14 Manufacture of wearing apparel  | 207                      | 545                        | 12.812                           | 341.660    | 338.149          | 173.844                       | 120.508            | 53.335                        | 190.853  |
|       | 15 Manufacture of leather and related products   | 108                      | 117                        | 16.950                           | 538.532    | 492.597          | 207.093                       | 164.602            | 42.491                        | 355.462  |
|       | 16 Manufacture of wood and of products of wood and cork, except furniture; manufacture of articles of straw and plaiting materials | 907                      | 596                        | 15.398                           | 1.174.521  | 1.069.977        | 295.038                       | 148.390            | 146.647                       | 913.295  |
|       | 17 Manufacture of paper and paper products   | 95                       | 40                         | 2.911                            | 540.385    | 426.652          | 128.833                       | 51.625             | 77.209                        | 407.685  |
|       | 18 Printing and reproduction of recorded media   | 205                      | 286                        | 2.403                            | 257.271    | 197.451          | 85.365                        | 33.895             | 51.470                        | 173.865  |
|       | 19 Manufacture of coke and refined petroleum products  | 10                       | _                          | 2.519                            | 1.079.127  | 1.122.249        | 70.492                        | 62.479             | 8.013                         | 1.062.273                                      |
|       | 20 Manufacture of chemicals and chemical products  | 119                      | 32                         | 3.615                            | 551.109    | 521.614          | 188.457                       | 68.162             | 120.295                       | 381.006  |
|       | 21 Manufacture of basic pharma-<br>ceutical products and pharma-<br>ceutical preparations  | 6                        | -                          | 956                              | 216.170    | 210.076          | 94.483                        | 43.589             | 50.894                        | 126.189  |
|       | 22 Manufacture of rubber and plastic products  | 388                      | 195                        | 7.019                            | 762.501    | 699.651          | 198.646                       | 84.305             | 114.340                       | 583.065  |
|       | 23 Manufacture of other non-<br>metallic mineral products  | 270                      | 429                        | 5.082                            | 562.921    | 496.382          | 178.520                       | 71.266             | 107.254                       | 398.059  |
|       | 24 Manufacture of basic metals   | 55                       | 6                          | 7.106                            | 1.845.495  | 1.834.065        | 264.368                       | 169.531            | 94.837                        | 1.634.500                                      |
|       | 25 Manufacture of fabricated metal products, except machinery and equipment  | 718                      | 736                        | 19.987                           | 1.952.368  | 1.876.960        | 619.643                       | 300.035            | 319.608                       | 1.422.758                                      |
|       | 26 Manufacture of computer, electronic and optical products  | 53                       | 19                         | 625                              | 46.398     | 42.002           | 15.495                        | 9.924              | 5.571                         | 34.542   |
|       | 27 Manufacture of electrical equipment   | 84                       | 16                         | 3.988                            | 447.282    | 439.050          | 92.374                        | 54.991             | 37.384                        | 372.218  |
|       | 28 Manufacture of machinery and equipment n.e.c.   | 131                      | 14                         | 3.379                            | 311.684    | 295.713          | 108.580                       | 54.345             | 54.235                        | 213.034  |
|       | 29 Manufacture of motor vehicles, trailers and semi-trailers   | 60                       | 6                          | 3.792                            | 463.090    | 477.359          | 131.600                       | 65.778             | 65.822                        | 372.080  |
|       | 30 Manufacture of other transport equipment  | 11                       | -                          | 561                              | 25.902     | 24.999           | 12.011                        | 8.859              | 3.152                         | 14.710   |
|       | 31 Manufacture of furniture  | 241                      | 284                        | 11.218                           | 724.027    | 694.895          | 209.089                       | 131.499            | 77.590                        | 546.480  |
|       | 32 Other manufacturing   | 76                       | 501                        | 2.548                            | 115.528    | 108.029          | 49.808                        | 24.633             | 25.175                        | 66.852   |
|       | 33 Repair and installation of machinery and equipment  | 139                      | 173                        | 2.149                            | 114.051    | 103.065          | 56.687                        | 27.551             | 29.135                        | 62.817   |
| D     | ELECTRICITY, GAS, STEAM AND AIR CONDITIONING SUPPLY  | 195                      | 7                          | 18.070                           | 3.617.920  | 2.273.805        | 1.070.136                     | 564.318            | 505.818                       | 2.591.390                                      |
|       | 35 Electricity, gas, steam and air conditioning supply   | 195                      | 7                          | 18.070                           | 3.617.920  | 2.273.805        | 1.070.136                     | 564.318            | 505.818                       | 2.591.390                                      |

|   | l 2010<br>ACE Rev. 2)<br>ns of activity  | Number of<br>enterprises | Number of<br>entrepreneurs | Number<br>of persons<br>employed | Turnover   | Production value | Value added at factor cost | Personnel<br>costs | Gross<br>operating<br>surplus | Total<br>purchases of<br>goods and<br>services |
|---|--|--------------------------|----------------------------|----------------------------------|------------|------------------|----------------------------|--------------------|-------------------------------|--|
| - | WATER SUPPLY; SEWERAGE,  |                          |                            | 42.004                           |            |                  | Value in                   |                    |                               |  |
|   | WASTE MANAGEMENT AND REMEDIATION ACTIVITIES  | 333                      | 44                         | 13.034                           | 729.510    | 641.685          | 330.887                    | 242.604            | 88.283                        | 431.87   |
|   | 36 Water collection, treatment and supply  | 126                      | -                          | 7.051                            | 252.761    | 269.240          | 180.198                    | 142.804            | 37.394                        | 89.24  |
|   | 37 Sewerage  | 8                        | _                          | 163                              | 4.969      | 5.152            | 3.260                      | 2.762              | 498                           | 1.94   |
|   | 38 Waste collection, treatment and disposal activities; materials recovery   | 190                      | 43                         | 5.745                            | 466.075    | 362.192          | 144.309                    | 96.086             | 48.223                        | 338.63   |
|   | 39 Remediation activities and other waste management services  | 9                        | 1                          | 75                               | 5.706      | 5.101            | 3.121                      | 952                | 2.168                         | 2.03   |
|   | CONSTRUCTION   | 2.073                    | 1.930                      | 37.395                           | 3.506.180  | 3.214.172        | 1.036.338                  | 433.478            | 602.860                       | 2.491.80                                       |
|   | 41 Construction of buildings   | 690                      | 237                        | 14.318                           | 1.270.709  | 1.196.288        | 378.895                    | 146.278            | 232.616                       | 896.50   |
|   | 42 Civil engineering   | 318                      | 20                         | 10.612                           | 1.284.231  | 1.250.440        | 373.430                    | 158.260            | 215.170                       | 934.22   |
|   | 43 Specialised construction activities   | 1.065                    | 1.673                      | 12.465                           | 951.240    | 767.443          | 284.014                    | 128.940            | 155.073                       | 661.0  |
|   | WHOLESALE AND RETAIL<br>TRADE; REPAIR OF MOTOR<br>VEHICLES AND MOTORCYCLES   | 9.786                    | 15.491                     | 145.349                          | 32.265.569 | 6.993.237        | 3.955.766                  | 1.732.012          | 2.223.754                     | 29.192.4                                       |
|   | 45 Wholesale and retail trade and repair of motor vehicles and motorcycles   | 1.141                    | 2.738                      | 11.649                           | 2.037.633  | 531.178          | 309.727                    | 115.882            | 193.846                       | 1.818.8  |
|   | 46 Wholesale trade, except of motor vehicles and motorcycles   | 4.567                    | 102                        | 44.372                           | 16.829.840 | 3.347.866        | 1.834.308                  | 702.943            | 1.131.365                     | 15.402.7                                       |
|   | 47 Retail trade, except of motor vehicles and motorcycles  | 4.078                    | 12.651                     | 89.328                           | 13.398.097 | 3.114.192        | 1.811.731                  | 913.188            | 898.544                       | 11.970.8                                       |
|   | TRANSPORTATION<br>AND STORAGE  | 1.970                    | 4.721                      | 38.168                           | 2.644.968  | 2.591.245        | 1.120.505                  | 562.019            | 558.486                       | 1.650.3  |
|   | 49 Land transport and transport via pipelines  | 1.572                    | 4.688                      | 27.557                           | 2.015.154  | 1.872.811        | 697.332                    | 336.027            | 361.305                       | 1.322.3  |
|   | 50 Water transport   | 5                        | 6                          | 12                               | 8.148      | 7.981            | 2.234                      | 58                 | 2.176                         | 5.9  |
|   | 51 Air transport   | 4                        | _                          | 10                               | 2.829      | 2.849            | 226                        | 300                | -75                           | 2.8  |
|   | 52 Warehousing and support activities for transportation   | 374                      | 27                         | 4.501                            | 421.290    | 499.592          | 275.963                    | 97.680             | 178.283                       | 255.8  |
|   | 53 Postal and courier activities   | 15                       | _                          | 6.088                            | 197.546    | 208.012          | 144.751                    | 127.955            | 16.796                        | 63.3   |
|   | ACCOMMODATION AND FOOD SERVICE ACTIVITIES  | 868                      | 10.231                     | 35.733                           | 1.236.720  | 1.072.378        | 422.740                    | 246.701            | 176.039                       | 852.7  |
|   | 55 Accommodation   | 308                      | 509                        | 6.156                            | 259.811    | 256.372          | 130.878                    | 68.313             | 62.565                        | 141.0  |
|   | 56 Food and beverage service activities  | 560                      | 9.722                      | 29.577                           | 976.908    | 816.006          | 291.862                    | 178.388            | 113.474                       | 711.6  |
|   | INFORMATION AND COMMUNICATION  | 1.075                    | 276                        | 20.406                           | 2.175.648  | 2.094.289        | 1.198.627                  | 525.232            | 673.395                       | 1.018.9  |
|   | 58 Publiching activities   | 151                      | 22                         | 1.421                            | 83.770     | 78.322           | 37.950                     | 24.049             | 13.901                        | 47.1   |
|   | 59 Motion picture, video<br>and television programme pro-<br>duction, sound recording<br>and music publishing activities | 68                       | 10                         | 283                              | 17.668     | 20.919           | 9.271                      | 4.745              | 4.527                         | 11.6   |
|   | 60 Programming and broadcasting activities   | 144                      | _                          | 3.922                            | 153.211    | 182.022          | 116.577                    | 79.727             | 36.850                        | 64.0   |
|   | 61 Telecommunications  | 89                       | 4                          | 8.512                            | 1.401.786  | 1.338.295        | 764.450                    | 272.314            | 492.136                       | 646.6  |
|   | 62 Computer programming, consultancy and related activitie   | 523                      | 173                        | 5.096                            | 435.304    | 390.911          | 226.390                    | 123.669            | 102.721                       | 209.3  |
|   | 63 Information service activities  | 100                      | 67                         | 1.172                            | 83.909     | 83.821           | 43.989                     | 20.729             | 23.260                        | 40.0   |
|   | REAL ESTATE ACTIVITIES   | 733                      | 80                         | 3.711                            | 307.278    | 295.272          | 179.632                    | 56.003             | 123.629                       | 153.8  |
|   | 68 Real estate activities  | 733                      | 80                         | 3.711                            | 307.278    | 295.272          | 179.632                    | 56.003             | 123.629                       | 153.8  |
|   | PROFESSIONAL, SCIENTIFIC AND TECHNICAL ACTIVITIES  | 2.893                    | 2.897                      | 22.443                           | 1.570.246  | 1.349.258        | 638.236                    | 335.867            | 302.369                       | 882.0  |
|   | 69 Legal and accounting activities   | 703                      | 2.203                      | 7.273                            | 321.672    | 322.204          | 225.627                    | 79.594             | 146.033                       | 87.0   |
|   | 70 Activities of head offices; management consultancy activities   | 350                      | 78                         | 1.506                            | 106.789    | 98.560           | 53.917                     | 28.984             | 24.933                        | 57.0   |

| (EU N | iH 2010<br>NACE Rev. 2)<br>ions of activity                                    | Number of<br>enterprises | Number of<br>entrepreneurs | Number<br>of persons<br>employed | Turnover  | Production<br>value | Value added at factor cost | Personnel costs | Gross<br>operating<br>surplus | Total<br>purchases of<br>goods and<br>services |
|-------|--|--------------------------|----------------------------|----------------------------------|-----------|---------------------|----------------------------|-----------------|-------------------------------|--|
|       | 71 Aughite stoud and an singering  |                          | Φ                          |                                  |           |                     | Value in                   | UUU KIVI        |                               |  |
| М     | 71 Architectural and engineering activities; technical testing and analysis    | 1.112                    | 88                         | 8.530                            | 708.348   | 514.467             | 201.796                    | 148.432         | 53.364                        | 454.981  |
|       | 72 Scientific research and development   | 46                       | 4                          | 579                              | 42.059    | 43.016              | 19.923                     | 12.144          | 7.779                         | 22.308   |
|       | 73 Advertising and market research   | 371                      | 97                         | 2.306                            | 277.714   | 272.640             | 83.941                     | 40.181          | 43.760                        | 191.011  |
|       | 74 Other proffesional, scientific and technical activities                     | 110                      | 358                        | 937                              | 54.213    | 59.897              | 30.636                     | 8.517           | 22.119                        | 27.908   |
|       | 75 Veterinary activities   | 201                      | 69                         | 1.312                            | 59.450    | 38.475              | 22.398                     | 18.016          | 4.382                         | 41.689   |
| N     | ADMINISTRATIVE AND SUPPORT SERVICE ACTIVITIES                                  | 895                      | 430                        | 13.085                           | 442.568   | 463.189             | 234.070                    | 145.671         | 88.399                        | 242.103  |
|       | 77 Rental and leasing activities   | 198                      | 106                        | 724                              | 45.487    | 54.706              | 30.069                     | 8.377           | 21.693                        | 31.493   |
|       | 78 Employment activities   | 55                       | 1                          | 1.019                            | 38.466    | 38.362              | 20.147                     | 16.566          | 3.581                         | 19.816   |
|       | 79 Travel agency, tour operator reservation service and related activities     | 256                      | 25                         | 876                              | 76.589    | 82.211              | 14.310                     | 10.309          | 4.001                         | 67.211   |
|       | 80 Security and investigation activities                                       | 63                       | 2                          | 6.244                            | 135.938   | 135.742             | 81.751                     | 61.979          | 19.772                        | 58.122   |
|       | 81 Services to buildings and landscape activities                              | 120                      | 132                        | 2.271                            | 67.722    | 72.208              | 43.199                     | 26.835          | 16.364                        | 30.472   |
|       | 82 Office administrative, office support and other business support activities | 203                      | 164                        | 1.951                            | 78.367    | 79.961              | 44.594                     | 21.606          | 22.988                        | 34.990   |
| P     | EDUCATION  | 440                      | 468                        | 5.110                            | 174.980   | 179.046             | 108.632                    | 67.979          | 40.654                        | 66.320   |
|       | 85 Education   | 440                      | 468                        | 5.110                            | 174.980   | 179.046             | 108.632                    | 67.979          | 40.654                        | 66.320   |
| Q     | HUMAN HEALTH AND SOCIAL WORK ACTIVITIES  | 668                      | 638                        | 6.341                            | 276.946   | 280.028             | 162.633                    | 85.403          | 77.230                        | 116.833  |
|       | 86 Human health activities   | 539                      | 620                        | 5.044                            | 249.397   | 248.388             | 143.578                    | 69.909          | 73.669                        | 104.283  |
|       | 87 Residental care activities  | 71                       | 10                         | 910                              | 20.911    | 23.665              | 13.921                     | 11.165          | 2.757                         | 9.525  |
|       | 88 Socail work activities without accommodation                                | 58                       | 8                          | 388                              | 6.638     | 7.976               | 5.133                      | 4.329           | 804                           | 3.025  |
| R     | ARTS, ENTERTAINMENT AND RECREATION   | 154                      | 80                         | 9.496                            | 1.872.830 | 1.880.331           | 850.136                    | 108.400         | 741.736                       | 972.133  |
|       | 92 Gambling and betting activities   | 89                       | 5                          | 8.561                            | 1.838.529 | 1.840.493           | 828.463                    | 95.312          | 733.150                       | 952.704  |
|       | 93 Sports activities and amusement and recreation activities                   | 65                       | 75                         | 935                              | 34.301    | 39.838              | 21.673                     | 13.088          | 8.585                         | 19.430   |
| S     | OTHER SERVICE ACTIVITIES   | 342                      | 5.005                      | 9.264                            | 302.786   | 247.314             | 139.238                    | 51.257          | 87.981                        | 180.274  |
|       | 95 Repair of computers and personal and household goods                        | 106                      | 736                        | 1.414                            | 88.260    | 59.589              | 28.626                     | 8.282           | 20.344                        | 61.922   |
|       | 96 Other personal service activities   | 236                      | 4.269                      | 7.850                            | 214.526   | 187.725             | 110.612                    | 42.975          | 67.637                        | 118.352  |

Table 3.1. Structure of variables of Sections by Divisions of KD BiH 2010 (NACE Rev. 2), 2017

| BiH 2010<br>NACE Rev. 2)<br>tions/Divisions of activity  | Number of enterprises | Number of entrepreneurs | Number<br>of persons<br>employed | Turnover   | Production<br>value | Value added<br>at factor cost<br>in % | Personnel<br>costs | Gross<br>operating<br>surplus | Total<br>purchases of<br>goods and<br>services |
|--|-----------------------|-------------------------|----------------------------------|------------|---------------------|---------------------------------------|--------------------|-------------------------------|--|
| MINING AND QUARRYING   | 100,0                 | 100,0                   | 100,0                            | 100,0      | 100,0               | 100,0                                 | 100,0              | 100,0                         | 100,0  |
| 05 Mining of coal and lignite  | 8,2                   | 0,0                     | 71,2                             | 61,1       | 63,8                | 70,0                                  | 78,5               | 54,3                          | 48,0   |
| 06 Extraction of crude petroleum and natural gas   | 0,0                   | 0,0                     | 0,0                              | 0,0        | 0,0                 | 0,0                                   | 0,0                | 0,0                           | 0,0  |
| 07 Mining of metal ores  | 8,8                   | 0,0                     | 14,1                             | 21,1       | 19,9                | 18,3                                  | 12,2               | 29,7                          | 23,4   |
| 08 Other mining and quarrying  | 79,9                  | 66,7                    | 12,0                             | 16,4       | 15,0                | 10,3                                  | 7,6                | 15,1                          | 26,9   |
| 09 Mining support service activities   | 3,1                   | 33,3                    | 2,6                              | 1,4        | 1,4                 | 1,4                                   | 1,7                | 0,8                           | 1,7  |
| MANUFACTURING  | 100,0                 | 100,0                   | 100,0                            | 100,0      | 100,0               | 100,0                                 | 100,0              | 100,0                         | 100,0  |
| 10 Manufacture of food products  | 14,3                  | 30,1                    | 16,2                             | 21,2       | 19,6                | 15,2                                  | 13,5               | 17,0                          | 22,7   |
| 11 Manufacture of beverages  | 2,0                   | 0,4                     | 1,6                              | 2,8        | 2,8                 | 4,2                                   | 2,6                | 6,0                           | 2,3  |
| 12 Manufacture of tobacco products   | 0,1                   | 0,0                     | 0,4                              | 0,3        | 0,3                 | 0,2                                   | 0,6                | -0,2                          | 0,3  |
| 13 Manufacture of textiles   | 1,9                   | 3,2                     | 3,7                              | 3,7        | 4,1                 | 3,3                                   | 3,3                | 3,4                           | 3,8  |
| 14 Manufacture of wearing apparel  | 4,3                   | 9,0                     | 8,0                              | 2,0        | 2,2                 | 4,2                                   | 5,7                | 2,7                           | 1,5  |
| 15 Manufacture of leather and related products   | 2,3                   | 1,9                     | 10,6                             | 3,2        | 3,1                 | 5,0                                   | 7,8                | 2,1                           | 2,7  |
| 16 Manufacture of wood and of products of wood and cork, except furniture; manufacture of articles of straw and plaiting materials | 19,1                  | 9,9                     | 9,6                              | 7,0        | 6,8                 | 7,1                                   | 7,0                | 7,3                           | 6,9  |
| 17 Manufacture of paper and paper products   | 2,0                   | 0,7                     | 1,8                              | 3,2        | 2,7                 | 3,1                                   | 2,4                | 3,8                           | 3,1  |
| 18 Printing and reproduction of recorded media   | 4,3                   | 4,7                     | 1,5                              | 1,5        | 1,3                 | 2,1                                   | 1,6                | 2,6                           | 1,3  |
| 19 Manufacture of coke and refined petroleum products  | 0,2                   | 0,0                     | 1,6                              | 6,4        | 7,2                 | 1,7                                   | 2,9                | 0,4                           | 8,1  |
| 20 Manufacture of chemicals and chemical products  | 2,5                   | 0,5                     | 2,3                              | 3,3        | 3,3                 | 4,6                                   | 3,2                | 6,0                           | 2,9  |
| 21 Manufacture of basic pharmaceutical products and pharmaceutical preparations  | 0,1                   | 0,0                     | 0,6                              | 1,3        | 1,3                 | 2,3                                   | 2,1                | 2,5                           | 1,0  |
| 22 Manufacture of rubber and plastic products  | 8,2                   | 3,2                     | 4,4                              | 4,5        | 4,5                 | 4,8                                   | 4,0                | 5,7                           | 4,4  |
| 23 Manufacture of other non-<br>metallic mineral products  | 5,7                   | 7,1                     | 3,2                              | 3,4        | 3,2                 | 4,3                                   | 3,4                | 5,3                           | 3,0  |
| 24 Manufacture of basic metals   | 1,2                   | 0,1                     | 4,4                              | 11,0       | 11,7                | 6,4                                   | 8,0                | 4,7                           | 12,4   |
| 25 Manufacture of fabricated metal products, except machinery and equipment  | 15,1                  | 12,2                    | 12,5                             | 11,6       | 12,0                | 15,0                                  | 14,2               | 15,9                          | 10,8   |
| 26 Manufacture of computer, electronic and optical products  | 1,1                   | 0,3                     | 0,4                              | 0,3        | 0,3                 | 0,4                                   | 0,5                | 0,3                           | 0,3  |
| 27 Manufacture of electrical equipment   | 1,8                   | 0,3                     | 2,5                              | 2,7        | 2,8                 | 2,2                                   | 2,6                | 1,9                           | 2,8  |
| 28 Manufacture of machinery and equipment n.e.c. 29 Manufacture of motor   | 2,8                   | 0,2                     | 2,1                              | 1,9        | 1,9                 | 2,6                                   | 2,6                | 2,7                           | 1,6  |
| vehicles, trailers and semi-trailers  Manufacture of other   | 1,3                   | 0,1                     | 2,4                              | 2,8        | 3,0                 | 3,2                                   | 3,1                | 3,3                           | 2,8  |
| transport equipment  31 Manufacture of furniture   | 0,2<br>5,1            | 0,0<br>4,7              | 7,0                              | 0,2<br>4,3 | 0,2<br>4,4          | 0,3<br>5,1                            | 6,2                | 3,9                           | 0,1<br>4,2                                     |
|  | -                     |                         |                                  |            |                     |                                       |                    |                               |  |
| 32 Other manufacturing 33 Repair and installation of machinery   | 1,6<br>2,9            | 2,9                     | 1,6                              | 0,7        | 0,7                 | 1,2                                   | 1,2                | 1,3                           | 0,5  |
| and equipment  ELECTRICITY, GAS, STEAM AND AIR  CONDITIONING SUPPLY  | 100,0                 | 100,0                   | 100,0                            | 100,0      | 100,0               | 100,0                                 | 100,0              | 100,0                         | 100,0  |
| 35 Electricity, gas, steam and air conditioning supply   | 100,0                 | 100,0                   | 100,0                            | 100,0      | 100,0               | 100,0                                 | 100,0              | 100,0                         | 100,0  |

| U | BiH 2010<br>NACE Rev. 2)<br>tions/Divisions of activity  | Number of enterprises | Number of entrepreneurs | Number<br>of persons<br>employed | Turnover | Production<br>value | Value added<br>at factor cost | Personnel<br>costs | Gross<br>operating<br>surplus | Total<br>purchases of<br>goods and<br>services |
|---|--|-----------------------|-------------------------|----------------------------------|----------|---------------------|-------------------------------|--------------------|-------------------------------|--|
|   |  |                       |                         |                                  |          |                     | in %                          |                    |                               |  |
| • | WATER SUPPLY; SEWERAGE, WASTE MANAGEMENT AND REMEDIATION ACTIVITIES  | 100,0                 | 100,0                   | 100,0                            | 100,0    | 100,0               | 100,0                         | 100,0              | 100,0                         | 100,   |
|   | 36 Water collection, treatment and supply  | 37,8                  | 0,0                     | 54,1                             | 34,6     | 42,0                | 54,5                          | 58,9               | 42,4                          | 20,  |
|   | 37 Sewerage  | 2,4                   | 0,0                     | 1,3                              | 0,7      | 0,8                 | 1,0                           | 1,1                | 0,6                           | 0,   |
|   | 38 Waste collection, treatment and disposal activities; materials recovery   | 57,1                  | 97,7                    | 44,1                             | 63,9     | 56,4                | 43,6                          | 39,6               | 54,6                          | 78   |
|   | 39 Remediation activities and other waste management services  | 2,7                   | 2,3                     | 0,6                              | 0,8      | 0,8                 | 0,9                           | 0,4                | 2,5                           | 0  |
| : | CONSTRUCTION   | 100,0                 | 100,0                   | 100,0                            | 100,0    | 100,0               | 100,0                         | 100,0              | 100,0                         | 100  |
|   | 41 Construction of buildings   | 33,3                  | 12,3                    | 38,3                             | 36,2     | 37,2                | 36,6                          | 33,7               | 38,6                          | 36   |
|   | 42 Civil engineering   | 15,3                  | 1,0                     | 28,4                             | 36,6     | 38,9                | 36,0                          | 36,5               | 35,7                          | 37   |
|   | 43 Specialised construction activities   | 51,4                  | 86,7                    | 33,3                             | 27,1     | 23,9                | 27,4                          | 29,7               | 25,7                          | 26   |
| • | WHOLESALE AND RETAIL TRADE;<br>REPAIR OF MOTOR VEHICLES AND<br>MOTORCYCLES   | 100,0                 | 100,0                   | 100,0                            | 100,0    | 100,0               | 100,0                         | 100,0              | 100,0                         | 100  |
|   | 45 Wholesale and retail trade and repair of motor vehicles and motorcycles   | 11,7                  | 17,7                    | 8,0                              | 6,3      | 7,6                 | 7,8                           | 6,7                | 8,7                           | 6  |
|   | 46 Wholesale trade, except of motor vehicles and motorcycles   | 46,7                  | 0,7                     | 30,5                             | 52,2     | 47,9                | 46,4                          | 40,6               | 50,9                          | 52   |
|   | 47 Retail trade, except of motor vehicles and motorcycles  | 41,7                  | 81,7                    | 61,5                             | 41,5     | 44,5                | 45,8                          | 52,7               | 40,4                          | 4  |
| ł | TRANSPORTATION<br>AND STORAGE  | 100,0                 | 100,0                   | 100,0                            | 100,0    | 100,0               | 100,0                         | 100,0              | 100,0                         | 100  |
|   | 49 Land transport and transport via pipelines  | 79,8                  | 99,3                    | 72,2                             | 76,2     | 72,3                | 62,2                          | 59,8               | 64,7                          | 80   |
|   | 50 Water transport   | 0,3                   | 0,1                     | 0,0                              | 0,3      | 0,3                 | 0,2                           | 0,0                | 0,4                           | (  |
|   | 51 Air transport   | 0,2                   | 0,0                     | 0,0                              | 0,1      | 0,1                 | 0,0                           | 0,1                | 0,0                           | (  |
|   | 52 Warehousing and support activities for transportation   | 19,0                  | 0,6                     | 11,8                             | 15,9     | 19,3                | 24,6                          | 17,4               | 31,9                          | 1.   |
|   | 53 Postal and courier activities   | 0,8                   | 0,0                     | 16,0                             | 7,5      | 8,0                 | 12,9                          | 22,8               | 3,0                           | :  |
|   | ACCOMMODATION AND FOOD SERVICE ACTIVITIES  | 100,0                 | 100,0                   | 100,0                            | 100,0    | 100,0               | 100,0                         | 100,0              | 100,0                         | 100  |
|   | 55 Accommodation   | 35,5                  | 5,0                     | 17,2                             | 21,0     | 23,9                | 31,0                          | 27,7               | 35,5                          | 10   |
|   | 56 Food and beverage service activities  | 64,5                  | 95,0                    | 82,8                             | 79,0     | 76,1                | 69,0                          | 72,3               | 64,5                          | 8  |
|   | INFORMATION AND COMMUNICATION  | 100,0                 | 100,0                   | 100,0                            | 100,0    | 100,0               | 100,0                         | 100,0              | 100,0                         | 100  |
|   | 58 Publiching activities   | 14,0                  | 8,0                     | 7,0                              | 3,9      | 3,7                 | 3,2                           | 4,6                | 2,1                           |  |
|   | 59 Motion picture, video<br>and television programme production,<br>sound recording and music publishing<br>activities | 6,3                   | 3,6                     | 1,4                              | 0,8      | 1,0                 | 0,8                           | 0,9                | 0,7                           |  |
|   | 60 Programming and broadcasting activities   | 13,4                  | 0,0                     | 19,2                             | 7,0      | 8,7                 | 9,7                           | 15,2               | 5,5                           |  |
|   | 61 Telecommunications  | 8,3                   | 1,4                     | 41,7                             | 64,4     | 63,9                | 63,8                          | 51,8               | 73,1                          | 6  |
|   | 62 Computer programming, consultancy and related activitie   | 48,7                  | 62,7                    | 25,0                             | 20,0     | 18,7                | 18,9                          | 23,5               | 15,3                          | 2  |
|   | 63 Information service activities  | 9,3                   | 24,3                    | 5,7                              | 3,9      | 4,0                 | 3,7                           | 3,9                | 3,5                           |  |
|   | REAL ESTATE ACTIVITIES   | 100,0                 | 100,0                   | 100,0                            | 100,0    | 100,0               | 100,0                         | 100,0              | 100,0                         | 100  |
|   | 68 Real estate activities  | 100,0                 | 100,0                   | 100,0                            | 100,0    | 100,0               | 100,0                         | 100,0              | 100,0                         | 100  |
| 1 | PROFESSIONAL, SCIENTIFIC AND TECHNICAL ACTIVITIES  | 100,0                 | 100,0                   | 100,0                            | 100,0    | 100,0               | 100,0                         | 100,0              | 100,0                         | 100  |
|   | 69 Legal and accounting activities   | 24,3                  | 76,0                    | 32,4                             | 20,5     | 23,9                | 35,4                          | 23,7               | 48,3                          | 9  |

| (EU | BiH 2010<br>NACE Rev. 2)<br>tions/Divisions of activity                        | Number of enterprises | Number of entrepreneurs | Number<br>of persons<br>employed | Turnover | Production<br>value | Value added<br>at factor cost | Personnel<br>costs | Gross<br>operating<br>surplus | Total<br>purchases of<br>goods and<br>services |
|-----|--|-----------------------|-------------------------|----------------------------------|----------|---------------------|-------------------------------|--------------------|-------------------------------|--|
|     |  |                       |                         |                                  |          |                     | in %                          |                    |                               |  |
| M   | 70 Activities of head offices;<br>management consultancy activities            | 12,1                  | 2,7                     | 6,7                              | 6,8      | 7,3                 | 8,4                           | 8,6                | 8,2                           | 6,5  |
|     | 71 Architectural and engineering activities; technical testing and analysis    | 38,4                  | 3,0                     | 38,0                             | 45,1     | 38,1                | 31,6                          | 44,2               | 17,6                          | 51,6   |
|     | 72 Scientific research and development   | 1,6                   | 0,1                     | 2,6                              | 2,7      | 3,2                 | 3,1                           | 3,6                | 2,6                           | 2,5  |
|     | 73 Advertising and market research   | 12,8                  | 3,3                     | 10,3                             | 17,7     | 20,2                | 13,2                          | 12,0               | 14,5                          | 21,7   |
|     | 74 Other proffesional, scientific and technical activities                     | 3,8                   | 12,4                    | 4,2                              | 3,5      | 4,4                 | 4,8                           | 2,5                | 7,3                           | 3,2  |
|     | 75 Veterinary activities   | 6,9                   | 2,4                     | 5,8                              | 3,8      | 2,9                 | 3,5                           | 5,4                | 1,4                           | 4,7  |
| N   | ADMINISTRATIVE AND SUPPORT SERVICE ACTIVITIES                                  | 100,0                 | 100,0                   | 100,0                            | 100,0    | 100,0               | 100,0                         | 100,0              | 100,0                         | 100,0  |
|     | 77 Rental and leasing activities   | 22,1                  | 24,7                    | 5,5                              | 10,3     | 11,8                | 12,8                          | 5,8                | 24,5                          | 13,0   |
|     | 78 Employment activities   | 6,1                   | 0,2                     | 7,8                              | 8,7      | 8,3                 | 8,6                           | 11,4               | 4,1                           | 8,2  |
|     | 79 Travel agency, tour operator reservation service and related activities     | 28,6                  | 5,8                     | 6,7                              | 17,3     | 17,7                | 6,1                           | 7,1                | 4,5                           | 27,8   |
|     | 80 Security and investigation activities                                       | 7,0                   | 0,5                     | 47,7                             | 30,7     | 29,3                | 34,9                          | 42,5               | 22,4                          | 24,0   |
|     | 81 Services to buildings and landscape activities                              | 13,4                  | 30,7                    | 17,4                             | 15,3     | 15,6                | 18,5                          | 18,4               | 18,5                          | 12,6   |
|     | 82 Office administrative, office support and other business support activities | 22,7                  | 38,1                    | 14,9                             | 17,7     | 17,3                | 19,1                          | 14,8               | 26,0                          | 14,5   |
| P   | EDUCATION  | 100,0                 | 100,0                   | 100,0                            | 100,0    | 100,0               | 100,0                         | 100,0              | 100,0                         | 100,0  |
|     | 85 Education   | 100,0                 | 100,0                   | 100,0                            | 100,0    | 100,0               | 100,0                         | 100,0              | 100,0                         | 100,0  |
| Q   | HUMAN HEALTH AND SOCIAL WORK ACTIVITIES  | 100,0                 | 100,0                   | 100,0                            | 100,0    | 100,0               | 100,0                         | 100,0              | 100,0                         | 100,0  |
|     | 86 Human health activities   | 80,7                  | 97,2                    | 79,5                             | 90,1     | 88,7                | 88,3                          | 81,9               | 95,4                          | 89,3   |
|     | 87 Residental care activities  | 10,6                  | 1,6                     | 14,3                             | 7,6      | 8,5                 | 8,6                           | 13,1               | 3,6                           | 8,2  |
|     | 88 Social work activities without accommodation                                | 8,7                   | 1,3                     | 6,1                              | 2,4      | 2,8                 | 3,2                           | 5,1                | 1,0                           | 2,6  |
| R   | ARTS, ENTERTAINMENT AND RECREATION   | 100,0                 | 100,0                   | 100,0                            | 100,0    | 100,0               | 100,0                         | 100,0              | 100,0                         | 100,0  |
|     | 92 Gambling and betting activities   | 57,8                  | 6,3                     | 90,2                             | 98,2     | 97,9                | 97,5                          | 87,9               | 98,8                          | 98,0   |
|     | 93 Sports activities and amusement and recreation activities                   | 42,2                  | 93,8                    | 9,8                              | 1,8      | 2,1                 | 2,5                           | 12,1               | 1,2                           | 2,0  |
| S   | OTHER SERVICE ACTIVITIES   | 100,0                 | 100,0                   | 100,0                            | 100,0    | 100,0               | 100,0                         | 100,0              | 100,0                         | 100,0  |
|     | 95 Repair of computers and personal and household goods                        | 31,0                  | 14,7                    | 15,3                             | 29,1     | 24,1                | 20,6                          | 16,2               | 23,1                          | 34,3   |
|     | 96 Other personal service activities   | 69,0                  | 85,3                    | 84,7                             | 70,9     | 75,9                | 79,4                          | 83,8               | 76,9                          | 65,7   |

Table 4.0. Basic structural business indicators, according to Sections of KD BiH 2010 (NACE Rev. 2) and size of enterprise and entrepreneur, 2017

| (EU | iiH 2010<br>NACE Rev. 2)<br>ions of activity                         | Turnover per<br>person employed<br>(KM) | Value added per<br>person employed<br>(KM) | Value added at<br>factor cost in<br>production<br>(in %) | Average personnel costs per employee (KM) | Gross operating rate (in %) |
|-----|--|---|--|--|---|-----------------------------|
| тот | AL OF COVERED ACTIVITIES   | 123.940                                 | 29.227                                     | 40,4   | 15.197                                    | 12,4                        |
|     | Small (0-49)   | 117.216                                 | 23.810                                     | 39,8   | 12.530                                    | 11,6                        |
|     | Medium (50-249)  | 135.432                                 | 29.715                                     | 35,0   | 14.861                                    | 11,0                        |
|     | Large (250 and more)   | 125.746                                 | 37.426                                     | 45,3   | 18.901                                    | 14,7                        |
| В   | MINING AND QUARRYING   | 54.998                                  | 36.174                                     | 65,3   | 23.554                                    | 23,0                        |
|     | Small (0-49)   | 74.969                                  | 24.735                                     | 34,3   | 13.808                                    | 14,6                        |
|     | Medium (50-249)  | 99.050                                  | 67.820                                     | 66,2   | 21.583                                    | 46,7                        |
|     | Large (250 and more)   | 47.822                                  | 33.570                                     | 69,8   | 24.748                                    | 18,4                        |
| c   | MANUFACTURING  | 104.959                                 | 25.840                                     | 26,4   | 13.781                                    | 12,0                        |
|     | Small (0-49)   | 97.440                                  | 22.758                                     | 26,5   | 11.154                                    | 13,2                        |
|     | Medium (50-249)  | 111.909                                 | 25.051                                     | 23,1   | 13.511                                    | 10,3                        |
|     | Large (250 and more)   | 105.681                                 | 29.478                                     | 29,6   | 16.226                                    | 12,5                        |
| D   | ELECTRICITY, GAS, STEAM AND AIR CONDITIONING SUPPLY                  | 200.217                                 | 59.222                                     | 47,1   | 31.242                                    | 14,0                        |
|     | Small (0-49)   | 1.379.272                               | 52.434                                     | 36,4   | 18.981                                    | 2,4                         |
|     | Medium (50-249)  | 172.990                                 | 46.003                                     | 26,1   | 24.658                                    | 12,3                        |
|     | Large (250 and more)   | 149.415                                 | 60.254                                     | 49,3   | 32.145                                    | 18,8                        |
| E   | WATER SUPPLY; SEWERAGE, WASTE MANAGEMENT AND REMEDIATION ACTIVITIES  | 55.970                                  | 25.386                                     | 51,6   | 18.676                                    | 12,1                        |
|     | Small (0-49)   | 94.080                                  | 27.141                                     | 42,1   | 15.967                                    | 12,1                        |
|     | Medium (50-249)  | 44.122                                  | 23.627                                     | 52,0   | 18.485                                    | 11,7                        |
|     | Large (250 and more)   | 34.741                                  | 27.368                                     | 71,5   | 22.661                                    | 13,6                        |
| F   | CONSTRUCTION   | 93.761                                  | 27.713                                     | 32,2   | 12.225                                    | 17,2                        |
|     | Small (0-49)   | 91.226                                  | 26.626                                     | 34,1   | 11.561                                    | 17,8                        |
|     | Medium (50-249)  | 80.984                                  | 25.751                                     | 32,1   | 13.089                                    | 15,6                        |
|     | Large (250 and more)   | 140.623                                 | 37.830                                     | 28,0   | 12.273                                    | 18,2                        |
| G   | WHOLESALE AND RETAIL TRADE; REPAIR OF MOTOR VEHICLES AND MOTORCYCLES | 221.987                                 | 27.216                                     | 56,6   | 13.339                                    | 6,9                         |
|     | Small (0-49)   | 198.558                                 | 25.376                                     | 54,6   | 12.815                                    | 7,5                         |
|     | Medium (50-249)  | 293.010                                 | 36.407                                     | 57,2   | 14.785                                    | 7,4                         |
|     | Large (250 and more)   | 221.905                                 | 24.395                                     | 61,0   | 13.217                                    | 5,0                         |
| н   | TRANSPORTATION AND STORAGE   | 69.298                                  | 29.357                                     | 43,2   | 16.804                                    | 21,1                        |
|     | Small (0-49)   | 104.412                                 | 28.636                                     | 31,0   | 13.170                                    | 18,1                        |
|     | Medium (50-249)  | 65.602                                  | 27.571                                     | 42,4   | 14.117                                    | 20,5                        |
|     | Large (250 and more)   | 28.416                                  | 30.860                                     | 78,0   | 20.977                                    | 34,8                        |

| U N | iH 2010<br>NACE Rev. 2)<br>ions of activity       | Turnover per<br>person employed<br>(KM) | Value added per<br>person employed<br>(KM) | Value added at<br>factor cost in<br>production<br>(in %) | Average personnel costs per employee (KM) | Gross operating<br>rate (in %) |
|-----|---|---|--|--|---|--------------------------------|
| I   | ACCOMMODATION AND FOOD SERVICE ACTIVITIES         | 34.610                                  | 11.831                                     | 39,4   | 9.675                                     | 14,                            |
|     | Small (0-49)                                      | 33.124                                  | 10.524                                     | 37,2   | 9.263                                     | 12                             |
|     | Medium (50-249)                                   | 48.603                                  | 22.677                                     | 49,3   | 11.698                                    | 22                             |
|     | Large (250 and more)                              | 44.785                                  | 29.021                                     | 68,5   | 15.104                                    | 31                             |
| J   | INFORMATION AND COMMUNICATION                     | 106.617                                 | 58.738                                     | 57,2   | 26.094                                    | 31,                            |
| -   | Small (0-49)                                      | 83.657                                  | 38.098                                     | 48,5   | 19.627                                    | 23                             |
|     | Medium (50-249)                                   | 78.872                                  | 45.451                                     | 57,3   | 24.485                                    | 26                             |
|     | Large (250 and more)                              | 136.504                                 | 79.596                                     | 60,7   | 31.120                                    | 35                             |
| L   | REAL ESTATE ACTIVITIES                            | 82.802                                  | 48.405                                     | 60,8   | 15.424                                    | 40                             |
|     | Small (0-49)                                      | 98.722                                  | 59.086                                     | 59,5   | 15.571                                    | 44                             |
|     | Medium (50-249)                                   | 93.437                                  | 50.862                                     | 71,7   | 19.804                                    | 33                             |
|     | Large (250 and more)                              | 15.687                                  | 7.465                                      | 49,2   | 11.080                                    | -23                            |
| И   | PROFESSIONAL, SCIENTIFIC AND TECHNICAL ACTIVITIES | 69.966                                  | 28.438                                     | 47,3   | 17.183                                    | 19                             |
|     | Small (0-49)                                      | 70.220                                  | 29.202                                     | 47,2   | 16.352                                    | 2                              |
|     | Medium (50-249)                                   | 46.235                                  | 26.264                                     | 52,8   | 18.651                                    | 1                              |
|     | Large (250 and more)                              | 282.977                                 | 14.244                                     | 17,5   | 35.122                                    | -                              |
| N   | ADMINISTRATIVE AND SUPPORT SERVICE ACTIVITIES     | 33.823                                  | 17.888                                     | 50,5   | 11.511                                    | 2                              |
|     | Small (0-49)                                      | 52.158                                  | 23.594                                     | 43,0   | 12.592                                    | 2                              |
|     | Medium (50-249)                                   | 24.151                                  | 15.821                                     | 65,6   | 12.583                                    | 1                              |
|     | Large (250 and more)                              | 19.616                                  | 12.842                                     | 61,3   | 9.680                                     | 1                              |
| •   | EDUCATION   | 34.246                                  | 21.261                                     | 60,7   | 14.646                                    | 2                              |
|     | Small (0-49)                                      | 31.581                                  | 18.554                                     | 57,6   | 13.052                                    | 2                              |
|     | Medium (50-249)                                   | 45.517                                  | 32.712                                     | 69,4   | 20.624                                    | 2                              |
|     | Large (250 and more)                              |   |  |  |   |                                |
| 5   | HUMAN HEALTH AND SOCIAL WORK ACTIVITIES           | 43.673                                  | 25.646                                     | 58,1   | 14.974                                    | 2                              |
|     | Small (0-49)                                      | 39.338                                  | 23.639                                     | 59,5   | 13.399                                    | 3                              |
|     | Medium (50-249)                                   | 66.592                                  | 35.829                                     | 52,3   | 23.075                                    | 1                              |
|     | Large (250 and more)                              | 49.961                                  | 29.687                                     | 62,3   | 14.847                                    | 2                              |
| ł   | ARTS, ENTERTAINMENT AND RECREATION                | 197.223                                 | 89.526                                     | 45,2   | 11.518                                    | 3                              |
|     | Small (0-49)                                      | 61.438                                  | 32.543                                     | 51,8   | 11.872                                    | 3                              |
|     | Medium (50-249)                                   | 157.469                                 | 46.977                                     | 29,6   | 11.686                                    | 2                              |
|     | Large (250 and more)                              | 261.376                                 | 134.144                                    | 51,3   | 11.314                                    | 4                              |
| 5   | OTHER SERVICE ACTIVITIES                          | 32.684                                  | 15.030                                     | 56,3   | 12.035                                    | 2                              |
|     | Small (0-49)                                      | 32.515                                  | 14.052                                     | 54,3   | 10.502                                    | 2                              |
|     | Medium (50-249)                                   | 35.484                                  | 31.249                                     | 77,9   | 22.935                                    | 2                              |

Table 5.0. Basic structural business indicators, according to Divisions of KD BiH 2010 (NACE Rev. 2), 2017

| (EU N                       | iH 2010<br>NACE Rev. 2)<br>ons/Divisions of activity   | Turnover per person<br>employed (KM) | Value added per<br>person employed<br>(KM) | Value added at factor<br>cost in production<br>(in %) | Average personnel<br>costs per employee<br>(KM) | Gross operating<br>rate (in %) |
|-----------------------------|--|--------------------------------------|--|---|---|--------------------------------|
| TOTAL OF COVERED ACTIVITIES |  | 123.940                              | 29.227                                     | 40,4  | 15.197  | 12,4                           |
| В                           | MINING AND QUARRYING   | 54.998                               | 36.174                                     | 65,3  | 23.554  | 23,0                           |
|                             | 05 Mining of coal and lignite  | 47.182                               | 35.562                                     | 71,7  | 25.932  | 20,4                           |
|                             | 06 Extraction of crude petroleum and natural gas   | _                                    | -  | _   | _   | _                              |
|                             | 07 Mining of metal ores  | 82.060                               | 46.942                                     | 60,3  | 20.350  | 32,4                           |
|                             | 08 Other mining and quarrying  | 74.907                               | 30.919                                     | 44,9  | 15.014  | 21,3                           |
|                             | 09 Mining support service activities   | 30.360                               | 18.849                                     | 64,6  | 15.220  | 12,1                           |
| c                           | MANUFACTURING  | 104.959                              | 25.840                                     | 26,4  | 13.781  | 12,0                           |
|                             | 10 Manufacture of food products  | 137.461                              | 24.302                                     | 20,5  | 11.897  | 9,6                            |
|                             | 11 Manufacture of beverages  | 188.798                              | 70.186                                     | 40,1  | 22.268  | 25,5                           |
|                             | 12 Manufacture of tobacco products   | 91.497                               | 15.973                                     | 22,0  | 21.124  | -5,6                           |
|                             | 13 Manufacture of textiles   | 106.757                              | 23.397                                     | 21,7  | 12.283  | 10,8                           |
|                             | 14 Manufacture of wearing apparel  | 26.667                               | 13.569                                     | 51,4  | 9.829   | 15,6                           |
|                             | 15 Manufacture of leather and related products   | 31.772                               | 12.218                                     | 42,0  | 9.780   | 7,9                            |
|                             | 16 Manufacture of wood and of products of wood and cork, except furniture; manufacture of articles of straw and plaiting materials | 76.278                               | 19.161                                     | 27,6  | 10.030  | 12,5                           |
|                             | 17 Manufacture of paper and paper products   | 185.636                              | 44.257                                     | 30,2  | 17.981  | 14,3                           |
|                             | 18 Printing and reproduction of recorded media   | 107.062                              | 35.524                                     | 43,2  | 16.011  | 20,0                           |
|                             | 19 Manufacture of coke and refined petroleum products  | 428.395                              | 27.984                                     | 6,3   | 24.803  | 0,7                            |
|                             | 20 Manufacture of chemicals and chemical products  | 152.451                              | 52.132                                     | 36,1  | 19.029  | 21,8                           |
|                             | 21 Manufacture of basic pharmaceutical products and pharmaceutical preparations  | 226.119                              | 98.831                                     | 45,0  | 45.595  | 23,5                           |
|                             | 22 Manufacture of rubber and plastic products  | 108.634                              | 28.301                                     | 28,4  | 12.354  | 15,0                           |
|                             | 23 Manufacture of other non-metallic mineral products  | 110.768                              | 35.128                                     | 36,0  | 15.316  | 19,1                           |
|                             | 24 Manufacture of basic metals   | 259.709                              | 37.203                                     | 14,4  | 23.881  | 5,1                            |
|                             | 25 Manufacture of fabricated metal products, except machinery and equipment  | 97.682                               | 31.002                                     | 33,0  | 15.592  | 16,4                           |
|                             | 26 Manufacture of computer, electronic and optical products  | 74.237                               | 24.791                                     | 36,9  | 16.376  | 12,0                           |
|                             | 27 Manufacture of electrical equipment   | 112.157                              | 23.163                                     | 21,0  | 13.845  | 8,4                            |
|                             | 28 Manufacture of machinery and equipment n.e.c.   | 92.241                               | 32.134                                     | 36,7  | 16.150  | 17,4                           |
|                             | 29 Manufacture of motor vehicles, trailers and semi-trailers   | 122.123                              | 34.705                                     | 27,6  | 17.374  | 14,2                           |
|                             | 30 Manufacture of other transport equipment  | 46.171                               | 21.409                                     | 48,0  | 15.791  | 12,2                           |
|                             | 31 Manufacture of furniture  | 64.542                               | 18.639                                     | 30,1  | 12.027  | 10,7                           |
|                             | 32 Other manufacturing   | 45.341                               | 19.548                                     | 46,1  | 12.034  | 21,8                           |

| JN | H 2010<br>ACE Rev. 2)<br>ons/Divisions of activity   | Turnover per person<br>employed (KM) | Value added per<br>person employed<br>(KM) | Value added at factor<br>cost in production<br>(in %) | Average personnel<br>costs per employee<br>(KM) | Gross operat<br>rate (in %) |
|----|--|--------------------------------------|--|---|---|-----------------------------|
|    | 33 Repair and installation of machinery and equipment  | 53.072                               | 26.378                                     | 55,0  | 13.950  | 2                           |
| )  | ELECTRICITY, GAS, STEAM AND AIR CONDITIONING SUPPLY  | 200.217                              | 59.222                                     | 47,1  | 31.242  | 1                           |
|    | 35 Electricity, gas, steam and air conditioning supply   | 200.217                              | 59.222                                     | 47,1  | 31.242  |                             |
| E  | WATER SUPPLY; SEWERAGE,<br>WASTE MANAGEMENT AND<br>REMEDIATION ACTIVITIES  | 55.970                               | 25.386                                     | 51,6  | 18.676  |                             |
|    | 36 Water collection, treatment and supply  | 35.848                               | 25.556                                     | 66,9  | 20.253  |                             |
|    | 37 Sewerage  | 30.482                               | 19.998                                     | 63,3  | 16.944  |                             |
|    | 38 Waste collection, treatment and disposal activities; materials recovery   | 81.127                               | 25.119                                     | 39,8  | 16.851  |                             |
|    | 39 Remediation activities and other waste management services  | 76.076                               | 41.611                                     | 61,2  | 12.870  |                             |
|    | CONSTRUCTION   | 93.761                               | 27.713                                     | 32,2  | 12.225  |                             |
| F  | 41 Construction of buildings   | 88.749                               | 26.463                                     | 31,7  | 10.390  |                             |
|    | 42 Civil engineering   | 121.017                              | 35.189                                     | 29,9  | 14.947  |                             |
|    | 43 Specialised construction activities   | 76.313                               | 22.785                                     | 37,0  | 11.948  |                             |
|    | WHOLESALE AND RETAIL TRADE;<br>REPAIR OF MOTOR VEHICLES AND<br>MOTORCYCLES   | 221.987                              | 27.216                                     | 56,6  | 13.339  |                             |
|    | 45 Wholesale and retail trade and repair of motor vehicles and motorcycles   | 174.919                              | 26.588                                     | 58,3  | 13.004  |                             |
|    | 46 Wholesale trade, except of motor vehicles and motorcycles   | 379.286                              | 41.339                                     | 54,8  | 15.880  |                             |
|    | 47 Retail trade, except of motor vehicles and motorcycles  | 149.988                              | 20.282                                     | 58,2  | 11.911  |                             |
|    | TRANSPORTATION AND STORAGE   | 69.298                               | 29.357                                     | 43,2  | 16.804  |                             |
|    | 49 Land transport and transport via pipelines  | 73.127                               | 25.305                                     | 37,2  | 14.694  |                             |
|    | 50 Water transport   | 679.035                              | 186.135                                    | 28,0  | 9.615   |                             |
|    | 51 Air transport   | 282.895                              | 22.562                                     | 7,9   | 30.020  |                             |
|    | 52 Warehousing and support activities for transportation   | 93.599                               | 61.311                                     | 55,2  | 21.833  |                             |
|    | 53 Postal and courier activities   | 32.448                               | 23.777                                     | 69,6  | 21.018  |                             |
|    | ACCOMMODATION AND FOOD SERVICE ACTIVITIES  | 34.610                               | 11.831                                     | 39,4  | 9.675   |                             |
|    | 55 Accommodation   | 42.205                               | 21.260                                     | 51,1  | 12.097  |                             |
|    | 56 Food and beverage service activities  | 33.029                               | 9.868                                      | 35,8  | 8.985   |                             |
|    | INFORMATION AND COMMUNICATION  | 106.617                              | 58.738                                     | 57,2  | 26.094  |                             |
|    | 58 Publiching activities   | 58.951                               | 26.707                                     | 48,5  | 17.190  |                             |
|    | 59 Motion picture, video and television<br>programme production, sound<br>recording and music publishing<br>activities | 62.433                               | 32.761                                     | 44,3  | 17.380  |                             |
|    | 60 Programming and broadcasting activities   | 39.064                               | 29.724                                     | 64,0  | 20.339  |                             |
|    | 61 Telecommunications  | 164.684                              | 89.808                                     | 57,1  | 32.007  |                             |
|    | 62 Computer programming, consultancy and related activitie   | 85.417                               | 44.423                                     | 57,9  | 25.120  |                             |

| (EU N | iH 2010<br>NACE Rev. 2)<br>ions/Divisions of activity                          | Turnover per person<br>employed (KM) | Value added per<br>person employed<br>(KM) | Value added at factor<br>cost in production<br>(in %) | Average personnel costs per employee (KM) | Gross operating rate (in %) |
|-------|--|--------------------------------------|--|---|---|-----------------------------|
| J     | 63 Information service activities  | 71.595                               | 37.533                                     | 52,5  | 18.759                                    | 27,7                        |
| L     | REAL ESTATE ACTIVITIES   | 82.802                               | 48.405                                     | 60,8  | 15.424                                    | 40,2                        |
|       | 68 Real estate activities  | 82.802                               | 48.405                                     | 60,8  | 15.424                                    | 40,2                        |
| M     | PROFESSIONAL, SCIENTIFIC AND TECHNICAL ACTIVITIES                              | 69.966                               | 28.438                                     | 47,3  | 17.183                                    | 19,3                        |
|       | 69 Legal and accounting activities   | 44.228                               | 31.022                                     | 70,0  | 15.699                                    | 45,4                        |
|       | 70 Activities of head offices;<br>management consultancy activities            | 70.909                               | 35.801                                     | 54,7  | 20.297                                    | 23,3                        |
|       | 71 Architectural and engineering activities; technical testing and analysis    | 83.042                               | 23.657                                     | 39,2  | 17.583                                    | 7,5                         |
|       | 72 Scientific research and development   | 72.641                               | 34.409                                     | 46,3  | 21.120                                    | 18,5                        |
|       | 73 Advertising and market research   | 120.431                              | 36.401                                     | 30,8  | 18.190                                    | 15,8                        |
|       | 74 Other proffesional, scientific and technical activities                     | 57.858                               | 32.695                                     | 51,1  | 14.709                                    | 40,8                        |
|       | 75 Veterinary activities   | 45.313                               | 17.071                                     | 58,2  | 14.494                                    | 7,4                         |
| N     | ADMINISTRATIVE AND SUPPORT SERVICE ACTIVITIES                                  | 33.823                               | 17.888                                     | 50,5  | 11.511                                    | 20,0                        |
|       | 77 Rental and leasing activities   | 62.827                               | 41.532                                     | 55,0  | 13.555                                    | 47,7                        |
|       | 78 Employment activities   | 37.749                               | 19.771                                     | 52,5  | 16.273                                    | 9,3                         |
|       | 79 Travel agency, tour operator reservation service and related activities     | 87.430                               | 16.336                                     | 17,4  | 12.114                                    | 5,2                         |
|       | 80 Security and investigation activities                                       | 21.771                               | 13.093                                     | 60,2  | 9.929                                     | 14,5                        |
|       | 81 Services to buildings and landscape activities                              | 29.820                               | 19.022                                     | 59,8  | 12.545                                    | 24,2                        |
|       | 82 Office administrative, office support and other business support activities | 40.167                               | 22.857                                     | 55,8  | 12.091                                    | 29,3                        |
| P     | EDUCATION  | 34.246                               | 21.261                                     | 60,7  | 14.646                                    | 23,2                        |
|       | 85 Education   | 34.246                               | 21.261                                     | 60,7  | 14.646                                    | 23,2                        |
| Q     | HUMAN HEALTH AND SOCIAL WORK ACTIVITIES  | 43.673                               | 25.646                                     | 58,1  | 14.974                                    | 27,9                        |
|       | 86 Human health activities   | 49.446                               | 28.466                                     | 57,8  | 15.803                                    | 29,5                        |
|       | 87 Residental care activities  | 22.989                               | 15.305                                     | 58,8  | 12.411                                    | 13,2                        |
|       | 88 Socail work activities without accommodation                                | 17.110                               | 13.230                                     | 64,4  | 11.392                                    | 12,1                        |
| R     | ARTS, ENTERTAINMENT AND RECREATION   | 197.223                              | 89.526                                     | 45,2  | 11.518                                    | 39,6                        |
|       | 92 Gambling and betting activities   | 214.756                              | 96.772                                     | 45,0  | 11.146                                    | 39,9                        |
|       | 93 Sports activities and amusement and recreation activities                   | 36.686                               | 23.180                                     | 54,4  | 15.218                                    | 25,0                        |
| S     | OTHER SERVICE ACTIVITIES   | 32.684                               | 15.030                                     | 56,3  | 12.035                                    | 29,1                        |
|       | 95 Repair of computers and personal and household goods                        | 62.419                               | 20.245                                     | 48,0  | 12.216                                    | 23,1                        |
|       | 96 Other personal service activities   | 27.328                               | 14.091                                     | 58,9  | 12.001                                    | 31,5                        |

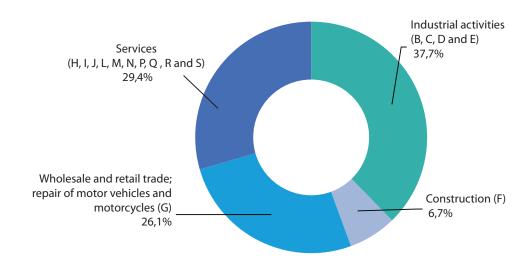
Table 6.0. Share of entities and BD in BiH in selected structural business variables, according to Sections, 2017

|                                      | Number of enterprises | Number of entrepreneurs | Number of persons employed | Turnover        | Value added at factor cost |
|--------------------------------------|-----------------------|-------------------------|----------------------------|-----------------|----------------------------|
|                                      |                       | TOTAL OF COVERED        | ACTIVITIES                 |                 |                            |
| Bosnia and Herzegovina               | 100,0                 | 100,0                   | 100,0                      | 100,0           | 100,0                      |
| Federation of Bosnia and Herzegovina | 67,2                  | 58,9                    | 65,5                       | 68,1            | 68,2                       |
| Republika Srpska                     | 29,3                  | 37,3                    | 32,5                       | 28,8            | 30,0                       |
| Brčko District                       | 3,5                   | 3,7                     | 2,0                        | 3,1             | 1,8                        |
| ,                                    |                       | Section B: MINING AN    | D QUARRYING                |                 |                            |
| Bosnia and Herzegovina               | 100,0                 | 100,0                   | 100,0                      | 100,0           | 100,0                      |
| Federation of Bosnia and Herzegovina | 54,6                  | 66,7                    | 72,5                       | 61,6            | 64,5                       |
| Republika Srpska                     | 44,3                  | 33,3                    | 27,5                       | 38,4            | 35,5                       |
| Brčko District                       | 1,0                   | 0,0                     | 0,0                        | 0,0             | 0,0                        |
| ,                                    | '                     | Section C: MANUF        | ACTURING                   | -               |                            |
| Bosnia and Herzegovina               | 100,0                 | 100,0                   | 100,0                      | 100,0           | 100,0                      |
| Federation of Bosnia and Herzegovina | 63,9                  | 64,1                    | 64,2                       | 67,0            | 70,0                       |
| Republika Srpska                     | 33,5                  | 32,5                    | 34,0                       | 29,8            | 27,9                       |
| Brčko District                       | 2,6                   | 3,4                     | 1,8                        | 3,2             | 2,1                        |
|                                      | Section D: ELE        | CTRICITY, GAS, STEAM A  | ND AIR CONDITIONING SU     | PPLY            |                            |
| Bosnia and Herzegovina               | 100,0                 | 100,0                   | 100,0                      | 100,0           | 100,0                      |
| Federation of Bosnia and Herzegovina | 54,4                  | 85,7                    | 48,1                       | 69,6            | 56,0                       |
| Republika Srpska                     | 44,6                  | 0,0                     | 49,2                       | 29,3            | 43,2                       |
| Brčko District                       | 1,0                   | 14,3                    | 2,7                        | 1,1             | 0,0                        |
| Section                              | n E: WATER SUPPLY;    | SEWERAGE, WASTE MAI     | NAGEMENT AND REMEDIA       | TION ACTIVITIES |                            |
| Bosnia and Herzegovina               | 100,0                 | 100,0                   | 100,0                      | 100,0           | 100,0                      |
| Federation of Bosnia and Herzegovina | 57,4                  | 50,0                    | 62,6                       | 73,0            | 67,3                       |
| Republika Srpska                     | 39,6                  | 47,7                    | 37,3                       | 26,4            | 32,3                       |
| Brčko District                       | 3,0                   | 2,3                     | 0,2                        | 0,6             | 0,4                        |
|                                      | I                     | Section F: CONST        | RUCTION                    | l               |                            |
| Bosnia and Herzegovina               | 100,0                 | 100,0                   | 100,0                      | 100,0           | 100,0                      |
| Federation of Bosnia and Herzegovina | 65,0                  | 62,3                    | 65,7                       | 60,4            | 60,4                       |
| Republika Srpska                     | 31,8                  | 35,0                    | 32,3                       | 37,7            | 38,3                       |
| Brčko District                       | 3,2                   | 2,7                     | 2,0                        | 2,0             | 1,5                        |
| Section                              | G: WHOLESALE AN       | ID RETAIL TRADE; REPAII | R OF MOTOR VEHICLES ANI    | D MOTORCYCLES   |                            |
| Bosnia and Herzegovina               | 100,0                 | 100,0                   | 100,0                      | 100,0           | 100,0                      |
| Federation of Bosnia and Herzegovina | 67,9                  | 53,3                    | 67,6                       | 69,3            | 70,3                       |
| Republika Srpska                     | 26,7                  | 41,3                    | 29,4                       | 26,7            | 26,6                       |
| Brčko District                       | 5,4                   | 5,4                     | 3,0                        | 4,1             | 3,1                        |
|                                      |                       | ection H: TRANSPORTAT   |                            |                 | ·                          |
| Bosnia and Herzegovina               | 100,0                 | 100,0                   | 100,0                      | 100,0           | 100,0                      |
| Federation of Bosnia and Herzegovina | 62,7                  | 63,7                    | 63,6                       | 67,2            | 70,0                       |
| Republika Srpska                     | 33,6                  | 32,7                    | 34,8                       | 28,9            | 27,                        |
| Brčko District                       | 3,8                   | 3,6                     | 1,7                        | 3,9             | 2,4                        |
|                                      |                       |                         | FOOD SERVICE ACTIVITIES    | .               | _,                         |
| Bosnia and Herzegovina               | 100,0                 | 100,0                   | 100,0                      | 100,0           | 100,0                      |

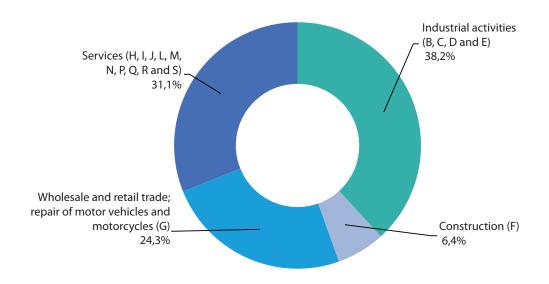
|  | Number of enterprises | Number of entrepreneurs       | Number of persons<br>employed | Turnover | Value added at<br>factor cost |  |  |  |  |
|--|-----------------------|-------------------------------|-------------------------------|----------|-------------------------------|--|--|--|--|
|  | Section I:            | ACCOMMODATION AND             | FOOD SERVICE ACTIVITIES       | ;        |                               |  |  |  |  |
| Federation of Bosnia and Herzegovina                   | 82,7                  | 61,5                          | 64,8                          | 57,1     | 66,4                          |  |  |  |  |
| Republika Srpska                                       | 16,6                  | 36,3                          | 34,1                          | 41,7     | 32,7                          |  |  |  |  |
| Brčko District   | 0,7                   | 2,1                           | 1,1                           | 1,3      | 0,9                           |  |  |  |  |
| Section J: INFORMATION AND COMMUNICATION               |                       |                               |                               |          |                               |  |  |  |  |
| Bosnia and Herzegovina                                 | 100,0                 | 100,0                         | 100,0                         | 100,0    | 100,0                         |  |  |  |  |
| Federation of Bosnia and Herzegovina                   | 72,0                  | 62,7                          | 70,8                          | 66,6     | 66,4                          |  |  |  |  |
| Republika Srpska                                       | 26,5                  | 32,2                          | 28,9                          | 33,2     | 33,4                          |  |  |  |  |
| Brčko District   | 1,5                   | 5,1                           | 0,3                           | 0,2      | 0,2                           |  |  |  |  |
|  |                       | Section L: REAL ESTA          | TE ACTIVITIES                 |          |                               |  |  |  |  |
| Bosnia and Herzegovina                                 | 100,0                 | 100,0                         | 100,0                         | 100,0    | 100,0                         |  |  |  |  |
| Federation of Bosnia and Herzegovina                   | 80,9                  | 61,3                          | 84,8                          | 82,5     | 78,8                          |  |  |  |  |
| Republika Srpska                                       | 18,4                  | 31,3                          | 14,8                          | 17,1     | 20,7                          |  |  |  |  |
| Brčko District   | 0,7                   | 7,5                           | 0,4                           | 0,4      | 0,5                           |  |  |  |  |
|  | Section M: PF         | ROFESSIONAL, SCIENTIFI        | IC AND TECHNICAL ACTIVIT      | ΓΙES     |                               |  |  |  |  |
| Bosnia and Herzegovina                                 | 100,0                 | 100,0                         | 100,0                         | 100,0    | 100,0                         |  |  |  |  |
| Federation of Bosnia and Herzegovina                   | 72,0                  | 55,9                          | 65,6                          | 70,0     | 66,7                          |  |  |  |  |
| Republika Srpska                                       | 25,8                  | 41,3                          | 32,3                          | 28,8     | 31,5                          |  |  |  |  |
| Brčko District   | 2,2                   | 2,8                           | 2,1                           | 1,3      | 1,7                           |  |  |  |  |
|  | Section N:            | ADMINISTRATIVE AND S          | UPPORT SERVICE ACTIVITII      | ES       |                               |  |  |  |  |
| Bosnia and Herzegovina                                 | 100,0                 | 100,0                         | 100,0                         | 100,0    | 100,0                         |  |  |  |  |
| Federation of Bosnia and Herzegovina                   | 80,3                  | 62,1                          | 75,5                          | 76,8     | 74,4                          |  |  |  |  |
| Republika Srpska                                       | 18,4                  | 34,9                          | 22,5                          | 20,9     | 23,2                          |  |  |  |  |
| Brčko District   | 1,2                   | 3,0                           | 2,0                           | 2,4      | 2,4                           |  |  |  |  |
|  |                       | Section P: EDU                |                               |          |                               |  |  |  |  |
| Bosnia and Herzegovina                                 | 100,0                 | 100,0                         | 100,0                         | 100,0    | 100,0                         |  |  |  |  |
| Federation of Bosnia and Herzegovina                   | 72,0                  | 52,8                          | 66,1                          | 67,2     | 63,7                          |  |  |  |  |
| Republika Srpska                                       | 26,1                  | 44,2                          | 31,8                          | 29,4     | 32,1                          |  |  |  |  |
| Brčko District   | 1,8                   | 3,0                           | 2,2                           | 3,4      | 4,2                           |  |  |  |  |
|  |                       |                               | SOCIAL WORK ACTIVITIES        |          |                               |  |  |  |  |
| Bosnia and Herzegovina                                 | 100,0                 | 100,0                         | 100,0                         | 100,0    | 100,0                         |  |  |  |  |
| Federation of Bosnia and Herzegovina                   | 25,3                  | 93,3                          | 53,0                          | 49,8     | 49,8                          |  |  |  |  |
| Republika Srpska                                       | 72,3                  | 1,7                           | 44,5                          | 47,8     | 48,1                          |  |  |  |  |
| Brčko District   | 2,4                   | 5,0<br>on R: ARTS, ENTERTAINM | 2,5                           | 2,4      | 2,1                           |  |  |  |  |
| Posnia and Horzogovina                                 | 100,0                 | 100,0                         | 100,0                         | 100,0    | 100,0                         |  |  |  |  |
| Bosnia and Herzegovina                                 | 62,3                  | 55,0                          | 71,2                          | 79,4     | 80,6                          |  |  |  |  |
| Federation of Bosnia and Herzegovina  Republika Srpska | 27,3                  | 41,3                          | 26,6                          | 20,0     | 19,1                          |  |  |  |  |
| Brčko District   | 10,4                  | 3,8                           | 2,2                           | 0,6      | 0,3                           |  |  |  |  |
| S. C. C. District                                      | 10,7                  | Section S: OTHER SER\         |                               | 0,0      | <b>0,5</b>                    |  |  |  |  |
| Bosnia and Herzegovina                                 | 100,0                 | 100,0                         | 100,0                         | 100,0    | 100,0                         |  |  |  |  |
| Federation of Bosnia and Herzegovina                   | 72,8                  | 56,4                          | 59,4                          | 58,4     | 61,6                          |  |  |  |  |
| Republika Srpska                                       | 26,0                  | 40,4                          | 38,6                          | 39,9     | 36,7                          |  |  |  |  |
| Brčko District   | 1,2                   | 3,2                           | 2,0                           | 1,7      | 1,7                           |  |  |  |  |

# **GRAPHS**

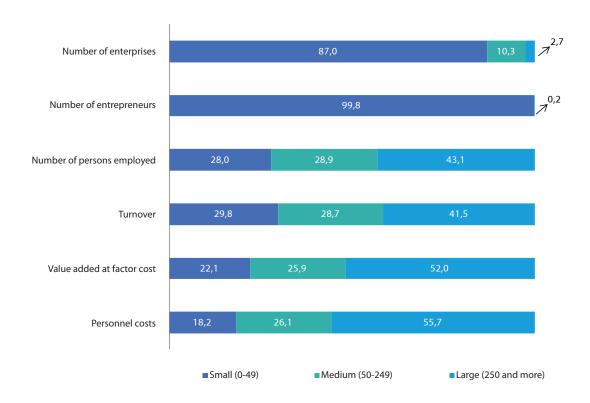
Graph 1. Structure of number of persons employed in total of observation activities



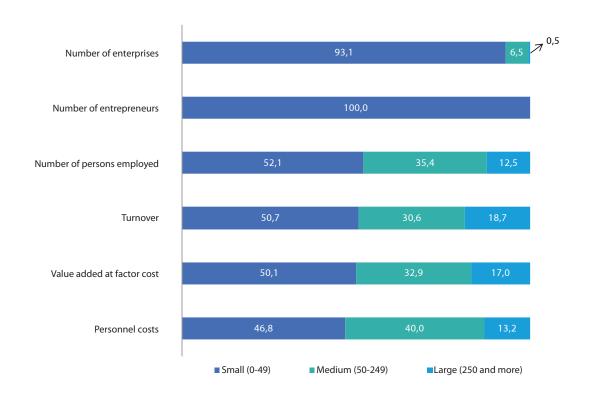
Graph 2. Structure of value added at factor cost in total of observation activities



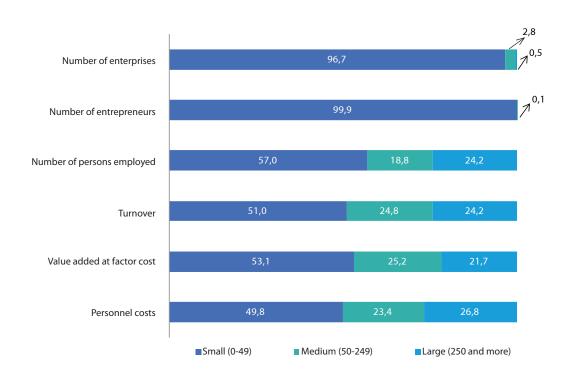
Graph 3. Structure of main variables by size of enterprise and entrepreneur in Industrial activities (B, C, D and E)



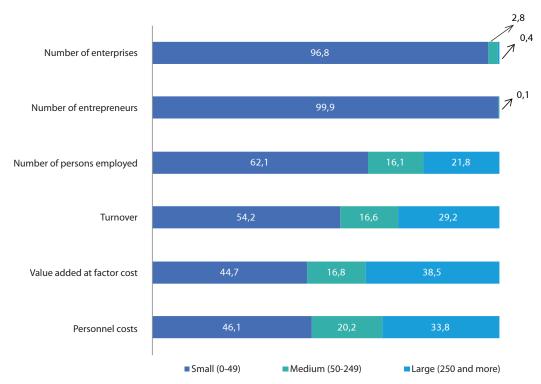
Graph 4. Structure of main variables by size of enterprise and entrepreneur in Construction (F)



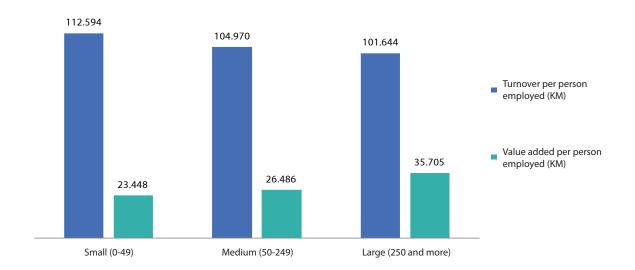
Graph 5. Structure of main variables by size of enterprise and entrepreneur in Trade (G)



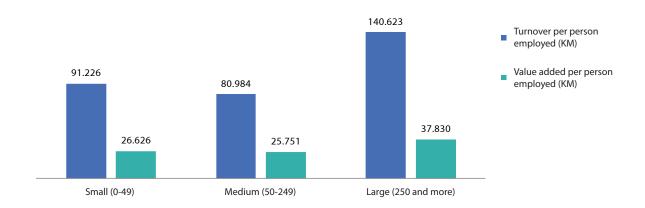
Graph 6. Structure of main variables by size size of enterprise and entrepreneur in Services (H, I, J, L, M, N, P, Q, R and S)



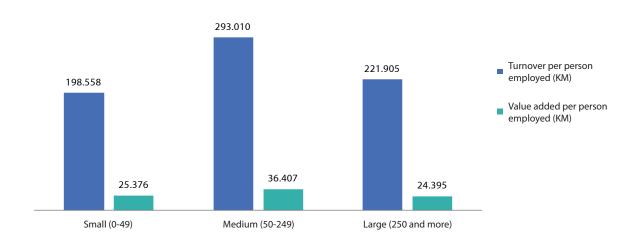
Graph 7. Basic indicators by size of enterprise and entrepreneur in Industrial activities (B, C, D and E)



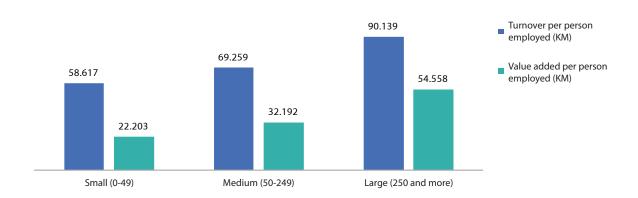
Graph 8. Basic indicators by size of enterprise and entrepreneur in Construction (F)



Graph 9. Basic indicators by size of enterprise and entrepreneur in Trade (G)



Graph 10. Basic indicators by size of enterprise and entrepreneur in Services (H, I, J, L, M, N, P, Q, R and S)



# SBS DATA REVIEW 2015, 2016 and 2017

Table 7.0. Structural business variables, according to Sections of KD BiH 2010 (NACE Rev. 2)

| (EU | BiH 2010<br>NACE Rev. 2)<br>tions of activity | Number of enterprises | Number of entrepreneurs | Number of persons employed | Turnover   | Value added<br>at factor cost | Personnel costs |  |
|-----|---|-----------------------|-------------------------|----------------------------|------------|-------------------------------|-----------------|--|
|     |   |                       |                         |                            |            | Value in 000 KM               |                 |  |
| TO  | TAL OF COVERED ACTIVITIES                     |                       |                         |                            |            |                               |                 |  |
|     | 2015  | 25.510                | 46.381                  | 497.644                    | 61.433.115 | 14.362.026                    | 6.992.15        |  |
|     | 2016  | 26.060                | 47.489                  | 519.988                    | 61.922.176 | 15.240.919                    | 7.172.75        |  |
|     | 2017  | 27.379                | 48.335                  | 556.175                    | 68.932.418 | 16.255.148                    | 7.716.80        |  |
| В   | MINING AND QUARRYING                          |                       |                         |                            |            |                               |                 |  |
|     | 2015  | 191                   | 5                       | 18.816                     | 914.463    | 575.181                       | 458.97          |  |
|     | 2016  | 194                   | 5                       | 18.360                     | 917.135    | 585.471                       | 433.59          |  |
|     | 2017  | 194                   | 3                       | 18.699                     | 1.028.413  | 676.426                       | 440.31          |  |
| c   | MANUFACTURING                                 |                       |                         |                            |            |                               |                 |  |
|     | 2015  | 4.428                 | 5.377                   | 140.762                    | 14.598.258 | 3.642.736                     | 1.830.10        |  |
|     | 2016  | 4.518                 | 5.764                   | 150.177                    | 15.156.953 | 3.982.869                     | 1.915.88        |  |
|     | 2017  | 4.760                 | 6.034                   | 159.871                    | 16.779.855 | 4.131.144                     | 2.119.54        |  |
| D   | ELECTRICITY, GAS, STEAM AND AIR CON           |                       |                         |                            |            |                               |                 |  |
|     | 2015  | 174                   | 5                       | 17.452                     | 2.977.046  | 1.078.391                     | 555.96          |  |
|     | 2016  | 183                   | 8                       | 17.797                     | 3.290.418  | 1.132.359                     | 560.20          |  |
|     | 2017  | 195                   | 7                       | 18.070                     | 3.617.920  | 1.070.136                     | 564.31          |  |
| E   | WATER SUPPLY; SEWERAGE, WASTE MAI             | NAGEMENT ANI          | REMEDIATION             | ACTIVITIES                 |            |                               |                 |  |
|     | 2015  | 359                   | 40                      | 13.063                     | 647.530    | 320.887                       | 236.51          |  |
|     | 2016  | 349                   | 41                      | 12.907                     | 631.794    | 333.168                       | 237.65          |  |
|     | 2017  | 333                   | 44                      | 13.034                     | 729.510    | 330.887                       | 242.60          |  |
| F   | CONSTRUCTION                                  |                       |                         |                            |            |                               |                 |  |
|     | 2015  | 1.968                 | 1.650                   | 34.439                     | 3.127.285  | 949.866                       | 421.01          |  |
|     | 2016  | 1.995                 | 1.796                   | 35.828                     | 3.276.243  | 1.063.934                     | 408.95          |  |
|     | 2017  | 2.073                 | 1.930                   | 37.395                     | 3.506.180  | 1.036.338                     | 433.47          |  |
| G   | WHOLESALE AND RETAIL TRADE; REPAIL            | R OF MOTOR VE         | HICLES AND M            | OTORCYCLES                 |            |                               |                 |  |
|     | 2015  | 9.821                 | 15.537                  | 132.568                    | 30.617.602 | 3.764.626                     | 1.557.41        |  |
|     | 2016  | 9.770                 | 15.712                  | 139.504                    | 30.032.040 | 3.954.128                     | 1.665.47        |  |
|     | 2017  | 9.786                 | 15.491                  | 145.349                    | 32.265.569 | 3.955.766                     | 1.732.01        |  |
| Н   | TRANSPORTATION AND STORAGE                    |                       |                         |                            |            |                               |                 |  |
|     | 2015  | 1.847                 | 4.521                   | 36.167                     | 2.552.707  | 973.651                       | 535.84          |  |
|     | 2016  | 1.900                 | 4.604                   | 36.213                     | 2.402.522  | 1.016.488                     | 532.95          |  |
|     | 2017  | 1.970                 | 4.721                   | 38.168                     | 2.644.968  | 1.120.505                     | 562.01          |  |
| I   | ACCOMMODATION AND FOOD SERVICE                |                       |                         |                            |            |                               |                 |  |
|     | 2015  | 722                   | 10.154                  | 31.339                     | 970.064    | 398.501                       | 195.50          |  |
|     | 2016  | 777                   | 10.122                  | 34.163                     | 1.109.369  | 437.746                       | 217.92          |  |
|     | 2017  | 868                   | 10.231                  | 35.733                     | 1.236.720  | 422.740                       | 246.70          |  |
| J   | INFORMATION AND COMMUNICATION                 |                       |                         |                            |            |                               |                 |  |
|     | 2015  | 960                   | 227                     | 18.833                     | 2.112.544  | 1.202.092                     | 495.38          |  |
|     | 2016  | 981                   | 236                     | 19.005                     | 2.078.439  | 1.186.600                     | 498.84          |  |
|     | 2017  | 1.075                 | 276                     | 20.406                     | 2.175.648  | 1.198.627                     | 525.23          |  |
| L   | REAL ESTATE ACTIVITIES                        |                       |                         |                            |            |                               |                 |  |
|     | 2015  | 508                   | 70                      | 3.681                      | 310.101    | 179.075                       | 57.48           |  |
|     | 2016  | 717                   | 71                      | 3.634                      | 280.487    | 154.113                       | 60.93           |  |
|     | 2017  | 733                   | 80                      | 3.711                      | 307.278    | 179.632                       | 56.00           |  |

| (EU | BiH 2010<br>NACE Rev. 2)<br>tions of activity | Number of enterprises | Number of entrepreneurs | Number of persons employed | Turnover        | Value added<br>at factor cost | Personnel costs |  |
|-----|---|-----------------------|-------------------------|----------------------------|-----------------|-------------------------------|-----------------|--|
|     |   |                       |                         |                            | Value in 000 KM |                               |                 |  |
| M   | PROFESSIONAL, SCIENTIFIC AND TECHN            | NICAL ACTIVITIE       | S                       |                            |                 |                               |                 |  |
|     | 2015  | 2.614                 | 2.701                   | 20.384                     | 1.510.846       | 689.233                       | 326.414         |  |
|     | 2016  | 2.677                 | 2.767                   | 20.859                     | 1.556.302       | 715.524                       | 311.388         |  |
|     | 2017  | 2.893                 | 2.897                   | 22.443                     | 1.570.246       | 638.236                       | 335.867         |  |
| N   | ADMINISTRATIVE AND SUPPORT SERVI              | CE ACTIVITIES         |                         |                            |                 |                               |                 |  |
|     | 2015  | 681                   | 375                     | 10.934                     | 419.227         | 226.775                       | 130.705         |  |
|     | 2016  | 748                   | 414                     | 11.807                     | 453.161         | 254.434                       | 137.898         |  |
|     | 2017  | 895                   | 430                     | 13.085                     | 442.568         | 234.070                       | 145.671         |  |
| P   | EDUCATION                                     |                       |                         |                            |                 |                               |                 |  |
|     | 2015  | 384                   | 425                     | 5.240                      | 162.283         | 104.839                       | 71.886          |  |
|     | 2016  | 374                   | 443                     | 4.944                      | 172.217         | 115.339                       | 62.718          |  |
|     | 2017  | 440                   | 468                     | 5.110                      | 174.980         | 108.632                       | 67.979          |  |
| Q   | HUMAN HEALTH AND SOCIAL WORK AC               | TIVITIES              |                         |                            |                 |                               |                 |  |
|     | 2015  | 560                   | 587                     | 5.436                      | 225.388         | 134.729                       | 70.869          |  |
|     | 2016  | 583                   | 617                     | 5.684                      | 249.188         | 142.757                       | 75.158          |  |
|     | 2017  | 668                   | 638                     | 6.341                      | 276.946         | 162.633                       | 85.403          |  |
| R   | ARTS, ENTERTAINMENT AND RECREATION            | ON                    |                         |                            |                 |                               |                 |  |
|     | 2015  | NA                    | NA                      | NA                         | NA              | NA                            | NA              |  |
|     | 2016  | NA                    | NA                      | NA                         | NA              | NA                            | NA              |  |
|     | 2017  | 154                   | 80                      | 9.496                      | 1.872.830       | 850.136                       | 108.400         |  |
| s   | OTHER SERVICE ACTIVITIES                      |                       |                         |                            |                 |                               |                 |  |
|     | 2015  | 293                   | 4.707                   | 8.531                      | 287.770         | 121.445                       | 48.068          |  |
|     | 2016  | 294                   | 4.889                   | 9.107                      | 315.908         | 165.990                       | 53.161          |  |
|     | 2017  | 342                   | 5.005                   | 9.264                      | 302.786         | 139.238                       | 51.257          |  |

Table 7.1. Structure of variables, according to Sections of KD BiH 2010 (NACE Rev. 2)

| (EU | BiH 2010<br>NACE Rev. 2)<br>ctions of activity | Number of enterprises | Number of entrepreneurs | Number of<br>persons<br>employed | Turnover | Value added<br>at factor cost | Personnel<br>costs |  |
|-----|--|-----------------------|-------------------------|----------------------------------|----------|-------------------------------|--------------------|--|
|     |  |                       |                         | i                                | in %     |                               |                    |  |
| TO  | TAL OF COVERED ACTIVITIES                      |                       |                         |                                  | 444      |                               |                    |  |
|     | 2015   | 100,0                 | 100,0                   | 100,0                            | 100,0    | 100,0                         | 100,0              |  |
|     | 2016   | 100,0                 | 100,0                   | 100,0                            | 100,0    | 100,0                         | 100,0              |  |
| В   | MINING AND QUARRYING                           | 100,0                 | 100,0                   | 100,0                            | 100,0    | 100,0                         | 100,               |  |
| _   | 2015   | 0,7                   | 0,0                     | 3,8                              | 1,5      | 4,0                           | 6,                 |  |
|     | 2016   | 0,7                   | 0,0                     | 3,5                              | 1,5      | 3,8                           | 6,                 |  |
|     | 2017   | 0,7                   | 0,0                     | 3,4                              | 1,5      | 4,2                           | 5,                 |  |
| c   | MANUFACTURING                                  | 0,7                   | 0,0                     | 3,1                              | 1,5      | 1,2                           |                    |  |
| _   | 2015   | 17,4                  | 11,6                    | 28,3                             | 23,8     | 25,4                          | 26,                |  |
|     | 2016   | 17,3                  | 12,1                    | 28,9                             | 24,5     | 26,1                          | 26,                |  |
|     | 2017   | 17,4                  | 12,5                    | 28,7                             | 24,3     | 25,4                          | 27,                |  |
| D   | ELECTRICITY, GAS, STEAM AND AIR COM            | · ·                   |                         | -,                               | ,-       | -,                            | <u> </u>           |  |
|     | 2015   | 0,7                   | 0,0                     | 3,5                              | 4,8      | 7,5                           | 8,                 |  |
|     | 2016   | 0,7                   | 0,0                     | 3,4                              | 5,3      | 7,4                           | 7,                 |  |
|     | 2017   | 0,7                   | 0,0                     | 3,2                              | 5,2      | 6,6                           | 7,                 |  |
| E   | WATER SUPPLY; SEWERAGE, WASTE MAI              | NAGEMENT AND I        | REMEDIATION ACTI        | VITIES                           |          | I                             |                    |  |
|     | 2015   | 1,4                   | 0,1                     | 2,6                              | 1,1      | 2,2                           | 3,                 |  |
|     | 2016   | 1,3                   | 0,1                     | 2,5                              | 1,0      | 2,2                           | 3,                 |  |
|     | 2017   | 1,2                   | 0,1                     | 2,3                              | 1,1      | 2,0                           | 3,                 |  |
| F   | CONSTRUCTION                                   |                       |                         |                                  |          |                               |                    |  |
|     | 2015   | 7,7                   | 3,6                     | 6,9                              | 5,1      | 6,6                           | 6,                 |  |
|     | 2016   | 7,7                   | 3,8                     | 6,9                              | 5,3      | 7,0                           | 5,                 |  |
|     | 2017   | 7,6                   | 4,0                     | 6,7                              | 5,1      | 6,4                           | 5,                 |  |
| G   | WHOLESALE AND RETAIL TRADE; REPAI              | R OF MOTOR VEH        | ICLES AND MOTOR         | CYCLES                           |          | ,                             |                    |  |
|     | 2015   | 38,5                  | 33,5                    | 26,6                             | 49,8     | 26,2                          | 22,                |  |
|     | 2016   | 37,5                  | 33,1                    | 26,8                             | 48,5     | 25,9                          | 23,                |  |
|     | 2017   | 35,7                  | 32,0                    | 26,1                             | 46,8     | 24,3                          | 22,                |  |
| Н   | TRANSPORTATION AND STORAGE                     |                       |                         |                                  |          |                               |                    |  |
|     | 2015   | 7,2                   | 9,7                     | 7,3                              | 4,2      | 6,8                           | 7,                 |  |
|     | 2016   | 7,3                   | 9,7                     | 7,0                              | 3,9      | 6,7                           | 7,                 |  |
|     | 2017   | 7,2                   | 9,8                     | 6,9                              | 3,8      | 6,9                           | 7,                 |  |
| ı   | ACCOMMODATION AND FOOD SERVICE                 | ACTIVITIES            |                         |                                  | ,        | ,                             |                    |  |
|     | 2015   | 2,8                   | 21,9                    | 6,3                              | 1,6      | 2,8                           | 2,                 |  |
|     | 2016   | 3,0                   | 21,3                    | 6,6                              | 1,8      | 2,9                           | 3,                 |  |
|     | 2017   | 3,2                   | 21,2                    | 6,4                              | 1,8      | 2,6                           | 3,                 |  |
| J   |  |                       |                         |                                  |          |                               |                    |  |
|     | 2015   | 3,8                   | 0,5                     | 3,8                              | 3,4      | 8,4                           | 7,                 |  |
|     | 2016   | 3,8                   | 0,5                     | 3,7                              | 3,4      | 7,8                           | 7,0                |  |
|     | 2017   | 3,9                   | 0,6                     | 3,7                              | 3,2      | 7,4                           | 6,                 |  |

| (EU | BiH 2010<br>NACE Rev. 2)<br>tions of activity | Number of enterprises | Number of entrepreneurs | Number of<br>persons<br>employed | Turnover | Value added<br>at factor cost | Personnel<br>costs |  |  |  |  |
|-----|---|-----------------------|-------------------------|----------------------------------|----------|-------------------------------|--------------------|--|--|--|--|
|     |   | in %                  |                         |                                  |          |                               |                    |  |  |  |  |
| L   | REAL ESTATE ACTIVITIES                        |                       |                         |                                  |          |                               |                    |  |  |  |  |
|     | 2015  | 2,0                   | 0,2                     | 0,7                              | 0,5      | 1,2                           | 0,8                |  |  |  |  |
|     | 2016  | 2,8                   | 0,1                     | 0,7                              | 0,5      | 1,0                           | 0,8                |  |  |  |  |
|     | 2017  | 2,7                   | 0,2                     | 0,7                              | 0,4      | 1,1                           | 0,7                |  |  |  |  |
| М   | PROFESSIONAL, SCIENTIFIC AND TECHN            | NICAL ACTIVITIES      |                         |                                  |          |                               |                    |  |  |  |  |
|     | 2015  | 10,2                  | 5,8                     | 4,1                              | 2,5      | 4,8                           | 4,7                |  |  |  |  |
|     | 2016  | 10,3                  | 5,8                     | 4,0                              | 2,5      | 4,7                           | 4,3                |  |  |  |  |
|     | 2017  | 10,6                  | 6,0                     | 4,0                              | 2,3      | 3,9                           | 4,4                |  |  |  |  |
| N   | ADMINISTRATIVE AND SUPPORT SERVICE ACTIVITIES |                       |                         |                                  |          |                               |                    |  |  |  |  |
|     | 2015  | 2,7                   | 0,8                     | 2,2                              | 0,7      | 1,6                           | 1,9                |  |  |  |  |
|     | 2016  | 2,9                   | 0,9                     | 2,3                              | 0,7      | 1,7                           | 1,9                |  |  |  |  |
|     | 2017  | 3,3                   | 0,9                     | 2,4                              | 0,6      | 1,4                           | 1,9                |  |  |  |  |
| Р   | EDUCATION                                     |                       |                         |                                  |          |                               |                    |  |  |  |  |
|     | 2015  | 1,5                   | 0,9                     | 1,1                              | 0,3      | 0,7                           | 1,0                |  |  |  |  |
|     | 2016  | 1,4                   | 0,9                     | 1,0                              | 0,3      | 0,8                           | 0,9                |  |  |  |  |
|     | 2017  | 1,6                   | 1,0                     | 0,9                              | 0,3      | 0,7                           | 0,9                |  |  |  |  |
| Q   | HUMAN HEALTH AND SOCIAL WORK AC               | TIVITIES              |                         |                                  |          |                               |                    |  |  |  |  |
|     | 2015  | 2,2                   | 1,3                     | 1,1                              | 0,4      | 0,9                           | 1,0                |  |  |  |  |
|     | 2016  | 2,2                   | 1,3                     | 1,1                              | 0,4      | 0,9                           | 1,0                |  |  |  |  |
|     | 2017  | 2,4                   | 1,3                     | 1,1                              | 0,4      | 1,0                           | 1,1                |  |  |  |  |
| R   | ARTS, ENTERTAINMENT AND RECREATION            | ON                    |                         |                                  |          |                               |                    |  |  |  |  |
|     | 2015  | NA                    | NA                      | NA                               | NA       | NA                            | NA                 |  |  |  |  |
|     | 2016  | NA                    | NA                      | NA                               | NA       | NA                            | NA                 |  |  |  |  |
|     | 2017  | 0,6                   | 0,2                     | 1,7                              | 2,7      | 5,2                           | 1,4                |  |  |  |  |
| s   | OTHER SERVICE ACTIVITIES                      |                       |                         |                                  | '        |                               |                    |  |  |  |  |
|     | 2015  | 1,1                   | 10,1                    | 1,7                              | 0,5      | 0,8                           | 0,7                |  |  |  |  |
|     | 2016  | 1,1                   | 10,3                    | 1,8                              | 0,5      | 1,1                           | 0,7                |  |  |  |  |
|     | 2017  | 1,2                   | 10,4                    | 1,7                              | 0,4      | 0,9                           | 0,7                |  |  |  |  |

Table 8.0. Structural business variables, according to Sections and Divisions of KD BiH 2010 (NACE Rev. 2)

| (EU | BiH 2010<br>NACE Rev. 2)<br>tions/Divisions of activity | Number of enterprises | Number of entrepreneurs | Number of<br>persons<br>employed | Turnover   | Value added<br>at factor cost | Personnel costs |
|-----|---|-----------------------|-------------------------|----------------------------------|------------|-------------------------------|-----------------|
|     |   |                       |                         |                                  |            | Value in 000 KM               |                 |
| TO  | TAL OF COVERED ACTIVITIES                               |                       |                         |                                  |            |                               |                 |
|     | 2015  | 25.510                | 46.381                  | 497.644                          | 61.433.115 | 14.362.026                    | 6.992.157       |
|     | 2016  | 26.060                | 47.489                  | 519.988                          | 61.922.176 | 15.240.919                    | 7.172.756       |
| В   | 2017 MINING AND QUARRYING                               | 27.379                | 48.335                  | 556.175                          | 68.932.418 | 16.255.148                    | 7.716.802       |
| _   | 2015  | 191                   | 5                       | 18.816                           | 914.463    | 575.181                       | 458.976         |
|     | 2016  | 194                   | 5                       | 18.360                           | 917.135    | 585.471                       | 433.598         |
|     | 2017  | 194                   | 3                       | 18.699                           | 1.028.413  | 676.426                       | 440.317         |
|     | 05 Mining of coal and lignite                           |                       |                         |                                  |            |                               |                 |
|     | 2015  | 16                    | _                       | 14.168                           | 575.490    | 405.008                       | 374.531         |
|     | 2016  | 15                    | -                       | 13.451                           | 563.253    | 400.803                       | 347.590         |
|     | 2017  | 16                    | -                       | 13.323                           | 628.606    | 473.791                       | 345.470         |
|     | 06 Extraction of crude petroleum a                      | and natural gas       |                         |                                  |            |                               |                 |
|     | 2015  | -                     | -                       | -                                | -          | -                             |                 |
|     | 2016  | -                     | -                       | -                                | -          | -                             |                 |
|     | 2017  | -                     | -                       | -                                | -          | -                             |                 |
|     | 07 Mining of metal ores                                 |                       |                         |                                  |            |                               |                 |
|     | 2015  | 19                    | -                       | 2.453                            | 189.203    | 97.397                        | 53.001          |
|     | 2016  | 20                    | -                       | 2.483                            | 177.740    | 101.205                       | 50.283          |
|     | 2017  | 17                    | -                       | 2.641                            | 216.721    | 123.973                       | 53.745          |
|     | 08 Other mining and quarrying                           |                       |                         |                                  |            |                               |                 |
|     | 2015  | 150                   | 4                       | 1.784                            | 139.252    | 66.177                        | 27.498          |
|     | 2016  | 154                   | 4                       | 1.994                            | 164.068    | 76.914                        | 30.166          |
|     | 2017  | 155                   | 2                       | 2.246                            | 168.240    | 69.445                        | 33.675          |
|     | 09 Mining support service activities                    | 25                    |                         |                                  |            |                               |                 |
|     | 2015  | 6                     | 1                       | 411                              | 10.519     | 6.599                         | 3.946           |
|     | 2016  | 5                     | 1                       | 432                              | 12.074     | 6.548                         | 5.558           |
|     | 2017  | 6                     | 1                       | 489                              | 14.846     | 9.217                         | 7.427           |
| c   | MANUFACTURING   |                       |                         |                                  |            |                               |                 |
|     | 2015  | 4.428                 | 5.377                   | 140.762                          | 14.598.258 | 3.642.736                     | 1.830.107       |
|     | 2016  | 4.518                 | 5.764                   | 150.177                          | 15.156.953 | 3.982.869                     | 1.915.887       |
|     | 2017  | 4.760                 | 6.034                   | 159.871                          | 16.779.855 | 4.131.144                     | 2.119.540       |
|     | 10 Manufacture of food products                         |                       |                         |                                  |            |                               |                 |
|     | 2015  | 656                   | 1.713                   | 23.184                           | 3.101.710  | 611.892                       | 256.479         |
|     | 2016  | 679                   | 1.825                   | 25.203                           | 3.413.052  | 673.385                       | 274.756         |
|     | 2017  11 Manufacture of beverages                       | 683                   | 1.818                   | 25.869                           | 3.555.970  | 628.673                       | 285.999         |
|     | 2015  | 86                    | 26                      | 2.429                            | 404.924    | 145.326                       | 48.960          |
|     | 2016  | 82                    | 27                      | 2.465                            | 434.547    | 189.640                       | 50.255          |
|     | 2017  | 95                    | 27                      | 2.487                            | 469.540    | 174.552                       | 54.77           |

| iH 2010<br>NACE Rev. 2)<br>ions/Divisions of activity | Number of enterprises | Number of entrepreneurs | Number of<br>persons<br>employed | Turnover             | Value added<br>at factor cost | Personnel costs |
|---|-----------------------|-------------------------|----------------------------------|----------------------|-------------------------------|-----------------|
|   |                       |                         |                                  |                      | Value in 000 KM               |                 |
| 12 Manufacture of tobacco produc                      | cts                   |                         |                                  |                      |                               |                 |
| 2015  | 6                     | -                       | 736                              | 68.954               | 16.965                        | 15.             |
| 2016  | 6                     | -                       | 706                              | 68.425               | 17.728                        | 14.             |
| 2017  | 7                     | -                       | 608                              | 55.630               | 9.711                         | 12              |
| 13 Manufacture of textiles                            |                       |                         |                                  |                      |                               |                 |
| 2015  | 96                    | 124                     | 6.016                            | 515.868              | 112.208                       | 57              |
| 2016  | 95                    | 154                     | 6.270                            | 554.991              | 122.315                       | 57              |
| 2017  | 92                    | 194                     | 5.889                            | 628.693              | 137.785                       | 69              |
| 14 Manufacture of wearing appare                      |                       |                         |                                  |                      |                               |                 |
| 2015  | 201                   | 475                     | 11.598                           | 244.900              | 136.323                       | 99              |
| 2016  | 187                   | 526                     | 12.324                           | 273.448              | 152.636                       | 111             |
| 2017  | 207                   | 545                     | 12.812                           | 341.660              | 173.844                       | 120             |
| 15 Manufacture of leather and rela                    | <u> </u>              |                         |                                  |                      |                               |                 |
| 2015  | 102                   | 105                     | 15.028                           | 525.585              | 182.351                       | 144             |
| 2016  | 102                   | 103                     | 14.955                           | 450.238              | 208.697                       | 139             |
| 2017  | 108                   | 117                     | 16.950                           | 538.532              | 207.093                       | 164             |
| 16 Manufacture of wood and of pr                      |                       | _                       |                                  |                      |                               |                 |
| 2015  | 822                   | 508                     | 12.750                           | 990.018              | 248.714                       | 121             |
| 2016  | 850                   | 561                     | 14.426                           | 1.155.541            | 306.115                       | 138             |
| 2017  | 907                   | 596                     | 15.398                           | 1.174.521            | 295.038                       | 148             |
| 17 Manufacture of paper and paper                     | -                     |                         |                                  |                      |                               |                 |
| 2015  | 104                   | 48                      | 2.849                            | 515.707              | 113.324                       | 48              |
| 2016  | 96                    | 42                      | 2.729                            | 486.475              | 99.230                        | 47              |
| 2017  | 95                    | 40                      | 2.911                            | 540.385              | 128.833                       | 51              |
| 18 Printing and reproduction of re                    |                       |                         |                                  |                      |                               |                 |
| 2015  | 206                   | 276                     | 2.194                            | 239.894              | 77.243                        | 28              |
| 2016  | 203                   | 283                     | 2.064                            | 241.551              | 85.134                        | 23              |
| 2017  | 205                   | 286                     | 2.403                            | 257.271              | 85.365                        | 33              |
| 19 Manufacture of coke and refine                     |                       |                         | 2.020                            | 1 120 004            | 26,000                        |                 |
| 2015  | 8                     | -                       | 2.830                            | 1.120.984            | 26.880                        | 68              |
| 2016  | 10                    | -                       | 2.534                            | 895.982<br>1.079.127 | 66.832                        | 58              |
| 2017  |                       | -                       | 2.519                            | 1.079.127            | 70.492                        | 62              |
| 20 Manufacture of chemicals and o                     | onemical product      | 20                      | 2 120                            | 452.376              | 156 001                       |                 |
| 2015  | 101                   | 20                      | 3.129                            | 616.372              | 156.801<br>202.598            | 55              |
|   |                       |                         | 3.522                            |                      |                               |                 |
| 2017 21 Manufacture of basic pharmace                 | 119                   | 32                      | 3.615                            | 551.109              | 188.457                       | 68              |
|   | ancai products i      | and pharmaceut          | acai preparations                |                      |                               |                 |
| -   | 0                     |                         | 020                              | 160 020              | 77 204                        | 20              |
| 2015  | 7                     | -                       | 938<br>966                       | 169.929<br>196.346   | 77.204<br>80.663              | 39.             |

| D BiH 2010<br>EU NACE Rev. 2)<br>ections/Divisions of activity | Number of enterprises | Number of entrepreneurs | Number of<br>persons<br>employed | Turnover  | Value added<br>at factor cost | Personnel costs |
|--|-----------------------|-------------------------|----------------------------------|-----------|-------------------------------|-----------------|
| 22 Manufacture of rubber and pla                               | stic products         |                         |                                  |           | Value in 000 KM               |                 |
| 2015   | 337                   | 167                     | 5.323                            | 608.236   | 149.088                       | 64.49           |
| 2015   | 351                   | 183                     | 5.890                            | 663.005   | 170.943                       | 69.29           |
| 2017   | 388                   | 195                     | 7.019                            | 762.501   | 198.646                       | 84.30           |
| 23 Manufacture of other non-met                                |                       |                         | 7.019                            | 702.301   | 190.040                       | 04.50           |
| 2015   | 283                   | 386                     | 5.017                            | 525.370   | 171.801                       | 67.62           |
| 2016   | 281                   | 396                     | 5.400                            | 572.303   | 184.885                       | 71.53           |
| 2017   | 270                   | 429                     | 5.082                            | 562.921   | 178.520                       | 71.20           |
| 24 Manufacture of basic metals                                 |                       |                         |                                  |           | 1                             |                 |
| 2015   | 53                    | 5                       | 6.771                            | 1.741.328 | 271.527                       | 165.3           |
| 2016   | 48                    | 6                       | 6.632                            | 1.461.016 | 254.929                       | 158.1           |
| 2017   | 55                    | 6                       | 7.106                            | 1.845.495 | 264.368                       | 169.5           |
| 25 Manufacture of fabricated met                               | al products, exce     | pt machinery ar         | nd equipment                     |           |                               |                 |
| 2015   | 629                   | 629                     | 16.794                           | 1.518.181 | 544.807                       | 239.9           |
| 2016   | 674                   | 680                     | 18.307                           | 1.716.059 | 600.573                       | 260.7           |
| 2017   | 718                   | 736                     | 19.987                           | 1.952.368 | 619.643                       | 300.0           |
| 26 Manufacture of computer, elec                               | tronic and optica     | l products              |                                  |           |                               |                 |
| 2015   | 52                    | 16                      | 822                              | 78.790    | 21.699                        | 12.6            |
| 2016   | 50                    | 18                      | 856                              | 72.136    | 23.518                        | 12.7            |
| 2017   | 53                    | 19                      | 625                              | 46.398    | 15.495                        | 9.9             |
| 27 Manufacture of electrical equip                             | oment                 |                         |                                  |           |                               |                 |
| 2015   | 87                    | 13                      | 2.996                            | 331.240   | 80.555                        | 42.8            |
| 2016   | 88                    | 15                      | 3.373                            | 349.761   | 85.446                        | 47.2            |
| 2017   | 84                    | 16                      | 3.988                            | 447.282   | 92.374                        | 54.9            |
| 28 Manufacture of machinery and                                | l equipment n.e.c     |                         |                                  |           |                               |                 |
| 2015   | 121                   | 15                      | 3.187                            | 247.511   | 89.862                        | 51.3            |
| 2016   | 120                   | 11                      | 3.322                            | 267.076   | 92.161                        | 51.8            |
| 2017   | 131                   | 14                      | 3.379                            | 311.684   | 108.580                       | 54.3            |
| 29 Manufacture of motor vehicles                               | , trailers and sem    | i-trailers              |                                  |           |                               |                 |
| 2015   | 54                    | 7                       | 3.197                            | 437.590   | 142.374                       | 52.9            |
| 2016   | 55                    | 6                       | 3.291                            | 435.684   | 112.363                       | 55.0            |
| 2017   | 60                    | 6                       | 3.792                            | 463.090   | 131.600                       | 65.7            |
| 30 Manufacture of other transpor                               | t equipment           |                         |                                  |           |                               |                 |
| 2015   | 9                     | -                       | 497                              | 18.848    | 7.010                         | 8.1             |
| 2016   | 9                     | -                       | 544                              | 22.180    | 9.387                         | 8.7             |
| 2017   | 11                    | -                       | 561                              | 25.902    | 12.011                        | 8.8             |
| 31 Manufacture of furniture                                    | I                     |                         |                                  |           |                               |                 |
| 2015   | 211                   | 227                     | 8.661                            | 543.811   | 160.693                       | 96.9            |
| 2016   | 222                   | 256                     | 10.227                           | 620.862   | 154.477                       | 113.4           |
| 2017   | 241                   | 284                     | 11.218                           | 724.027   | 209.089                       | 131.49          |
| 32 Other manufacturing   |                       |                         |                                  |           |                               |                 |
| 2015   | 66                    | 467                     | 1.870                            | 103.737   | 48.494                        | 15.2            |

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| KD BiH 2010<br>EU NACE Rev. 2)<br>Sections/Divisions of activity | Number of enterprises     | Number of entrepreneurs | Number of<br>persons<br>employed         | Turnover               | Value added<br>at factor cost | Personnel costs                    |
|--|---------------------------|-------------------------|--|------------------------|-------------------------------|------------------------------------|
|  |                           |                         |  |                        | Value in 000 KM               |                                    |
| 2016   | 72                        | 483                     | 2.141                                    | 101.631                | 46.471                        | 19.06                              |
| 2017   | 76                        | 501                     | 2.548                                    | 115.528                | 49.808                        | 24.63                              |
| 33 Repair and installation of mach                               | ninery and equipr         | ment                    |  |                        |                               |                                    |
| 2015   | 134                       | 150                     | 1.945                                    | 92.767                 | 49.592                        | 26.8                               |
| 2016   | 132                       | 161                     | 2.032                                    | 88.274                 | 42.742                        | 24.7                               |
| 2017   | 139                       | 173                     | 2.149                                    | 114.051                | 56.687                        | 27.5                               |
| D ELECTRICITY, GAS, STEAM AND AII                                | R CONDITIONING            | SUPPLY                  |  |                        |                               |                                    |
| 2015   | 174                       | 5                       | 17.452                                   | 2.977.046              | 1.078.391                     | 555.9                              |
| 2016   | 183                       | 8                       | 17.797                                   | 3.290.418              | 1.132.359                     | 560.2                              |
| 2017   | 195                       | 7                       | 18.070                                   | 3.617.920              | 1.070.136                     | 564.3                              |
| 35 Electricity, gas, steam and air c                             | onditioning supp          | ly                      |  |                        | -                             |                                    |
| 2015   | 174                       | 5                       | 17.452                                   | 2.977.046              | 1.078.391                     | 555.9                              |
| 2016   | 183                       | 8                       | 17.797                                   | 3.290.418              | 1.132.359                     | 560.2                              |
| 2017   | 195                       | 7                       | 18.070                                   | 3.617.920              | 1.070.136                     | 564.3                              |
| E WATER SUPPLY; SEWERAGE, WAST                                   | E MANAGEMENT              | AND REMEDIAT            | ION ACTIVITIES                           | I                      | l                             |                                    |
| 2015   | 359                       | 40                      | 13.063                                   | 647.530                | 320.887                       | 236.5                              |
| 2016   | 349                       | 41                      | 12.907                                   | 631.794                | 333.168                       | 237.6                              |
| 2017   | 333                       | 44                      | 13.034                                   | 729.510                | 330.887                       | 242.6                              |
| 36 Water collection, treatment an                                | d supply                  |                         |  |                        |                               |                                    |
| 2015   | 138                       | -                       | 6.976                                    | 238.552                | 172.287                       | 136.2                              |
| 2016   | 139                       | -                       | 6.950                                    | 246.609                | 180.893                       | 138.3                              |
| 2017   | 126                       | -                       | 7.051                                    | 252.761                | 180.198                       | 142.8                              |
| 37 Sewerage  |                           |                         |  |                        |                               |                                    |
| 2015   | 11                        | -                       | 206                                      | 5.056                  | 3.977                         | 3.9                                |
| 2016   | 10                        | _                       | 228                                      | 5.667                  | 5.476                         | 4.0                                |
| 2017   | 8                         | _                       | 163                                      | 4.969                  | 3.260                         | 2.7                                |
| 38 Waste collection, treatment an                                |                           | ies: materials re       |  |                        | 5.233                         |                                    |
| 2015   | -                         | 39                      | 5.760                                    | 396.126                | 139.434                       | 94.8                               |
| 2016   |                           | 40                      | 5.617                                    | 372.263                | 142.385                       | 93.8                               |
| 2017   |                           | 43                      | 5.745                                    | 466.075                | 144.309                       | 96.0                               |
| 39 Remediation activities and oth                                |                           |                         | 3.7 13                                   | 100.073                | 111.505                       | 70.0                               |
| 2015   | _                         | 1                       | 121                                      | 7.796                  | 5.189                         | 1.5                                |
| 2016   |                           | 1                       | 111                                      | 7.254                  | 4.414                         | 1.4                                |
|  |                           | 1                       | 75                                       | 5.706                  | 3.121                         | 9                                  |
|  |                           |                         | ,,,                                      | 3.7 00                 | 3.121                         |                                    |
| 2017   | 9                         |                         |  |                        |                               |                                    |
| 2017  F CONSTRUCTION   |                           | 1 650                   | 34 439                                   | 3 127 285              | 949 866                       | 421.0                              |
| 2017  F CONSTRUCTION  2015                                       | 1.968                     | 1.650                   | 34.439                                   | 3.127.285              | 949.866                       |                                    |
| 2017 F CONSTRUCTION 2015 2016                                    | 1.968<br>1.995            | 1.796                   | 35.828                                   | 3.276.243              | 1.063.934                     | 408.9                              |
| 2017 F CONSTRUCTION 2015 2016 2017                               | 1.968<br>1.995            | 1.796                   | 35.828                                   | 3.276.243              | 1.063.934                     | 408.9                              |
| F CONSTRUCTION  2015 2016 2017 41 Construction of buildings      | 1.968<br>1.995<br>7 2.073 | 1.796<br>1.930          | 35.828<br>37.395                         | 3.276.243<br>3.506.180 | 1.063.934<br>1.036.338        | 408.9<br>433.4                     |
| 2017 F CONSTRUCTION 2015 2016 2017                               | 1.968<br>1.995<br>2.073   | <b>1.796 1.930</b>      | <b>35.828</b><br><b>37.395</b><br>12.498 | 3.276.243<br>3.506.180 | 1.063.934                     | 421.01<br>408.95<br>433.4<br>151.3 |

| (EU | BiH 2010<br>NACE Rev. 2)<br>tions/Divisions of activity | Number of enterprises | Number of entrepreneurs | Number of<br>persons<br>employed | Turnover   | Value added<br>at factor cost | Personnel costs |
|-----|---|-----------------------|-------------------------|----------------------------------|------------|-------------------------------|-----------------|
|     |   |                       |                         |                                  |            | Value in 000 KM               |                 |
|     | 42 Civil engineering                                    |                       |                         |                                  |            |                               |                 |
|     | 2015  | 302                   | 24                      | 11.119                           | 1.240.878  | 350.789                       | 157.39          |
|     | 2016  | 302                   | 27                      | 10.511                           | 1.263.864  | 408.543                       | 142.49          |
|     | 2017  | 318                   | 20                      | 10.612                           | 1.284.231  | 373.430                       | 158.20          |
|     | 43 Specialised construction activi                      | ties                  | 1                       |                                  |            |                               |                 |
|     | 2015  | 1.069                 | 1.452                   | 10.823                           | 823.618    | 270.388                       | 112.2           |
|     | 2016  | 1.064                 | 1.573                   | 12.256                           | 916.324    | 281.391                       | 120.6           |
|     | 2017  | 1.065                 | 1.673                   | 12.465                           | 951.240    | 284.014                       | 128.9           |
| G   | WHOLESALE AND RETAIL TRADE; F                           | REPAIR OF MOTO        | R VEHICLES AND          | MOTORCYCLES                      |            |                               |                 |
|     | 2015  | 9.821                 | 15.537                  | 132.568                          | 30.617.602 | 3.764.626                     | 1.557.4         |
|     | 2016  | 9.770                 | 15.712                  | 139.504                          | 30.032.040 | 3.954.128                     | 1.665.4         |
|     | 2017  | 9.786                 | 15.491                  | 145.349                          | 32.265.569 | 3.955.766                     | 1.732.0         |
|     | 45 Wholesale and retail trade and                       | repair of motor v     | ehicles and mo          | torcycles                        |            |                               |                 |
|     | 2015  | 1.085                 | 2.502                   | 10.503                           | 1.742.378  | 275.484                       | 103.0           |
|     | 2016  | 1.099                 | 2.667                   | 11.144                           | 1.973.951  | 313.159                       | 109.0           |
|     | 2017  | 1.141                 | 2.738                   | 11.649                           | 2.037.633  | 309.727                       | 115.8           |
|     | 46 Wholesale trade, except of mot                       | or vehicles and n     |                         |                                  |            |                               |                 |
|     | 2015  | 4.567                 | 108                     | 42.019                           | 16.044.068 | 1.688.370                     | 649.3           |
|     | 2016  | 4.592                 | 96                      | 44.293                           | 15.518.828 | 1.884.411                     | 691.5           |
|     | 2010  | 4.567                 | 102                     | 44.372                           | 16.829.840 | 1.834.308                     | 702.9           |
|     | 47 Retail trade, except of motor ve                     |                       |                         | 44.572                           | 10.029.040 | 1.034.300                     | 702.3           |
|     | 2015  | 4.169                 | 12.927                  | 80.046                           | 12 021 156 | 1.800.772                     |                 |
|     |   |                       |                         |                                  | 12.831.156 |                               | 804.9           |
|     | 2016  | 4.079                 | 12.949                  | 84.067                           | 12.539.261 | 1.756.558                     | 864.8           |
|     | 2017  | 4.078                 | 12.651                  | 89.328                           | 13.398.097 | 1.811.731                     | 913.1           |
| Н   | TRANSPORTATION AND STORAGE                              |                       |                         |                                  |            |                               |                 |
|     | 2015  | 1.847                 | 4.521                   | 36.167                           | 2.552.707  | 973.651                       | 535.8           |
|     | 2016  | 1.900                 | 4.604                   | 36.213                           | 2.402.522  | 1.016.488                     | 532.9           |
|     | 2017  | 1.970                 | 4.721                   | 38.168                           | 2.644.968  | 1.120.505                     | 562.0           |
|     | 49 Land transport and transport v                       | ria pipelines         | ı                       |                                  |            |                               |                 |
|     | 2015  | 1.484                 | 4.498                   | 26.921                           | 2.060.583  | 698.178                       | 338.4           |
|     | 2016  | 1.513                 | 4.577                   | 26.447                           | 1.859.475  | 713.257                       | 330.9           |
|     | 2017  | 1.572                 | 4.688                   | 27.557                           | 2.015.154  | 697.332                       | 336.0           |
|     | 50 Water transport                                      |                       |                         |                                  |            |                               |                 |
|     | 2015  | D                     | D                       | D                                | D          | D                             |                 |
|     | 2016  | 5                     | 5                       | 14                               | 8.752      | 4.876                         |                 |
|     | 2017  | 5                     | 6                       | 12                               | 8.148      | 2.234                         |                 |
|     | 51 Air transport  |                       |                         |                                  |            |                               |                 |
|     | 2015  | А                     | А                       | А                                | А          | А                             |                 |
|     | 2016  | 3                     | -                       | 10                               | 3.865      | 3.726                         | 3               |
|     | 2017  | 4                     | -                       | 10                               | 2.829      | 226                           | 3               |
|     | 52 Warehousing and support activ                        | vities for transpo    | rtation                 | 1                                |            | l                             |                 |
|     | 2015  | 344                   | 19                      | 3.449                            | 293.461    | 135.930                       | 71.6            |
| _   | 2013  | 1 317                 |                         | 3.175                            | 255.101    | 155.550                       | , 1.0           |

| KD BiH 2010<br>EU NACE Rev. 2)<br>Sections/Divisions of activity | Number of enterprises | Number of entrepreneurs | Number of persons employed | Turnover  | Value added<br>at factor cost | Personnel costs |
|--|-----------------------|-------------------------|----------------------------|-----------|-------------------------------|-----------------|
|  |                       |                         |                            |           | Value in 000 KM               |                 |
| 2016   | 366                   | 22                      | 3.909                      | 338.480   | 153.463                       | 77.7            |
| 2017   | 374                   | 27                      | 4.501                      | 421.290   | 275.963                       | 97.6            |
| 53 Postal and courier activities                                 | l                     |                         |                            |           | l l                           |                 |
| 2015   | 13                    | -                       | 5.776                      | 186.631   | 136.975                       | 125.2           |
| 2016   | 13                    | -                       | 5.833                      | 191.951   | 141.166                       | 123.9           |
| 2017   | 15                    | -                       | 6.088                      | 197.546   | 144.751                       | 127.9           |
| ACCOMMODATION AND FOOD SEI                                       | RVICE ACTIVITIES      |                         |                            |           |                               |                 |
| 2015   | 722                   | 10.154                  | 31.339                     | 970.064   | 398.501                       | 195.5           |
| 2016   | 777                   | 10.122                  | 34.163                     | 1.109.369 | 437.746                       | 217.9           |
| 2017   | 868                   | 10.231                  | 35.733                     | 1.236.720 | 422.740                       | 246.7           |
| 55 Accommodation   |                       |                         |                            |           |                               |                 |
| 2015   | 253                   | 423                     | 4.666                      | 198.186   | 102.217                       | 48.4            |
| 2016   | 259                   | 421                     | 5.023                      | 214.537   | 100.103                       | 52.5            |
| 2017   | 308                   | 509                     | 6.156                      | 259.811   | 130.878                       | 68.3            |
| 56 Food and beverage service act                                 |                       | 307                     | 0.130                      | 233.011   | 130.070                       | 00.5            |
| 2015   | 469                   | 9.731                   | 26.673                     | 771.878   | 296.283                       | 147.0           |
| 2016   | 518                   | 9.701                   | 29.140                     | 894.832   | 337.643                       | 165.4           |
| 2017   | 560                   | 9.722                   | 29.577                     | 976.908   | 291.862                       | 178.3           |
| J INFORMATION AND COMMUNICAT                                     |                       | 9.722                   | 29.377                     | 976.908   | 291.802                       | 1/0.3           |
| 2015   | 960                   | 227                     | 18.833                     | 2.112.544 | 1.202.092                     | 495.3           |
| 2015   | 981                   | 236                     | 19.005                     | 2.078.439 | 1.186.600                     | 498.8           |
| 2017   | 1.075                 | 276                     | 20.406                     | 2.175.648 | 1.198.627                     | 525.2           |
| 58 Publiching activities   | 11075                 |                         |                            | 2,,,,,,,, | ,                             |                 |
| 2015   | 164                   | 23                      | 1.381                      | 92.395    | 45.556                        | 23.0            |
| 2016   | 155                   | 18                      | 1.554                      | 99.028    | 50.840                        | 26.4            |
| 2017   | 151                   | 22                      | 1.421                      | 83.770    | 37.950                        | 24.0            |
| 59 Motion picture, video and telev                               |                       |                         |                            |           |                               | 24.0            |
| 2015   | 75                    | 9                       | 351                        | 30.531    | 17.279                        | 6.0             |
| 2013   | 73                    | 6                       | 299                        | 17.398    | 7.801                         | 3.8             |
| 2017   | 68                    | 10                      | 283                        | 17.668    | 9.271                         | 4.7             |
| 60 Programming and broadcastin                                   |                       | 10                      | 203                        | 17.000    | 7.271                         | 7.7             |
| 2015   | 161                   | _                       | 4.182                      | 121.869   | 80.740                        | 80.4            |
| 2016   | 159                   | _                       | 3.975                      | 131.051   | 87.029                        | 75.6            |
| 2017   | 144                   |                         | 3.922                      | 153.211   | 116.577                       | 79.7            |
|  | 144                   | -                       | 3.922                      | 133.211   | 110.377                       | 79.7            |
| 61 Telecommunications  | 07                    | 2                       | 0.200                      | 1 466 117 | 024.242                       | 204.1           |
| 2015   | 87                    | 2                       | 8.390                      | 1.466.117 | 834.243                       | 284.1           |
| 2016   | 88                    | 4                       | 8.382                      | 1.408.632 | 821.570                       | 275.9           |
| 2017   | 89                    | 4                       | 8.512                      | 1.401.786 | 764.450                       | 272.3           |
| 62 Computer programming, consu                                   | -                     |                         | 2.700                      | 252 202   | 107.201                       |                 |
| 2015   | 393                   | 142                     | 3.703                      | 352.292   | 197.294                       | 86.4            |
| 2016   | 426                   | 150                     | 3.873                      | 370.595   | 191.405                       | 99.             |
| 2017   | 523                   | 173                     | 5.096                      | 435.304   | 226.390                       | 123.            |

| (EU | BiH 2010<br>NACE Rev. 2)<br>tions/Divisions of activity | Number of enterprises | Number of entrepreneurs | Number of<br>persons<br>employed | Turnover  | Value added<br>at factor cost | Personnel costs |  |  |
|-----|---|-----------------------|-------------------------|----------------------------------|-----------|-------------------------------|-----------------|--|--|
|     | 63 Information service activities                       |                       |                         |                                  |           | Value in 000 KM               |                 |  |  |
|     | 2015  | 80                    | 51                      | 827                              | 49.340    | 26.980                        | 15.190          |  |  |
|     | 2016  | 80                    | 58                      | 921                              | 51.734    | 27.955                        | 17.27           |  |  |
|     | 2017  | 100                   | 67                      | 1.172                            | 83.909    | 43.989                        | 20.729          |  |  |
| L   | REAL ESTATE ACTIVITIES                                  |                       | -                       | ·                                |           |                               |                 |  |  |
|     | 2015  | 508                   | 70                      | 3.681                            | 310.101   | 179.075                       | 57.486          |  |  |
|     | 2016  | 717                   | 71                      | 3.634                            | 280.487   | 154.113                       | 60.93           |  |  |
|     | 2017  | 733                   | 80                      | 3.711                            | 307.278   | 179.632                       | 56.00           |  |  |
|     | 68 Real estate activities                               |                       |                         |                                  |           |                               |                 |  |  |
|     | 2015  | 508                   | 70                      | 3.681                            | 310.101   | 179.075                       | 57.48           |  |  |
|     | 2016  | 717                   | 71                      | 3.634                            | 280.487   | 154.113                       | 60.93           |  |  |
|     | 2017  | 733                   | 80                      | 3.711                            | 307.278   | 179.632                       | 56.00           |  |  |
| М   | PROFESSIONAL, SCIENTIFIC AND TECHNICAL ACTIVITIES       |                       |                         |                                  |           |                               |                 |  |  |
|     | 2015  | 2.614                 | 2.701                   | 20.384                           | 1.510.846 | 689.233                       | 326.414         |  |  |
|     | 2016  | 2.677                 | 2.767                   | 20.859                           | 1.556.302 | 715.524                       | 311.38          |  |  |
|     | 2017  | 2.893                 | 2.897                   | 22.443                           | 1.570.246 | 638.236                       | 335.86          |  |  |
|     | 69 Legal and accounting activities                      |                       |                         |                                  |           |                               |                 |  |  |
|     | 2015  | 644                   | 2.092                   | 6.841                            | 306.533   | 189.339                       | 78.42           |  |  |
|     | 2016  | 656                   | 2.122                   | 6.770                            | 319.416   | 228.009                       | 69.24           |  |  |
|     | 70 Activities of head offices; manage                   | 703                   | 2.203                   | 7.273                            | 321.672   | 225.627                       | 79.59           |  |  |
|     | 2015  | 256                   | 69                      | 1.037                            | 69.389    | 33.807                        | 21.78           |  |  |
|     | 2016  | 287                   | 76                      | 1.364                            | 116.706   | 48.717                        | 26.50           |  |  |
|     | 2017  | 350                   | 78                      | 1.506                            | 106.789   | 53.917                        | 28.98           |  |  |
|     | 71 Architectural and engineering a                      |                       |                         |                                  | 100.705   | 3312.17                       | 20,30           |  |  |
|     | 2015  | 1.064                 | 80                      | 8.181                            | 726.134   | 311.865                       | 154.870         |  |  |
|     | 2016  | 1.073                 | 88                      | 8.005                            | 685.085   | 270.719                       | 134.77          |  |  |
|     | 2017  | 1.112                 | 88                      | 8.530                            | 708.348   | 201.796                       | 148.43          |  |  |
|     | 72 Scientific research and develop                      | ment                  |                         |                                  |           |                               |                 |  |  |
|     | 2015  | 53                    | 4                       | 560                              | 27.151    | 17.301                        | 12.10           |  |  |
|     | 2016  | 48                    | 4                       | 501                              | 26.472    | 14.541                        | 12.19           |  |  |
|     | 2017  | 46                    | 4                       | 579                              | 42.059    | 19.923                        | 12.14           |  |  |
|     | 73 Advertising and market research                      | h                     |                         |                                  |           |                               |                 |  |  |
|     | 2015  | 312                   | 84                      | 1.625                            | 297.580   | 99.518                        | 32.96           |  |  |
|     | 2016  | 326                   | 86                      | 1.947                            | 312.163   | 112.349                       | 39.47           |  |  |
|     | 2017  | 371                   | 97                      | 2.306                            | 277.714   | 83.941                        | 40.18           |  |  |
|     | 74 Other proffesional, scientific and                   | d technical activi    | ities                   |                                  |           | Т                             |                 |  |  |
|     | 2015  | 84                    | 302                     | 784                              | 27.447    | 13.611                        | 7.80            |  |  |
|     | 2016  | 87                    | 322                     | 809                              | 31.196    | 16.005                        | 8.24            |  |  |
|     | 2017  | 110                   | 358                     | 937                              | 54.213    | 30.636                        | 8.51            |  |  |
|     | 75 Veterinary activities                                |                       |                         |                                  |           | Т                             |                 |  |  |
|     | 2015  | 201                   | 70                      | 1.356                            | 56.614    | 23.792                        | 18.4            |  |  |

| N | ADMINISTRATIVE AND SUPPORT SI         | ERVICE ACTIVITIE  | ES               |         |                  |                  |         |
|---|---------------------------------------|-------------------|------------------|---------|------------------|------------------|---------|
|   | 2015                                  | 681               | 375              | 10.934  | 419.227          | 226.775          | 130.705 |
|   | 2016                                  | 748               | 414              | 11.807  | 453.161          | 254.434          | 137.898 |
|   | 2017                                  | 895               | 430              | 13.085  | 442.568          | 234.070          | 145.671 |
|   | 77 Rental and leasing activities 2015 | 134               | 96               | 624     | 69.627           | 39.123           | 6.727   |
|   | 2016                                  | 147               | 109              | 592     | 56.488           | 28.570           | 6.480   |
|   | 2017                                  | 198               | 106              | 724     | 45.487           | 30.069           | 8.377   |
|   | 78 Employment activities              |                   |                  |         |                  | I                |         |
|   | 2015                                  | 45                | 4                | 1.073   | 43.132           | 21.577           | 16.531  |
|   | 2016                                  | 49                | 2                | 1.108   | 42.506           | 19.660           | 15.527  |
|   | 2017                                  | 55                | 1                | 1.019   | 38.466           | 20.147           | 16.566  |
|   | 79 Travel agency, tour operator res   | servation service | and related acti | ivities |                  |                  |         |
|   | 2015                                  | 190               | 20               | 795     | 68.746           | 22.866           | 9.505   |
|   | 2016                                  | 215               | 22               | 846     | 63.582           | 22.358           | 10.476  |
|   | 80 Security and investigation activ   | 256               | 25               | 876     | 76.589           | 14.310           | 10.309  |
|   | 2015                                  | 60                | 5                | 5.214   | 127.822          | 78.930           | 58.696  |
|   | 2016                                  | 63                | 4                | 5.379   | 126.567          | 83.972           | 59.144  |
|   | 2017                                  | 63                | 2                | 6.244   | 135.938          | 81.751           | 61.979  |
|   | 81 Services to buildings and landso   | ape activities    |                  |         |                  | 1                |         |
|   | 2015                                  | 114               | 105              | 2.132   | 60.812           | 36.418           | 27.684  |
|   | 2016                                  | 117               | 116              | 2.377   | 86.658           | 58.931           | 29.533  |
|   | 2017                                  | 120               | 132              | 2.271   | 67.722           | 43.199           | 26.835  |
|   | 82 Office administrative, office sup  | •                 |                  |         |                  |                  |         |
|   | 2015                                  | 138               | 145              | 1.096   | 49.088<br>77.360 | 27.861<br>40.942 | 11.562  |
|   | 2016                                  | 203               | 164              | 1.951   | 77.360           | 44.594           | 21.600  |
| Р | EDUCATION                             |                   |                  | .,,,,,  | 7 0.507          |                  | 211000  |
|   | 2015                                  | 384               | 425              | 5.240   | 162.283          | 104.839          | 71.886  |
|   | 2016                                  | 374               | 443              | 4.944   | 172.217          | 115.339          | 62.718  |
|   | 2017                                  | 440               | 468              | 5.110   | 174.980          | 108.632          | 67.979  |
|   | 85 Education                          |                   |                  |         |                  |                  |         |
|   | 2015                                  | 384               | 425              | 5.240   | 162.283          | 104.839          | 71.886  |
|   | 2016                                  | 374               | 443              | 4.944   | 172.217          | 115.339          | 62.718  |
|   | 2017                                  | 440               | 468              | 5.110   | 174.980          | 108.632          | 67.97   |
| Q | HUMAN HEALTH AND SOCIAL WOR           |                   |                  |         |                  |                  |         |
|   | 2015                                  | 560               | 587              | 5.436   | 225.388          | 134.729          | 70.86   |
|   | 2015<br>2016                          |                   |                  | 5.684   | 249.188          | 142.757          | 75.15   |

| .0110 | inaca   |                       |                         |                                  |           |                               |                 |  |  |  |
|-------|---|-----------------------|-------------------------|----------------------------------|-----------|-------------------------------|-----------------|--|--|--|
| (EU   | BiH 2010<br>NACE Rev. 2)<br>tions/Divisions of activity | Number of enterprises | Number of entrepreneurs | Number of<br>persons<br>employed | Turnover  | Value added<br>at factor cost | Personnel costs |  |  |  |
|       |   |                       |                         |                                  |           | Value in 000 KM               |                 |  |  |  |
|       | 86 Human health activities                              |                       |                         |                                  |           |                               |                 |  |  |  |
|       | 2015  | 471                   | 559                     | 4.344                            | 205.403   | 119.900                       | 58.23           |  |  |  |
|       | 2016  | 486                   | 595                     | 4.573                            | 227.255   | 126.405                       | 62.39           |  |  |  |
|       | 2017  | 539                   | 620                     | 5.044                            | 249.397   | 143.578                       | 69.90           |  |  |  |
|       | 87 Residental care activities                           |                       |                         |                                  |           |                               |                 |  |  |  |
|       | 2015  | 47                    | 19                      | 702                              | 15.055    | 10.433                        | 8.24            |  |  |  |
|       | 2016  | 51                    | 16                      | 724                              | 16.122    | 11.711                        | 8.60            |  |  |  |
|       | 2017  | 71                    | 10                      | 910                              | 20.911    | 13.921                        | 11.10           |  |  |  |
|       | 88 Socail work activities without a                     | ccommodation          |                         |                                  |           |                               |                 |  |  |  |
|       | 2015  | 42                    | 9                       | 390                              | 4.930     | 4.396                         | 4.39            |  |  |  |
|       | 2016  | 46                    | 6                       | 387                              | 5.810     | 4.640                         | 4.0             |  |  |  |
|       | 2017  | 58                    | 8                       | 388                              | 6.638     | 5.133                         | 4.3             |  |  |  |
| R     | ARTS, ENTERTAINMENT AND RECREATION                      |                       |                         |                                  |           |                               |                 |  |  |  |
|       | 2015  | NA                    | NA                      | NA                               | NA        | NA                            | N               |  |  |  |
|       | 2016  | NA                    | NA                      | NA                               | NA        | NA                            | N               |  |  |  |
|       | 2017  | 154                   | 80                      | 9.496                            | 1.872.830 | 850.136                       | 108.40          |  |  |  |
|       | 92 Gambling and betting activities                      |                       |                         |                                  |           | 1                             |                 |  |  |  |
|       | 2015  | NA                    | NA                      | NA                               | NA        | NA                            | N               |  |  |  |
|       | 2016  | NA                    | NA                      | NA                               | NA        | NA                            | N               |  |  |  |
|       | 2017  | 89                    | 5                       | 8.561                            | 1.838.529 | 828.463                       | 95.3            |  |  |  |
|       | 93 Sports activities and amusemer                       | nt and recreation     | activities              | 1                                |           | '                             |                 |  |  |  |
|       | 2015  | NA                    | NA                      | NA                               | NA        | NA                            | N               |  |  |  |
|       | 2016  | NA                    | NA                      | NA                               | NA        | NA                            | N               |  |  |  |
|       | 2017  | 65                    | 75                      | 935                              | 34.301    | 21.673                        | 13.08           |  |  |  |
| s     | OTHER SERVICE ACTIVITIES                                |                       |                         | 1                                | 1         | '                             |                 |  |  |  |
|       | 2015  | 293                   | 4.707                   | 8.531                            | 287.770   | 121.445                       | 48.06           |  |  |  |
|       | 2016  | 294                   | 4.889                   | 9.107                            | 315.908   | 165.990                       | 53.16           |  |  |  |
|       | 2017  | 342                   | 5.005                   | 9.264                            | 302.786   | 139.238                       | 51.25           |  |  |  |
|       | 95 Repair of computers and persor                       | nal and househol      | d goods                 | 1                                | 1         | 1                             |                 |  |  |  |
|       | 2015  | 117                   | 748                     | 1.432                            | 78.526    | 20.456                        | 8.7             |  |  |  |
|       | 2016  | 111                   | 745                     | 1.399                            | 95.523    | 35.827                        | 9.46            |  |  |  |
|       | 2017  | 106                   | 736                     | 1.414                            | 88.260    | 28.626                        | 8.28            |  |  |  |
|       | 96 Other personal service activities                    | s                     |                         |                                  | I         |                               |                 |  |  |  |
|       | 2015  | 176                   | 3.959                   | 7.099                            | 209.243   | 100.988                       | 39.35           |  |  |  |
|       | 2015  | 170                   | 3.757                   | 7.055                            |           |                               |                 |  |  |  |
|       | 2016  | 183                   | 4.144                   | 7.709                            | 220.385   | 130.163                       | 43.69           |  |  |  |

Table 9.0. Basic structural business indicators, according to Sections of KD BiH 2010 (NACE Rev. 2)

| LUI | iH 2010<br>NACE Rev. 2)<br>ions of activity                          | Turnover per person<br>employed (KM) | Value added per<br>person employed (KM) | Value added at<br>factor cost in<br>production (in %) | Average personnel costs per employee (KM) | Gross operating<br>rate (in %) |  |  |  |
|-----|--|--------------------------------------|---|---|---|--------------------------------|--|--|--|
| гот | AL OF COVERED ACTIVITIES   |                                      |   | l   |   |                                |  |  |  |
|     | 2015   | 123.448                              | 28.860                                  | 41,8  | 15.518                                    | 12,0                           |  |  |  |
|     | 2016   | 119.084                              | 29.310                                  | 42,5  | 15.195                                    | 13,                            |  |  |  |
|     | 2017   | 123.940                              | 29.227                                  | 40,4  | 15.197                                    | 12,                            |  |  |  |
| В   | MINING AND QUARRYING   |                                      |   |   |   |                                |  |  |  |
|     | 2015   | 48.600                               | 30.568                                  | 61,7  | 24.403                                    | 12,                            |  |  |  |
|     | 2016   | 49.952                               | 31.888                                  | 63,3  | 23.634                                    | 16,                            |  |  |  |
|     | 2017   | 54.998                               | 36.174                                  | 65,3  | 23.554                                    | 23,                            |  |  |  |
| c   | MANUFACTURING  |                                      |   |   |   |                                |  |  |  |
|     | 2015   | 103.709                              | 25.879                                  | 27,0  | 13.536                                    | 12,                            |  |  |  |
|     | 2016   | 100.927                              | 26.521                                  | 28,1  | 13.279                                    | 13,                            |  |  |  |
|     | 2017   | 104.959                              | 25.840                                  | 26,4  | 13.781                                    | 12,                            |  |  |  |
| D   | ELECTRICITY, GAS, STEAM AN   | D AIR CONDITIONING S                 | UPPLY                                   |   |   |                                |  |  |  |
|     | 2015   | 170.587                              | 61.793                                  | 51,8  | 31.866                                    | 17,                            |  |  |  |
|     | 2016   | 184.889                              | 63.627                                  | 53,3  | 31.500                                    | 17,                            |  |  |  |
|     | 2017   | 200.217                              | 59.222                                  | 47,1  | 31.242                                    | 14,                            |  |  |  |
| E   | WATER SUPPLY; SEWERAGE, WASTE MANAGEMENT AND REMEDIATION ACTIVITIES  |                                      |   |   |   |                                |  |  |  |
|     | 2015   | 49.569                               | 24.564                                  | 53,9  | 18.189                                    | 13,                            |  |  |  |
|     | 2016   | 48.951                               | 25.814                                  | 55,9  | 18.477                                    | 15,                            |  |  |  |
|     | 2017   | 55.970                               | 25.386                                  | 51,6  | 18.676                                    | 12,                            |  |  |  |
| F   | CONSTRUCTION   |                                      |   |   |   |                                |  |  |  |
|     | 2015   | 90.806                               | 27.581                                  | 32,9  | 12.868                                    | 16,                            |  |  |  |
|     | 2016   | 91.444                               | 29.696                                  | 34,2  | 12.044                                    | 20,                            |  |  |  |
|     | 2017   | 93.761                               | 27.713                                  | 32,2  | 12.225                                    | 17,                            |  |  |  |
| G   | WHOLESALE AND RETAIL TRADE; REPAIR OF MOTOR VEHICLES AND MOTORCYCLES |                                      |   |   |   |                                |  |  |  |
|     | 2015   | 230.958                              | 28.398                                  | 57,5  | 13.333                                    | 7,                             |  |  |  |
|     | 2016   | 215.277                              | 28.344                                  | 57,4  | 13.467                                    | 7,                             |  |  |  |
|     | 2017   | 221.987                              | 27.216                                  | 56,6  | 13.339                                    | 6,                             |  |  |  |
| н   | TRANSPORTATION AND STOR  | AGE                                  |   |   |   |                                |  |  |  |
|     | 2015   | 70.581                               | 26.921                                  | 42,3  | 16.957                                    | 17,                            |  |  |  |
|     | 2016   | 66.344                               | 28.070                                  | 45,0  | 16.874                                    | 20,                            |  |  |  |
|     | 2017   | 69.298                               | 29.357                                  | 43,2  | 16.804                                    | 21,                            |  |  |  |
| ı   | ACCOMMODATION AND FOOL   | SERVICE ACTIVITIES                   |   |   |   |                                |  |  |  |
|     | 2015   | 30.954                               | 12.716                                  | 46,5  | 9.235                                     | 20,                            |  |  |  |
|     | 2016   | 32.473                               | 12.813                                  | 44,0  | 9.073                                     | 19,                            |  |  |  |
|     | 2017   | 34.610                               | 11.831                                  | 39,4  | 9.675                                     | 14,                            |  |  |  |
| J   | INFORMATION AND COMMUN   | IICATION                             |   |   |   |                                |  |  |  |
|     | 2015   | 112.171                              | 63.828                                  | 58,6  | 26.639                                    | 33,                            |  |  |  |
|     | 2016   | 109.361                              | 62.435                                  | 58,6  | 26.581                                    | 33,                            |  |  |  |
|     | 2017   | 106.617                              | 58.738                                  | 57,2  | 26.094                                    | 31,                            |  |  |  |
| L   | REAL ESTATE ACTIVITIES   |                                      |   |   |   |                                |  |  |  |
|     | 2015   | 84.255                               | 48.655                                  | 66,0  | 15.928                                    | 39,                            |  |  |  |

| (EU N | iH 2010<br>NACE Rev. 2)<br>ions of activity | Turnover per person<br>employed (KM) | Value added per<br>person employed (KM) | Value added at<br>factor cost in<br>production (in %) | Average personnel<br>costs per employee<br>(KM) | Gross operating<br>rate (in %) |  |  |  |
|-------|---|--------------------------------------|---|---|---|--------------------------------|--|--|--|
|       | 2016  | 77.191                               | 42.413                                  | 58,8  | 17.138  | 33,2                           |  |  |  |
|       | 2017  | 82.802                               | 48.405                                  | 60,8  | 15.424  | 40,2                           |  |  |  |
| М     | PROFESSIONAL, SCIENTIFIC A                  | ND TECHNICAL ACTIVIT                 | IES                                     |   |   |                                |  |  |  |
|       | 2015  | 74.121                               | 33.813                                  | 52,1  | 18.522  | 24,0                           |  |  |  |
|       | 2016  | 74.612                               | 34.304                                  | 51,4  | 17.245  | 26,0                           |  |  |  |
|       | 2017  | 69.966                               | 28.438                                  | 47,3  | 17.183  | 19,3                           |  |  |  |
| N     | ADMINISTRATIVE AND SUPPO                    | RT SERVICE ACTIVITIES                |   |   |   |                                |  |  |  |
|       | 2015  | 38.341                               | 20.740                                  | 55,8  | 12.395  | 22,9                           |  |  |  |
|       | 2016  | 38.382                               | 21.550                                  | 55,7  | 12.110  | 25,7                           |  |  |  |
|       | 2017  | 33.823                               | 17.888                                  | 50,5  | 11.511  | 20,0                           |  |  |  |
| P     | EDUCATION                                   |                                      |   |   |   |                                |  |  |  |
|       | 2015  | 30.970                               | 20.007                                  | 63,3  | 14.989  | 20,3                           |  |  |  |
|       | 2016  | 34.832                               | 23.328                                  | 65,5  | 13.937  | 30,6                           |  |  |  |
|       | 2017  | 34.246                               | 21.261                                  | 60,7  | 14.646  | 23,2                           |  |  |  |
| Q     | HUMAN HEALTH AND SOCIAL                     | WORK ACTIVITIES                      |   |   |   |                                |  |  |  |
|       | 2015  | 41.460                               | 24.783                                  | 58,4  | 14.645  | 28,3                           |  |  |  |
|       | 2016  | 43.844                               | 25.118                                  | 56,2  | 14.855  | 27,1                           |  |  |  |
|       | 2017  | 43.673                               | 25.646                                  | 58,1  | 14.974  | 27,9                           |  |  |  |
| R     | ARTS, ENTERTAINMENT AND I                   | RECREATION                           |   |   |   |                                |  |  |  |
|       | 2015  | NA                                   | NA                                      | NA  | NA  | NA                             |  |  |  |
|       | 2016  | NA                                   | NA                                      | NA  | NA  | NA                             |  |  |  |
|       | 2017  | 197.223                              | 89.526                                  | 45,2  | 11.518  | 39,6                           |  |  |  |
| S     | OTHER SERVICE ACTIVITIES                    |                                      | · · · · · · · · · · · · · · · · · · ·   |   | ,   |                                |  |  |  |
|       | 2015  | 33.733                               | 14.236                                  | 53,5  | 12.590  | 25,5                           |  |  |  |
|       | 2016  | 34.688                               | 18.226                                  | 60,5  | 12.616  | 35,7                           |  |  |  |
|       | 2017  | 32.684                               | 15.030                                  | 56,3  | 12.035  | 29,1                           |  |  |  |

Table 9.1. Basic structural business indicators, according to Sections and Divisions of KD BiH 2010 (NACE Rev. 2)

| EU N | H 2010<br>IACE Rev. 2)<br>ons/Divisions of activity | Turnover per person<br>employed (KM) | Value added per person<br>employed (KM) | Value added at<br>factor cost in<br>production (in %) | Average personnel costs per employee (KM) | Gross operating rate (in %) |
|------|---|--------------------------------------|---|---|---|-----------------------------|
| ГОТА | L OF COVERED ACTIVITIES                             | S                                    |   |   |   |                             |
|      | 2015  | 123.448                              | 28.860                                  | 41,8  | 15.518                                    | 12,                         |
|      | 2016  | 119.084                              | 29.310                                  | 42,5  | 15.195                                    | 13,0                        |
|      | 2017  | 123.940                              | 29.227                                  | 40,4  | 15.197                                    | 12,                         |
| В    | MINING AND QUARRYIN                                 | G                                    |   |   |   |                             |
|      | 2015  | 48.600                               | 30.568                                  | 61,7  | 24.403                                    | 12,                         |
|      | 2016  | 49.952                               | 31.888                                  | 63,3  | 23.634                                    | 16,                         |
|      | 2017  | 54.998                               | 36.174                                  | 65,3  | 23.554                                    | 23,                         |
|      | 05 Mining of coal and lig                           | gnite                                |   |   |   |                             |
|      | 2015  | 40.619                               | 28.586                                  | 67,2  | 26.435                                    | 5,                          |
|      | 2016  | 41.874                               | 29.797                                  | 68,6  | 25.843                                    | 9                           |
|      | 2017  | 47.182                               | 35.562                                  | 71,7  | 25.932                                    | 20                          |
|      | 06 Extraction of crude p                            | etroleum and natural ga              | s                                       |   |   |                             |
|      | 2015  | -                                    | -                                       | -   | -   |                             |
|      | 2016  | -                                    | -                                       | -   | -   |                             |
|      | 2017  | -                                    | -                                       | -   | -   |                             |
|      | 07 Mining of metal ores                             |                                      |   |   |   |                             |
|      | 2015  | 77.140                               | 39.710                                  | 53,4  | 21.609                                    | 23                          |
|      | 2016  | 71.575                               | 40.755                                  | 59,7  | 20.249                                    | 28                          |
|      | 2017  | 82.060                               | 46.942                                  | 60,3  | 20.350                                    | 32                          |
|      | 08 Other mining and qu                              | arrying                              |   |   |   |                             |
|      | 2015  | 78.042                               | 37.088                                  | 48,4  | 15.472                                    | 27                          |
|      | 2016  | 82.286                               | 38.575                                  | 47,6  | 15.218                                    | 28                          |
|      | 2017  | 74.907                               | 30.919                                  | 44,9  | 15.014                                    | 21                          |
|      | 09 Mining support servi                             | ce activities                        |   |   |   |                             |
|      | 2015  | 25.588                               | 16.051                                  | 61,4  | 9.622                                     | 25                          |
|      | 2016  | 27.946                               | 15.157                                  | 62,6  | 12.895                                    | 8                           |
|      | 2017  | 30.360                               | 18.849                                  | 64,6  | 15.220                                    | 12                          |
| c    | MANUFACTURING                                       |                                      |   |   |   |                             |
|      | 2015  | 103.709                              | 25.879                                  | 27,0  | 13.536                                    | 12,                         |
|      | 2016  | 100.927                              | 26.521                                  | 28,1  | 13.279                                    | 13                          |
|      | 2017  | 104.959                              | 25.840                                  | 26,4  | 13.781                                    | 12,                         |
|      | 10 Manufacture of food                              | products                             |   |   |   |                             |
|      | 2015  | 133.786                              | 26.393                                  | 22,5  | 11.957                                    | 11                          |
|      | 2016  | 135.420                              | 26.718                                  | 21,8  | 11.763                                    | 11                          |
|      | 2017  | 137.461                              | 24.302                                  | 20,5  | 11.897                                    | 9                           |
|      | 11 Manufacture of beve                              | rages                                |   |   |   |                             |
|      | 2015  | 166.683                              | 59.822                                  | 40,3  | 20.429                                    | 23                          |
|      | 2016  | 176.322                              | 76.948                                  | 46,6  | 20.617                                    | 32                          |
|      | 2017  | 188.798                              | 70.186                                  | 40,1  | 22.268                                    | 25                          |
|      | 12 Manufacture of toba                              | cco products                         |   |   |   |                             |
|      | 2015  | 93.645                               | 23.040                                  | 26,8  | 21.533                                    | 1                           |

| H 2010<br>ACE Rev. 2)<br>ons/Divisions of activity | Turnover per person<br>employed (KM) | Value added per person<br>employed (KM) | Value added at<br>factor cost in<br>production (in %) | Average personnel costs<br>per employee (KM) | Gross operating rate (in %) |
|--|--------------------------------------|---|---|--|-----------------------------|
| 2016   | 96.942                               | 25.116                                  | 29,3  | 20.449                                       |                             |
| 2017   | 91.497                               | 15.973                                  | 22,0  | 21.124                                       |                             |
| 13 Manufacture of texti                            |                                      |   |   |  |                             |
| 2015   | 85.755                               | 18.653                                  | 21,8  | 9.823  |                             |
| 2016   | 88.512                               | 19.507                                  | 22,1  | 9.396  |                             |
| 2017   | 106.757                              | 23.397                                  | 21,7  | 12.283                                       |                             |
| 14 Manufacture of wear                             |                                      |   |   |  |                             |
| 2015   | 21.117                               | 11.755                                  | 57,6  | 8.966  |                             |
| 2016   | 22.189                               | 12.386                                  | 57,2  | 9.452  |                             |
| 2017   | 26.667                               | 13.569                                  | 51,4  | 9.829  |                             |
| 15 Manufacture of leath                            |                                      |   |   |  |                             |
| 2015   | 34.974                               | 12.134                                  | 34,6  | 9.681  |                             |
| 2016   | 30.107                               | 13.955                                  | 49,7  | 9.365  |                             |
| 2017   | 31.772                               | 12.218                                  | 42,0  | 9.780  |                             |
|  | <del>-</del>                         | _                                       |   | es of straw and plaiting m                   |                             |
| 2015   | 77.648                               | 19.507                                  | 27,2  | 10.015                                       |                             |
| 2016   | 80.103                               | 21.220                                  | 28,2  | 9.994  |                             |
| 2017   | 76.278                               | 19.161                                  | 27,6  | 10.030                                       |                             |
| 17 Manufacture of pape                             |                                      |   |   |  |                             |
| 2015   | 180.988                              | 39.771                                  | 27,4  | 17.409                                       |                             |
| 2016   | 178.237                              | 36.357                                  | 26,7  | 17.770                                       |                             |
| 2017   | 185.636                              | 44.257                                  | 30,2  | 17.981                                       |                             |
|  | iction of recorded media             |   |   |  |                             |
| 2015   | 109.356                              | 35.211                                  | 42,5  | 15.006                                       |                             |
| 2016   | 117.036                              | 41.249                                  | 45,2  | 13.265                                       |                             |
| 2017   | 107.062                              | 35.524                                  | 43,2  | 16.011                                       |                             |
|  | and refined petroleum p              |   |   |  |                             |
| 2015   | 396.139                              | 9.499                                   | 2,5   | 24.168                                       |                             |
| 2016   | 353.605                              | 26.376                                  | 7,3   | 23.237                                       |                             |
| 2017   | 428.395                              | 27.984                                  | 6,3   | 24.803                                       |                             |
|  | nicals and chemical prod             |   |   |  |                             |
| 2015   | 144.557                              | 50.106                                  | 38,7  | 17.726                                       |                             |
| 2016   | 175.008                              | 57.524                                  | 38,6  | 18.823                                       |                             |
| 2017   | 152.451                              | 52.132                                  | 36,1  | 19.029                                       |                             |
|  |                                      | ts and pharmaceutical pre               |   |  |                             |
| 2015   | 181.220                              | 82.334                                  | 47,3  | 42.068                                       |                             |
| 2016   | 203.184                              | 83.473                                  | 42,7  | 43.287                                       |                             |
| 2017   | 226.119                              | 98.831                                  | 45,0  | 45.595                                       |                             |
| 22 Manufacture of rubbo                            |                                      |   |   |  |                             |
| 2015   | 114.255                              | 28.006                                  | 26,8  | 12.566                                       |                             |
| 2016   | 112.564                              | 29.022                                  | 28,6  | 12.155                                       |                             |
| 2017   | 108.634                              | 28.301                                  | 28,4  | 12.354                                       |                             |
|  | r non-metallic mineral pi            |   |   |  |                             |

| BiH 2010<br>J NACE Rev. 2)<br>ctions/Divisions of activity | Turnover per person<br>employed (KM) | Value added per person<br>employed (KM) | Value added at<br>factor cost in<br>production (in %) | Average personnel costs<br>per employee (KM) | Gross operating rate (in %) |
|--|--------------------------------------|---|---|--|-----------------------------|
| 2016   | 105.984                              | 34.239                                  | 37,3  | 14.312                                       | 19                          |
| 2017   | 110.768                              | 35.128                                  | 36,0  | 15.316                                       | 19                          |
| 24 Manufacture of basic                                    | metals                               |   |   | 1  |                             |
| 2015   | 257.187                              | 40.103                                  | 16,2  | 24.436                                       | $\epsilon$                  |
| 2016   | 220.307                              | 38.441                                  | 17,6  | 23.875                                       | •                           |
| 2017   | 259.709                              | 37.203                                  | 14,4  | 23.881                                       |                             |
| 25 Manufacture of fabri                                    | cated metal products, ex             | cept machinery and equi                 | pment   |  |                             |
| 2015   | 90.398                               | 32.440                                  | 38,0  | 14.850                                       | 20                          |
| 2016   | 93.739                               | 32.806                                  | 36,4  | 14.813                                       | 19                          |
| 2017   | 97.682                               | 31.002                                  | 33,0  | 15.592                                       | 10                          |
| 26 Manufacture of comp                                     | outer, electronic and opti           | cal products                            |   |  |                             |
| 2015   | 95.857                               | 26.400                                  | 32,3  | 15.810                                       | 1                           |
| 2016   | 84.257                               | 27.470                                  | 36,6  | 15.270                                       | 1.                          |
| 2017   | 74.237                               | 24.791                                  | 36,9  | 16.376                                       | 1:                          |
| 27 Manufacture of elect                                    | rical equipment                      |   |   |  |                             |
| 2015   | 110.572                              | 26.890                                  | 25,1  | 14.362                                       | 1                           |
| 2016   | 103.686                              | 25.330                                  | 25,8  | 14.065                                       | 1                           |
| 2017   | 112.157                              | 23.163                                  | 21,0  | 13.845                                       |                             |
| 28 Manufacture of mach                                     | ninery and equipment n.              | e.c.                                    |   |  |                             |
| 2015   | 77.658                               | 28.195                                  | 39,7  | 16.199                                       | 1                           |
| 2016   | 80.405                               | 27.745                                  | 37,5  | 15.673                                       | 1                           |
| 2017   | 92.241                               | 32.134                                  | 36,7  | 16.150                                       | 1                           |
| 29 Manufacture of moto                                     | or vehicles, trailers and se         | emi-trailers                            |   |  |                             |
| 2015   | 136.872                              | 44.533                                  | 31,6  | 16.615                                       | 2                           |
| 2016   | 132.388                              | 34.143                                  | 25,3  | 16.769                                       | 1                           |
| 2017   | 122.123                              | 34.705                                  | 27,6  | 17.374                                       | 1                           |
| 30 Manufacture of other                                    | r transport equipment                |   |   |  |                             |
| 2015   | 37.917                               | 14.103                                  | 47,2  | 16.317                                       |                             |
| 2016   | 40.761                               | 17.251                                  | 41,7  | 16.101                                       |                             |
| 2017   | 46.171                               | 21.409                                  | 48,0  | 15.791                                       | 1                           |
| 31 Manufacture of furni                                    | ture                                 |   |   |  |                             |
| 2015   | 62.792                               | 18.555                                  | 30,3  | 11.518                                       | 1                           |
| 2016   | 60.709                               | 15.105                                  | 25,6  | 11.379                                       |                             |
| 2017   | 64.542                               | 18.639                                  | 30,1  | 12.027                                       | 1                           |
| 32 Other manufacturing                                     | I                                    |   |   |  |                             |
| 2015   | 55.461                               | 25.927                                  | 64,4  | 10.859                                       | 3                           |
| 2016   | 47.476                               | 21.709                                  | 50,3  | 11.498                                       | 2                           |
| 2017   | 45.341                               | 19.548                                  | 46,1  | 12.034                                       | 2                           |
| 33 Repair and installation                                 | on of machinery and equ              | ipment                                  |   | 1  |                             |
| 2015   | 47.685                               | 25.492                                  | 58,3  | 15.049                                       | 2                           |
| 2016   | 43.451                               | 21.039                                  | 52,1  | 13.211                                       | 2                           |
| 2017   | 53.072                               | 26.378                                  | 55,0  | 13.950                                       | 2                           |
| ELECTRICITY, GAS, STEA                                     | M AND AIR CONDITIONII                | NG CLIDDI V                             |   |  |                             |

| U N. | H 2010<br>ACE Rev. 2)<br>ons/Divisions of activity | Turnover per person<br>employed (KM) | Value added per person<br>employed (KM) | Value added at<br>factor cost in<br>production (in %) | Average personnel costs<br>per employee (KM) | Gross operating<br>rate (in %) |
|------|--|--------------------------------------|---|---|--|--------------------------------|
|      | 2016   | 184.889                              | 63.627                                  | 53,3  | 31.500                                       | 17,                            |
|      | 2017   | 200.217                              | 59.222                                  | 47,1  | 31.242                                       | 14,                            |
|      |  | n and air conditioning su            |   |   |  |                                |
|      | 2015   | 170.587                              | 61.793                                  | 51,8  | 31.866                                       | 17,                            |
|      | 2016   | 184.889                              | 63.627                                  | 53,3  | 31.500                                       | 17,                            |
|      | 2017   | 200.217                              | 59.222                                  | 47,1  | 31.242                                       | 14,                            |
| E    | WATER SUPPLY; SEWERA                               | AGE, WASTE MANAGEMEN                 | NT AND REMEDIATION AC                   | TIVITIES  |  |                                |
|      | 2015   | 49.569                               | 24.564                                  | 53,9  | 18.189                                       | 13,                            |
|      | 2016   | 48.951                               | 25.814                                  | 55,9  | 18.477                                       | 15,                            |
|      | 2017   | 55.970                               | 25.386                                  | 51,6  | 18.676                                       | 12,                            |
|      | 36 Water collection, trea                          | atment and supply                    |   |   |  |                                |
|      | 2015   | 34.198                               | 24.698                                  | 68,2  | 19.534                                       | 15,                            |
|      | 2016   | 35.481                               | 26.026                                  | 68,4  | 19.903                                       | 17,                            |
|      | 2017   | 35.848                               | 25.556                                  | 66,9  | 20.253                                       | 14,                            |
|      | 37 Sewerage  |                                      |   |   |  |                                |
|      | 2015   | 24.494                               | 19.270                                  | 66,6  | 19.074                                       | 1,                             |
|      | 2016   | 24.858                               | 24.021                                  | 77,3  | 17.782                                       | 25,                            |
|      | 2017   | 30.482                               | 19.998                                  | 63,3  | 16.944                                       | 10,                            |
|      | 38 Waste collection, trea                          | atment and disposal activ            | vities; materials recovery              |   |  |                                |
|      | 2015   | 68.769                               | 24.206                                  | 42,4  | 16.629                                       | 11,                            |
|      | 2016   | 66.274                               | 25.349                                  | 44,8  | 16.835                                       | 13,                            |
|      | 2017   | 81.127                               | 25.119                                  | 39,8  | 16.851                                       | 10,                            |
|      | 39 Remediation activities                          | es and other waste mana              | gement services                         |   |  |                                |
|      | 2015   | 64.480                               | 42.914                                  | 69,6  | 12.572                                       | 47,                            |
|      | 2016   | 65.182                               | 39.664                                  | 65,4  | 13.027                                       | 41                             |
|      | 2017   | 76.076                               | 41.611                                  | 61,2  | 12.870                                       | 38,                            |
| F    | CONSTRUCTION                                       |                                      |   |   |  |                                |
|      | 2015   | 90.806                               | 27.581                                  | 32,9  | 12.868                                       | 16,                            |
|      | 2016   | 91.444                               | 29.696                                  | 34,2  | 12.044                                       | 20,                            |
|      | 2017   | 93.761                               | 27.713                                  | 32,2  | 12.225                                       | 17,                            |
|      | 41 Construction of build                           | dings                                |   |   |  |                                |
|      | 2015   | 85.040                               | 26.300                                  | 30,8  | 12.316                                       | 16,                            |
|      | 2016   | 83.919                               | 28.635                                  | 34,8  | 11.348                                       | 20                             |
|      | 2017   | 88.749                               | 26.463                                  | 31,7  | 10.390                                       | 18                             |
|      | 42 Civil engineering                               |                                      |   |   |  |                                |
|      | 2015   | 111.603                              | 31.550                                  | 30,9  | 14.187                                       | 15,                            |
|      | 2016   | 120.240                              | 38.867                                  | 32,9  | 13.605                                       | 21,                            |
|      | 2017   | 121.017                              | 35.189                                  | 29,9  | 14.947                                       | 16                             |
|      | 43 Specialised construc                            | tion activities                      |   |   |  |                                |
|      | 2015   | 76.099                               | 24.983                                  | 39,2  | 12.028                                       | 19                             |
|      | 2016   | 74.768                               | 22.960                                  | 35,4  | 11.348                                       | 17                             |
|      | 2017   | 76.313                               | 22.785                                  | 37,0  | 11.948                                       | 16                             |
| _    |  |                                      | OR VEHICLES AND MOTO                    |   | · · · · · · · · · · · · · · · · · · ·        |                                |
| G    |  |                                      |   |   |  |                                |

| (EU N | iH 2010<br>IACE Rev. 2)<br>ons/Divisions of activity | Turnover per person<br>employed (KM) | Value added per person<br>employed (KM) | Value added at<br>factor cost in<br>production (in %) | Average personnel costs per employee (KM) | Gross operating<br>rate (in %) |
|-------|--|--------------------------------------|---|---|---|--------------------------------|
|       | 2016   | 215.277                              | 28.344                                  | 57,4  | 13.467                                    | 7,6                            |
|       | 2017   | 221.987                              | 27.216                                  | 56,6  | 13.339                                    | 6,9                            |
|       | 45 Wholesale and retail                              | trade and repair of moto             | r vehicles and motorcycle               | es  |   |                                |
|       | 2015   | 165.891                              | 26.229                                  | 59,4  | 12.905                                    | 9,                             |
|       | 2016   | 177.125                              | 28.100                                  | 59,9  | 12.868                                    | 10,                            |
|       | 2017   | 174.919                              | 26.588                                  | 58,3  | 13.004                                    | 9,                             |
|       | 46 Wholesale trade, exc                              | ept of motor vehicles and            | d motorcycles                           |   |   |                                |
|       | 2015   | 381.833                              | 40.182                                  | 55,3  | 15.544                                    | 6,                             |
|       | 2016   | 350.367                              | 42.544                                  | 55,2  | 15.674                                    | 7,                             |
|       | 2017   | 379.286                              | 41.339                                  | 54,8  | 15.880                                    | 6,                             |
|       | 47 Retail trade, except o                            | of motor vehicles and mo             | torcycles                               |   |   |                                |
|       | 2015   | 160.297                              | 22.497                                  | 59,5  | 12.007                                    | 7,                             |
|       | 2016   | 149.158                              | 20.895                                  | 59,6  | 12.169                                    | 7,                             |
|       | 2017   | 149.988                              | 20.282                                  | 58,2  | 11.911                                    | 6,                             |
| н     | TRANSPORTATION AND                                   | STORAGE                              | ,                                       |   | ,   |                                |
|       | 2015   | 70.581                               | 26.921                                  | 42,3  | 16.957                                    | 17,                            |
|       | 2016   | 66.344                               | 28.070                                  | 45,0  | 16.874                                    | 20,                            |
|       | 2017   | 69.298                               | 29.357                                  | 43,2  | 16.804                                    | 21,                            |
|       | 49 Land transport and t                              | ransport via pipelines               |   |   |   |                                |
|       | 2015   | 76.543                               | 25.935                                  | 38,7  | 15.125                                    | 17,                            |
|       | 2016   | 70.310                               | 26.969                                  | 41,7  | 15.145                                    | 20,                            |
|       | 2017   | 73.127                               | 25.305                                  | 37,2  | 14.694                                    | 17,                            |
|       | 50 Water transport                                   |                                      |   |   |   |                                |
|       | 2015   | 676.181                              | 168.701                                 | 25,0  | 7.554                                     | 24,                            |
|       | 2016   | 610.606                              | 340.183                                 | 58,6  | 6.881                                     | 55,                            |
|       | 2017   | 679.035                              | 186.135                                 | 28,0  | 9.615                                     | 26,                            |
|       | 51 Air transport                                     |                                      |   | ·   |   |                                |
|       | 2015   | 446.186                              | 66.931                                  | 15,0  | 47.029                                    | 4,                             |
|       | 2016   | 375.723                              | 362.264                                 | 96,3  | 31.236                                    | 88,                            |
|       | 2017   | 282.895                              | 22.562                                  | 7,9   | 30.020                                    | -2,                            |
|       |  | pport activities for trans           |   | .,,,  | 50020                                     |                                |
|       | 2015   | 85.086                               | 39.412                                  | 47,8  | 20.898                                    | 21,                            |
|       | 2016   | 86.596                               | 39.261                                  | 46,1  | 20.025                                    | 22,                            |
|       | 2017   | 93.599                               | 61.311                                  | 55,2  | 21.833                                    | 42                             |
|       | 53 Postal and courier ac                             |                                      | 01.511                                  | 33,2  | 21.055                                    | 72,                            |
|       | 2015   |                                      | 22 714                                  | 60.4  | 21.681                                    | 6                              |
|       | 2016   | 32.311<br>32.910                     | 23.714                                  | 69,4  | 21.247                                    | 6,                             |
|       | 2016   |                                      |   |   |   |                                |
|       |  | 32.448                               | 23.777                                  | 69,6  | 21.018                                    | 8,                             |
| ı     |  | FOOD SERVICE ACTIVITI                |   | • =   |   |                                |
|       | 2015   | 30.954                               | 12.716                                  | 46,5  | 9.235                                     | 20,                            |
|       | 2016   | 32.473                               | 12.813                                  | 44,0  | 9.073                                     | 19,                            |
|       | 2017   | 34.610                               | 11.831                                  | 39,4  | 9.675                                     | 14,                            |
|       | 55 Accommodation                                     |                                      |   |   |   |                                |
|       | 2015   | 42.478                               | 21.909                                  | 50,1  | 11.451                                    | 27,                            |

| (EU N | iH 2010<br>NACE Rev. 2)<br>ions/Divisions of activity | Turnover per person<br>employed (KM) | Value added per person<br>employed (KM) | Value added at<br>factor cost in<br>production (in %) | Average personnel costs<br>per employee (KM) | Gross operating<br>rate (in %) |
|-------|---|--------------------------------------|---|---|--|--------------------------------|
|       | 2016  | 42.712                               | 19.929                                  | 49,1  | 11.446                                       | 22,                            |
|       | 2017  | 42.205                               | 21.260                                  | 51,1  | 12.097                                       | 24,                            |
|       | 56 Food and beverage s                                | service activities                   |   |   |  |                                |
|       | 2015  | 28.938                               | 11.108                                  | 45,4  | 8.681  | 19,                            |
|       | 2016  | 30.708                               | 11.587                                  | 42,7  | 8.512  | 19,                            |
|       | 2017  | 33.029                               | 9.868                                   | 35,8  | 8.985  | 11,                            |
| J     | INFORMATION AND COM                                   | MMUNICATION                          |   |   |  |                                |
|       | 2015  | 112.171                              | 63.828                                  | 58,6  | 26.639                                       | 33,                            |
|       | 2016  | 109.361                              | 62.435                                  | 58,6  | 26.581                                       | 33,                            |
|       | 2017  | 106.617                              | 58.738                                  | 57,2  | 26.094                                       | 31,                            |
|       | 58 Publiching activities                              | 1                                    |   |   | 1  |                                |
|       | 2015  | 66.908                               | 32.990                                  | 54,4  | 16.988                                       | 24,                            |
|       | 2016  | 63.711                               | 32.709                                  | 54,2  | 17.232                                       | 24                             |
|       | 2017  | 58.951                               | 26.707                                  | 48,5  | 17.190                                       | 16,                            |
|       | 59 Motion picture, video                              | o and television program             | me production, sound red                | ording and music publis                               | hing activities                              | <u> </u>                       |
|       | 2015  | 87.021                               | 49.248                                  | 50,9  | 17.649                                       | 36,                            |
|       | 2016  | 58.145                               | 26.071                                  | 40,0  | 13.146                                       | 22,                            |
|       | 2017  | 62.433                               | 32.761                                  | 44,3  | 17.380                                       | 25                             |
|       | 60 Programming and br                                 |                                      |   | ,-  |  | ,                              |
|       | 2015  | 29.143                               | 19.308                                  | 54,2  | 19.259                                       | 0,                             |
|       | 2016  | 32.967                               | 21.893                                  | 56,3  | 19.025                                       | 8,                             |
|       | 2017  | 39.064                               | 29.724                                  | 64,0  | 20.339                                       | 24,                            |
|       | 61 Telecommunications                                 |                                      | 25.724                                  | 04,0  | 20.339                                       | Σ-7,                           |
|       | 2015  | 174.750                              | 99.436                                  | 58,1  | 33.877                                       | 27                             |
|       | 2016  | 168.050                              | 98.013                                  | 59,6  | 32.942                                       | 37,                            |
|       | 2017  | 164.684                              | 89.808                                  | -   | 32.942                                       |                                |
|       |   |                                      |   | 57,1  | 32.007                                       | 35,                            |
|       |   | ning, consultancy and rela           |   |   | 24.222                                       |                                |
|       | 2015  | 95.145                               | 53.284                                  | 65,5  | 24.328                                       | 31,                            |
|       | 2016  | 95.689                               | 49.421                                  | 58,8  | 26.775                                       | 24,                            |
|       | 2017  | 85.417                               | 44.423                                  | 57,9  | 25.120                                       | 23,                            |
|       | 63 Information service a                              |                                      |   |   |  |                                |
|       | 2015  | 59.644                               | 32.614                                  | 55,7  | 19.568                                       | 23,                            |
|       | 2016  | 56.154                               | 30.343                                  | 54,6  | 20.006                                       | 20                             |
|       | 2017  | 71.595                               | 37.533                                  | 52,5  | 18.759                                       | 27                             |
| L     | REAL ESTATE ACTIVITIES                                | 5                                    |   |   |  |                                |
|       | 2015  | 84.255                               | 48.655                                  | 66,0  | 15.928                                       | 39,                            |
|       | 2016  | 77.191                               | 42.413                                  | 58,8  | 17.138                                       | 33,                            |
|       | 2017  | 82.802                               | 48.405                                  | 60,8  | 15.424                                       | 40,                            |
|       | 68 Real estate activities                             | •                                    | ,                                       |   |  |                                |
|       | 2015  | 84.255                               | 48.655                                  | 66,0  | 15.928                                       | 39                             |
|       | 2016  | 77.191                               | 42.413                                  | 58,8  | 17.138                                       | 33,                            |
|       | 2017  | 82.802                               | 48.405                                  | 60,8  | 15.424                                       | 40,                            |
| М     | PROFESSIONAL, SCIENT                                  | IFIC AND TECHNICAL ACT               | TIVITIES                                |   |  |                                |
|       | 2015  | 74.121                               | 33.813                                  | 52,1  | 18.522                                       | 24,                            |

| D BiH 2010<br>U NACE Rev. 2)<br>octions/Divisions of activity | Turnover per person<br>employed (KM) | Value added per person<br>employed (KM) | Value added at<br>factor cost in<br>production (in %) | Average personnel costs<br>per employee (KM) | Gross operating rate (in %) |
|---|--------------------------------------|---|---|--|-----------------------------|
| 2016  | 74.612                               | 34.304                                  | 51,4  | 17.245                                       | 26                          |
| 2017  | 69.966                               | 28.438                                  | 47,3  | 17.183                                       | 19                          |
| 69 Legal and accountin  | g activities                         |   |   |  |                             |
| 2015  | 44.811                               | 27.679                                  | 64,5  | 16.614                                       | 36                          |
| 2016  | 47.179                               | 33.678                                  | 73,5  | 14.928                                       | 49                          |
| 2017  | 44.228                               | 31.022                                  | 70,0  | 15.699                                       | 45                          |
| 70 Activities of head of                                      | fices; management consu              | ltancy activities                       |   |  |                             |
| 2015  | 66.895                               | 32.592                                  | 54,3  | 22.497                                       | 17                          |
| 2016  | 85.549                               | 35.711                                  | 43,7  | 20.575                                       | 19                          |
| 2017  | 70.909                               | 35.801                                  | 54,7  | 20.297                                       | 23                          |
| 71 Architectural and en                                       | gineering activities; tech           | nical testing and analysis              |   |  |                             |
| 2015  | 88.763                               | 38.122                                  | 49,8  | 19.169                                       | 21                          |
| 2016  | 85.581                               | 33.818                                  | 47,7  | 17.054                                       | 19                          |
| 2017  | 83.042                               | 23.657                                  | 39,2  | 17.583                                       | 7                           |
| 72 Scientific research a                                      | nd development                       |   |   |  |                             |
| 2015  | 48.498                               | 30.904                                  | 62,3  | 21.769                                       | 19                          |
| 2016  | 52.841                               | 29.026                                  | 56,6  | 24.532                                       | 8                           |
| 2017  | 72.641                               | 34.409                                  | 46,3  | 21.120                                       | 18                          |
| 73 Advertising and ma   | ket research                         |   |   |  |                             |
| 2015  | 183.114                              | 61.238                                  | 39,8  | 21.510                                       | 22                          |
| 2016  | 160.349                              | 57.710                                  | 39,4  | 21.213                                       | 2:                          |
| 2017  | 120.431                              | 36.401                                  | 30,8  | 18.190                                       | 15                          |
| 74 Other proffesional,  | cientific and technical act          | tivities                                |   | 1  |                             |
| 2015  | 35.006                               | 17.360                                  | 53,1  | 16.234                                       | 2.                          |
| 2016  | 38.561                               | 19.783                                  | 30,6  | 16.939                                       | 24                          |
| 2017  | 57.858                               | 32.695                                  | 51,1  | 14.709                                       | 40                          |
| 75 Veterinary activities                                      | 1                                    |   |   |  |                             |
| 2015  | 41.747                               | 17.544                                  | 63,2  | 14.363                                       | 9                           |
| 2016  | 44.629                               | 17.222                                  | 64,0  | 15.155                                       | (                           |
| 2017  | 45.313                               | 17.071                                  | 58,2  | 14.494                                       | -                           |
| N ADMINISTRATIVE AND  | SUPPORT SERVICE ACTIVI               | ITIES                                   |   |  |                             |
| 2015  | 38.341                               | 20.740                                  | 55,8  | 12.395                                       | 22                          |
| 2016  | 38.382                               | 21.550                                  | 55,7  | 12.110                                       | 25                          |
| 2017  | 33.823                               | 17.888                                  | 50,5  | 11.511                                       | 20                          |
| 77 Rental and leasing a                                       | nctivities                           |   |   |  |                             |
| 2015  | 111.581                              | 62.697                                  | 62,8  | 12.786                                       | 46                          |
| 2016  |                                      | 48.257                                  | 52,8  | 13.456                                       | 39                          |
| 2017  | 62.827                               | 41.532                                  | 55,0  | 13.555                                       | 47                          |
| 78 Employment activit   |                                      |   |   |  |                             |
| 2015  |                                      | 20.105                                  | 50,2  | 15.475                                       | 1                           |
| 2016  |                                      | 17.744                                  | 46,4  | 14.039                                       | <u> </u>                    |
| 2017  |                                      | 19.771                                  | 52,5  | 16.273                                       | 9                           |
|   | operator reservation servi           |   | 52,3  | 10.273                                       |                             |
| i i i i i i i i i i i i i i i i i i i                         | , coc addin sel vi                   |   |   |  |                             |

|           | 2016<br>2017<br>80 Security and investig<br>2015<br>2016<br>2017<br>81 Services to buildings | 24.516                    | 26.431<br>16.336           | 35,5<br>17,4                          | 12.714                                | 18 |  |  |  |  |
|-----------|--|---------------------------|----------------------------|---------------------------------------|---------------------------------------|----|--|--|--|--|
|           | 2015<br>2016<br>2017   | gation activities 24.516  | 16.336                     | 17.4                                  |                                       |    |  |  |  |  |
|           | 2015<br>2016<br>2017   | 24.516                    | I                          |                                       | 12.114                                | 5  |  |  |  |  |
|           | 2015<br>2016<br>2017   | 24.516                    |                            | · · · · · · · · · · · · · · · · · · · |                                       |    |  |  |  |  |
|           | 2017   |                           | 15.139                     | 63,4                                  | 11.277                                | 15 |  |  |  |  |
|           |  | 23.529                    | 15.610                     | 66,4                                  | 11.003                                | 19 |  |  |  |  |
|           | 81 Services to buildings   | 21.771                    | 13.093                     | 60,2                                  | 9.929                                 | 14 |  |  |  |  |
| -         |  | and landscape activities  |                            |                                       |                                       |    |  |  |  |  |
|           | 2015   | 28.518                    | 17.078                     | 62,5                                  | 13.661                                | 1  |  |  |  |  |
| İ         | 2016   | 36.456                    | 24.792                     | 59,8                                  | 13.062                                | 3  |  |  |  |  |
|           | 2017   | 29.820                    | 19.022                     | 59,8                                  | 12.545                                | 2  |  |  |  |  |
|           | 82 Office administrative   | , office support and othe | r business support activit | ies                                   |                                       |    |  |  |  |  |
| $\exists$ | 2015   | 44.785                    | 25.419                     | 57,5                                  | 12.237                                | 3: |  |  |  |  |
|           | 2016   | 51.422                    | 27.215                     | 56,3                                  | 12.501                                | 3  |  |  |  |  |
|           | 2017   | 40.167                    | 22.857                     | 55,8                                  | 12.091                                | 29 |  |  |  |  |
| Р         | EDUCATION  |                           |                            |                                       |                                       |    |  |  |  |  |
|           | 2015   | 30.970                    | 20.007                     | 63,3                                  | 14.989                                | 2  |  |  |  |  |
|           | 2016   | 34.832                    | 23.328                     | 65,5                                  | 13.937                                | 3( |  |  |  |  |
|           | 2017   | 34.246                    | 21.261                     | 60,7                                  | 14.646                                | 2  |  |  |  |  |
|           | 85 Education   |                           |                            |                                       |                                       |    |  |  |  |  |
|           | 2015   | 30.970                    | 20.007                     | 63,3                                  | 14.989                                | 2  |  |  |  |  |
|           | 2016   | 34.832                    | 23.328                     | 65,5                                  | 13.937                                | 3  |  |  |  |  |
|           | 2017   | 34.246                    | 21.261                     | 60,7                                  | 14.646                                | 2  |  |  |  |  |
| Q         | HUMAN HEALTH AND SOCIAL WORK ACTIVITIES  |                           |                            |                                       |                                       |    |  |  |  |  |
|           | 2015 41.460 24.783 58,4 14.645   |                           |                            |                                       |                                       |    |  |  |  |  |
|           | 2016   | 43.844                    | 25.118                     | 56,2                                  | 14.855                                | 2  |  |  |  |  |
|           | 2017   | 43.673                    | 25.646                     | 58,1                                  | 14.974                                | 2: |  |  |  |  |
|           | 86 Human health activities   |                           |                            |                                       |                                       |    |  |  |  |  |
|           | 2015   | 47.282                    | 27.600                     | 57,9                                  | 15.427                                | 3  |  |  |  |  |
|           | 2016   | 49.697                    | 27.643                     | 55,6                                  | 15.700                                | 2  |  |  |  |  |
|           | 2017   | 49.446                    | 28.466                     | 57,8                                  | 15.803                                | 2  |  |  |  |  |
|           | 87 Residental care activities  |                           |                            |                                       |                                       |    |  |  |  |  |
|           | 2015   | 21.453                    | 14.867                     | 59,5                                  | 12.070                                | 1  |  |  |  |  |
|           | 2016   | 22.282                    | 16.185                     | 61,5                                  | 12.262                                | 1  |  |  |  |  |
|           | 2017   | 22.989                    | 15.305                     | 58,8                                  | 12.411                                | 1  |  |  |  |  |
|           | 88 Socail work activities without accommodation  |                           |                            |                                       |                                       |    |  |  |  |  |
|           | 2015   | 12.629                    | 11.260                     | 71,5                                  | 11.519                                |    |  |  |  |  |
|           | 2016   | 15.007                    | 11.985                     | 60,5                                  | 10.826                                |    |  |  |  |  |
|           | 2017   | 17.110                    | 13.230                     | 64,4                                  | 11.392                                | 1  |  |  |  |  |
| R         | ARTS, ENTERTAINMENT AND RECREATION   |                           |                            |                                       |                                       |    |  |  |  |  |
|           | 2015   | NA                        | NA                         | NA                                    | NA                                    | l  |  |  |  |  |
|           | 2016   | NA                        | NA                         | NA                                    | NA                                    | 1  |  |  |  |  |
|           | 2017   | 197.223                   | 89.526                     | 45,2                                  | 11.518                                | 39 |  |  |  |  |
|           | 92 Gambling and bettin   | g activities              |                            |                                       | · · · · · · · · · · · · · · · · · · · |    |  |  |  |  |

| (EU N | iH 2010<br>NACE Rev. 2)<br>ons/Divisions of activity         | Turnover per person<br>employed (KM) | Value added per person<br>employed (KM) | Value added at<br>factor cost in<br>production (in %) | Average personnel costs<br>per employee (KM) | Gross operating<br>rate (in %) |  |  |  |  |  |
|-------|--|--------------------------------------|---|---|--|--------------------------------|--|--|--|--|--|
|       | 2016   | NA                                   | NA                                      | NA  | NA   | NA                             |  |  |  |  |  |
|       | 2017   | 214.756                              | 96.772                                  | 45,0  | 11.146                                       | 39,9                           |  |  |  |  |  |
|       | 93 Sports activities and amusement and recreation activities |                                      |   |   |  |                                |  |  |  |  |  |
|       | 2015   | NA                                   | NA                                      | NA  | NA   | NA                             |  |  |  |  |  |
|       | 2016   | NA                                   | NA                                      | NA  | NA   | NA                             |  |  |  |  |  |
|       | 2017   | 36.686                               | 23.180                                  | 54,4  | 15.218                                       | 25,0                           |  |  |  |  |  |
| S     | OTHER SERVICE ACTIVITIES                                     |                                      |   |   |  |                                |  |  |  |  |  |
|       | 2015   | 33.733                               | 14.236                                  | 53,5  | 12.590                                       | 25,5                           |  |  |  |  |  |
|       | 2016   | 34.688                               | 18.226                                  | 60,5  | 12.616                                       | 35,7                           |  |  |  |  |  |
|       | 2017   | 32.684                               | 15.030                                  | 56,3  | 12.035                                       | 29,1                           |  |  |  |  |  |
|       | 95 Repair of computers and personal and household goods      |                                      |   |   |  |                                |  |  |  |  |  |
|       | 2015   | 54.838                               | 14.286                                  | 46,1  | 12.745                                       | 14,9                           |  |  |  |  |  |
|       | 2016   | 68.299                               | 25.617                                  | 52,4  | 14.527                                       | 27,6                           |  |  |  |  |  |
|       | 2017   | 62.419                               | 20.245                                  | 48,0  | 12.216                                       | 23,1                           |  |  |  |  |  |
|       | 96 Other personal servi                                      | 96 Other personal service activities |   |   |  |                                |  |  |  |  |  |
|       | 2015   | 29.476                               | 14.226                                  | 55,3  | 12.556                                       | 29,5                           |  |  |  |  |  |
|       | 2016   | 28.590                               | 16.886                                  | 63,1  | 12.267                                       | 39,2                           |  |  |  |  |  |
|       | 2017   | 27.328                               | 14.091                                  | 58,9  | 12.001                                       | 31,5                           |  |  |  |  |  |

