#### BOSNIA AND HERZEGOVINA AGENCY FOR STATISTICS OF BOSNIA AND HERZEGOVINA



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YEAR X

SARAJEVO, 30.06.2023.

**NUMBER 6** 

# **BUSINESS STATISTICS**

# **RETAIL TRADE TURNOVER INDICES IN BIH, JUNE 2023.**

The total seasonally adjusted retail turnover in Bosnia and Herzegovina in June 2023, observed in current prices, recorded a growth of 0.8% compared to May 2023. The growth in turnover was achieved in the trade of non-food products by 1.3%, while the turnover in food products (food, drinks, and tobacco products) recorded an increase of 1.5%.

When observed in constant prices, the total seasonally adjusted retail turnover in Bosnia and Herzegovina in June 2023 marked a growth of 0.8% compared to May 2023. The growth in turnover was seen in the trade of food products (food, drinks, and tobacco products) by 0.9%, while the turnover in non-food products recorded an increase of 1.1%.

The overall retail trade index in Bosnia and Herzegovina in June 2023 achieved a nominal growth of 75.7%, while the real growth was 74.6% compared to the base year (2015).

Data is seasonally adjusted.

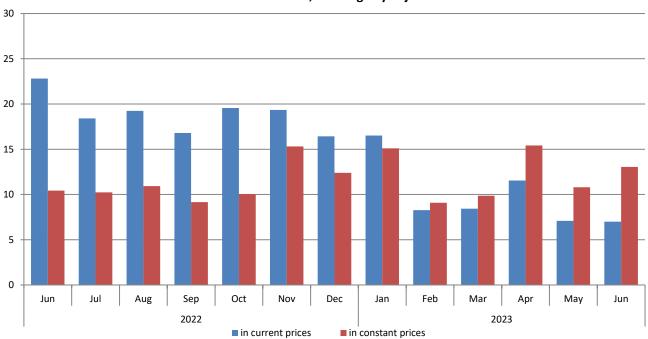


# Indices of Retail Trade Turnover, seasonally adjusted series BiH, 2015=100

The total retail trade turnover in Bosnia and Herzegovina, observed in current prices, in June 2023 achieved a growth of 7.0% compared to the same month of the previous year. The turnover in food products (food, drinks, and tobacco products) recorded a growth of 22.2%, while the turnover in non-food products recorded a growth of 14.6% compared to June 2022.

When observed in constant prices, the total retail trade turnover recorded a growth of 13.0% compared to the same month of the previous year. The turnover in food products achieved a growth of 13.7%, while the turnover in non-food products recorded a growth of 23.9% compared to June 2022.

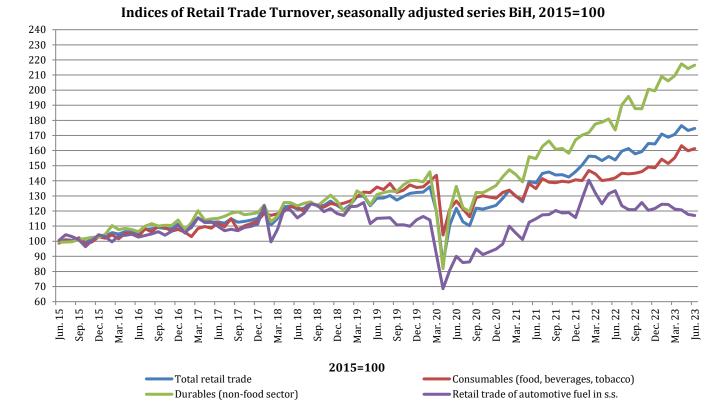
Data are working day adjusted.



# Annual Growth Rates in Retail Trade, working day adjusted series BiH

Compared to the base year (2015), the real turnover index for food products in June 2023 recorded a growth of 61.3%, while the turnover for non-food products saw an increase of 116.5%. The retail trade turnover for motor fuels experienced a growth of 17.0%.

The given data are seasonally adjusted.



# Table 1: Monthly growth rates calculated from volume retail trade indices

Code KD BiH 2010	Activity - KD BiH 2010	<u>XI 2022</u> X 2022	<u>XII 2022</u> XI 2022	<u> </u>	<u>   2023</u>   2023	<u>III 2023</u> II 2023	<u>IV 2023</u> III 2023	<u>V 2023</u> IV 2023	<u>VI 2023</u> V 2023
47	TOTAL RETAIL TRADE	3,3	-0,2	4,0	-1,3	1,1	3,4	-1,8	0,8
47.3	Retail trade of automotive fuel in s.s.	-4,1	1,1	2,2	0,0	-2,5	-0,4	-2,5	-0,6
47 bez 47.3	Retail trade, excluding retail trade of automotive fuel	5,2	-0,5	4,4	-1,5	2,0	4,2	-1,7	1,0
47.11, 47.2	Retail trade of consumables (food, beverages and tobacco)	2,1	-0,3	3,9	-1,9	2,5	5,1	-2,1	0,9
47.11	Retail trade of food, beverages and tobacco in n.s.	2,3	-0,2	3,9	-1,9	2,6	5,8	-2,6	1,1
47.2	Retail trade of food, beverages and tobacco in s.s.	-0,3	-1,6	3,6	-1,6	1,8	-2,7	5,2	-1,5
47.19, 47.4 do 47.9	Retail trade of durables (non-food products)	6,8	-0,5	4,7	-1,3	1,7	3,7	-1,5	1,1
47.19	Other retail trade in n.s.	5,6	-3,2	-0,1	-2,9	-3,6	0,2	-0,6	4,8
47.4	Retail trade of information and communication equipment in s.s.	-18,5	2,2	10,3	2,9	20,0	-6,0	-5,4	-2,1
47.5	Retail trade of household articles in s.s	3,5	-0,4	4,0	-7,4	6,2	0,0	-0,2	-3,3
47.6	Retail trade of cultural and recreational goods in s.s.	10,6	-9,1	8,0	0,4	8,9	2,4	-10,7	4,3
47.7	Retail trade of other goods in s.s.	8,6	0,9	5,8	0,5	1,1	6,1	-1,7	1,2
47.9	Retail trade not in stores, stalls or markets	8,3	-17,4	20,5	-7,9	12,1	-12,8	18,4	-5,1
47.51, 47.71, 47.72	Retail trade of clothing, footwear and leather goods in s.s.	11,3	2,8	3,1	4,0	7,9	13,4	-11,6	2,9
	Retail trade of furniture, articles for lighting and electric household appliances in s.s.	14,2	-12,0	6,5	1,9	6,7	-1,1	-2,2	-1,9
47.73, 47.74, 47.75	Pharmacy, retail trade of medical goods and cosmetic articles in s.s.	-2,5	1,9	3,7	1,8	-0,7	3,2	0,7	1,4
47.61, 47.62, 47.63	Retail trade of books, newspapers, music and video recordings in s.s.	1,4	-7,4	7,0	-0,7	-2,6	6,3	-2,7	0,3
47.64, 47.65	Retail trade of sporting equipment, games and toys in s.s.	8,8	2,0	6,4	-14,7	18,7	7,3	-9,7	4,2

\* seasonally adjusted data

# Table 2: Annual growth rates calculated from volume retail trade indices

Code KD BiH 2010	Activity - KD BiH 2010	<u>XII 2022</u> XII 2021	<u>  2023</u>   2022	I <u>I 2023</u> II 2022	<u>  2023</u>     2022	IV <u>2023</u> IV 2022	V <u>2023</u> V 2022	VI <u>2023</u> VI 2022	<u>I-VI 2023</u> I-VI 2022
47	TOTAL RETAIL TRADE	12,4	15,1	9,1	9,9	15,4	10,8	13,0	12,2
47.3	Retail trade of automotive fuel in s.s.	5,2	-2,9	-11,4	-8,0	-3,2	-10,5	-12,3	-8,2
47 bez 47.3	Retail trade, excluding retail trade of automotive fuel	14,0	19,7	14,7	14,5	20,0	16,6	20,2	17,7
47.11, 47.2	Retail trade of consumables (food, beverages and tobacco)	5,6	10,3	3,1	7,5	16,8	13,5	13,7	11,0
47.11	Retail trade of food, beverages and tobacco in n.s.	6,8	11,6	4,3	9,1	18,6	15,7	15,0	12,6
47.2	Retail trade of food, beverages and tobacco in s.s.	-7,6	-4,0	-9,1	-9,7	-3,3	-6,9	-0,5	-5,6
47.19, 47.4 do 47.9	Retail trade of durables (non-food products)	19,3	25,2	21,8	18,7	21,9	18,2	23,9	21,5
47.19	Other retail trade in n.s.	4,4	0,5	-6,8	-7,0	-8,7	-4,9	5,1	-3,7
47.4	Retail trade of information and communication equipment in s.s.	4,6	30,9	47,5	68,0	32,2	21,5	14,8	34,0
47.5	Retail trade of household articles in s.s	1,4	6,0	-8,4	0,2	-1,8	4,5	1,0	0,3
47.6	Retail trade of cultural and recreational goods in s.s.	-0,7	7,5	15,0	17,5	12,3	10,9	19,6	13,7
47.7	Retail trade of other goods in s.s.	33,4	38,4	40,3	31,6	41,8	30,6	38,1	36,7
47.9	Retail trade not in stores, stalls or markets	-23,8	0,2	-9,8	17,4	-1,4	10,9	12,8	4,7
47.51, 47.71, 47.72	Retail trade of clothing, footwear and leather goods in s.s.	52,8	53,9	58,6	55,9	56,5	43,7	51,8	53,1
47.54, 47.59	Retail trade of furniture, articles for lighting and electric household appliances in s.s.	3,5	7,8	9,5	17,9	10,4	12,5	9,4	11,2
47.73, 47.74, 47.75	Pharmacy, retail trade of medical goods and cosmetic articles in s.s.	3,2	4,3	12,9	10,9	11,4	11,2	14,6	10,8
47.61, 47.62, 47.63	Retail trade of books, newspapers, music and video recordings in s.s.	-13,8	5,5	0,0	-12,9	-9,6	-4,7	2,0	-4,0
47.64, 47.65	Retail trade of sporting equipment, games and toys in s.s.	4,0	7,9	19,5	28,3	18,7	15,2	24,5	18,7

\* working day adjusted data

# Table 3: Monthly volume retail trade indices, 2015 =100

Code KD BiH 2010	Activity - KD BiH 2010	XI 2022	XII 2022	I 2023	II 2023	III 2023	IV 2023	V 2023	VI 2023
47	TOTAL RETAIL TRADE	164,7	164,4	171,0	168,8	170,7	176,5	173,3	174,6
47.3	Retail trade of automotive fuel in s.s.	120,4	121,7	124,4	124,4	121,2	120,7	117,7	117,0
47 bez 47.3	Retail trade, excluding retail trade of automotive fuel	179,4	178,6	186,5	183,6	187,2	195,1	191,8	193,8
47.11, 47.2	Retail trade of consumables (food, beverages and tobacco)	149,1	148,6	154,4	151,5	155,3	163,2	159,8	161,3
47.11	Retail trade of food, beverages and tobacco in n.s.	158,6	158,3	164,4	161,2	165,4	174,9	170,3	172,2
47.2	Retail trade of food, beverages and tobacco in s.s.	87,3	85,9	89,0	87,5	89,1	86,8	91,2	89,9
47.19, 47.4 do 47.9	Retail trade of durables (non-food products)	200,6	199,5	209,0	206,2	209,6	217,4	214,2	216,5
47.19	Other retail trade in n.s.	112,7	109,1	109,0	105,8	101,9	102,1	101,5	106,4
47.4	Retail trade of information and communication equipment in s.s.	205,6	210,1	231,7	238,3	286,1	268,9	254,3	249,0
47.5	Retail trade of household articles in s.s	135,5	135,0	140,3	130,0	138,0	138,0	137,7	133,1
47.6	Retail trade of cultural and recreational goods in s.s.	285,7	259,6	280,3	281,3	306,2	313,5	280,1	292,1
47.7	Retail trade of other goods in s.s.	299,6	302,3	319,9	321,4	325,1	345,0	339,0	343,1
47.9	Retail trade not in stores, stalls or markets	278,0	229,5	276,4	254,7	285,6	249,1	294,9	279,8
47.51, 47.71, 47.72	Retail trade of clothing, footwear and leather goods in s.s.	523,2	537,8	554,3	576,6	622,2	705,6	623,8	641,7
47.54, 47.59	Retail trade of furniture, articles for lighting and electric household appliances in s.s.	168,2	147,9	157,5	160,5	171,2	169,3	165,5	162,3
47.73, 47.74, 47.75	Pharmacy, retail trade of medical goods and cosmetic articles in s.s.	154,6	157,5	163,3	166,3	165,1	170,3	171,6	174,0
47.61, 47.62, 47.63	Retail trade of books, newspapers, music and video recordings in s.s.	130,0	120,4	128,8	127,9	124,5	132,3	128,8	129,2
47.64, 47.65	Retail trade of sporting equipment, games and toys in s.s.	388,5	396,4	421,7	359,7	427,1	458,4	414,0	431,6

\* seasonally adjusted data

# Table 4: Volume indicators of Retail trade turnover, gross (non-adjusted) series

Code	Activity- KD BiH 2010		Growt	h rates		<b>Indices</b> 2015=100			
KD BiH 2010		<u>VI 2023</u> V 2023	<u>VI 2023</u> VI 2022	<u>VI 2023</u> ø2022	<u>I-VI 2023</u> I-VI 2022	III 2023	IV 2023	V 2023	VI 2023
47	TOTAL RETAIL TRADE	4,0	13,3	11,7	12,1	160,5	174,9	169,2	175,9
47.3	Retail trade of automotive fuel in s.s.	2,7	-12,3	-4,9	-8,2	110,1	116,1	116,8	120,0
47 bez 47.3	Retail trade, excluding retail trade of automotive fuel	4,2	20,5	15,9	17,5	177,4	194,5	186,7	194,6
47.11, 47.2	Retail trade of consumables (food, beverages and tobacco)	3,5	13,7	10,9	11,0	149,8	170,4	154,5	159,9
47.11	Retail trade of food, beverages and tobacco in n.s.	3,7	15,0	11,6	12,6	159,7	183,0	164,0	170,1
47.2	Retail trade of food, beverages and tobacco in s.s.	1,0	-0,5	3,5	-5,6	85,3	87,9	92,4	93,4
47.19, 47.4 do 47.9	Retail trade of durables (non-food products)	4,6	24,4	18,6	21,2	196,6	211,4	209,1	218,8
47.19	Other retail trade in n.s.	6,5	5,1	-1,3	-3,7	92,2	104,3	101,2	107,8
47.4	Retail trade of information and communication equipment in s.s.	7,1	14,8	19,1	34,0	261,7	239,3	229,0	245,1
47.5	Retail trade of household articles in s.s	0,8	1,0	9,4	0,1	122,6	133,4	142,5	143,6
47.6	Retail trade of cultural and recreational goods in s.s.	4,4	19,6	8,0	13,7	282,2	298,4	270,9	282,7
47.7	Retail trade of other goods in s.s.	5,2	38,9	28,3	36,1	311,5	333,0	325,7	342,8
47.9	Retail trade not in stores, stalls or markets	-7,1	12,8	6,2	4,7	298,0	246,1	295,3	274,4
47.51, 47.71, 47.72	Retail trade of clothing, footwear and leather goods in s.s.	7,6	51,8	36,7	53,1	520,1	587,9	572,7	616,2
47.54, 47.59	Retail trade of furniture, articles for lighting and electric household appliances in s.s.	9,1	9,4	16,9	11,2	139,2	154,7	158,3	172,8
47.73, 47.74, 47.75	Pharmacy, retail trade of medical goods and cosmetic articles in s.s.	2,7	14,6	9,3	10,5	174,4	164,1	163,9	168,3
47.61, 47.62, 47.63	Retail trade of books, newspapers, music and video recordings in s.s.	4,9	2,0	-16,0	-4,0	117,1	116,3	107,9	113,2
47.64, 47.65	Retail trade of sporting equipment, games and toys in s.s.	4,2	24,5	15,6	18,7	427,1	458,4	414,0	431,6

# Table 5: Value indicators of Retail trade turnover, gross (non-adjusted) series

Code KD BiH	Activity- KD BiH 2010		Growt	h rates				l <b>ices</b> 5=100					
2010		<u>VI 2023</u> V 2023	<u>VI 2023</u> VI 2022	<u>VI 2023</u> ø2022	<u>I-VI 2023</u> I-VI 2022	III 2023	IV 2023	V 2023	VI 2023				
47	TOTAL RETAIL TRADE	3,0	7,0	9,6	9,6	164,5	178,9	172,9	178,1				
47.3	Retail trade of automotive fuel in s.s.	2,5	-19,5	-9,1	-8,1	144,6	151,7	150,1	153,8				
47 bez 47.3	Retail trade, excluding retail trade of automotive fuel	3,1	18,2	16,5	16,2	171,4	188,4	180,8	186,5				
47.11, 47.2	Retail trade of consumables (food, beverages and tobacco)	3,9	22,2	19,8	21,4	188,9	215,5	197,5	205,2				
47.11	Retail trade of food, beverages and tobacco in n.s.	4,2	24,4	21,1	24,2	202,7	233,5	210,9	219,7				
47.2	Retail trade of food, beverages and tobacco in s.s.	1,5	4,7	9,5	0,0	114,9	118,8	125,6	127,4				
47.19, 47.4 do 47.9	Retail trade of durables (non-food products)	2,4	14,6	13,4	11,6	157,5	166,9	167,5	171,6				
47.19	Other retail trade in n.s.	6,6	11,1	4,8	4,0	103,0	117,2	114,1	121,7				
47.4	Retail trade of information and communication equipment in s.s.	5,8	14,2	18,2	35,9	232,4	210,2	200,8	212,4				
47.5	Retail trade of household articles in s.s	1,0	7,5	16,8	8,8	143,1	156,2	167,7	169,3				
47.6	Retail trade of cultural and recreational goods in s.s.	4,3	14,6	0,9	8,7	218,6	228,7	209,5	218,5				
47.7	Retail trade of other goods in s.s.	1,4	20,8	17,5	16,5	203,8	209,3	206,3	209,2				
47.9	Retail trade not in stores, stalls or markets	-8,1	12,5	6,8	9,6	340,2	281,4	332,0	305,2				
47.51, 47.71, 47.72	Retail trade of clothing, footwear and leather goods in s.s.	4,8	22,5	19,0	20,9	205,0	244,0	237,5	249,0				
47.54, 47.59	Retail trade of furniture, articles for lighting and electric household appliances in s.s.	9,8	15,6	22,6	18,7	154,5	171,7	175,9	193,2				
47.73, 47.74, 47.75	Pharmacy, retail trade of medical goods and cosmetic articles in s.s.	2,8	21,6	15,7	17,4	202,3	191,5	192,4	197,8				
47.61, 47.62, 47.63	Retail trade of books, newspapers, music and video recordings in s.s.	4,9	6,5	-12,1	1,6	160,7	160,0	148,6	155,9				
47.64, 47.65	Retail trade of sporting equipment, games and toys in s.s.	3,9	20,5	11,5	13,7	288,8	312,0	283,2	294,3				

### **METHODOLOGY NOTES**

# Aim of survey

The purpose of the monthly retail trade survey is getting timely information on change of level of realized turnover (in nominal and real terms) and other relevant indicators in the field of retail trade in BiH. Retail trade turnover index is one of the key indicators of economic activity in the country, which helps government bodies, and private sector enterprises in the decision-making process. It is also applied for the estimation of retail trade sector output, household consumption, as well as in the calculation of national accounts.

Survey methodology is completely harmonized with the one prescribed by Council Regulation (EC) No. 1165/98 concerning short-term statistics from the 1998 and its amendments (hereinafter EU STS regulation) and with Eurostat recommendations for this statistical area.

### Coverage

The survey comprises business entities /legal units which are, by the main activity, registered within retail trade, except retail trade of motor vehicles and motorcycles (division 47 - KD BiH 2010), and businesses which are, according to their main activity, classified in other activities, but also performing retail trade. For the purpose of the survey, Classification of Activities in Bosnia and Herzegovina - KD BiH 2010 was used, and it is fully compliant with the European Classification of Economic Activities - NACE Rev. 2. Survey covers the entire territory of Bosnia and Herzegovina. Entrepreneurs are not included.

### Sample design

In conducting survey on retail trade in BiH the combined method of full coverage and stratified random sampling is used. The sample is divided into strata according to the BiH's entity to which the business entity belongs, class of financial data (financial report of the previous year) and the activity of business entity (division 47-KD BiH 2010). As an additional stratification variable, the number of employees is used. The chosen sample on retail trade in 2021 is representative at the level of Bosnia and Herzegovina and at the level of the Federation of BiH, Republika Srpska and District Brčko.

### Data collection and processing

In conducting the survey, participate the three statistical institutions in BiH. The main observation variable is monthly turnover of business entity, excluding VAT, which is in accordance with EU-STS regulation separately stated. Data collected from the reporting units, using the form M KPS TRG 01, is the basis for the evaluation data for the total population. Aggregation of turnover at higher levels (group, division, special aggregates) of activity is carried out prior to the compilation of indices.

#### **Index compilation**

Retail trade turnover indices are calculated in relation to the new base (2015) year, are used in the calculation of the index from January 2018 and are shown in real and nominal terms. EU Regulation (EC) No. 472/2008 prescribes the application of the base 2015 from January 2018 in EU member states. Value index of Retail trade is expressed in current prices (unadjusted for price change). It is very important for users of statistical data to monitor the dynamics of the phenomenon over time, and for these purposes we use a real traffic index. Volume index is expressed in constant prices, and it is calculated by deflating retail trade turnover adjusted by the Consumer Price Index.

#### Seasonal and working day adjustment of index

Statistical institutions in BiH, taking into account data dissemination in the EU, are publishing indices in the following forms: • original (unadjusted) indices,

- seasonally adjusted indices (SA) and
- calendar adjusted indices (WDA- working-day adjusted)

Since the seasonally and calendar adjusted indices are far more significant and representative for the users of statistical data, they are listed in tabular form.

Seasonal adjustment means that the data are adjusted for seasonal influences and calendar days. Monthly indices and growth rates are, according to Eurostat's recommendations, presented and interpreted in seasonally adjusted form. Calendar adjustment implies that the data are adjusted for the impact of calendar and workdays. The data that are compared with the data from the same period of the previous year are presented and interpreted in the calendar-adjusted form of an index or growth rate. When these calendar effects significantly affect the observed time series, it is necessary to remove them.

Calendar and seasonal adjustment is performed in JDemetra+ application (version 2.2.0) using the TRAMO-SEATS method in the series of monthly data and in accordance with the Eurostat guidelines. Because of the characteristics of applied method for adjustment, adding new monthly observations in the series may lead to certain changes to the earlier, already published seasonally and calendar-adjusted index series.

# Data dissemination

Results of the survey are expressed in the form of indices and growth rates and since January 2014 are published on a regular monthly basis in the form of press releases on the website of the Agency for Statistics of BiH (www.bhas.gov.ba). The presentation and interpretation of the index is completely in line with those prescribed by EU-STS regulation allowing national and international users to compare the BiH retail trade index with indices of other countries.

### **Data revision**

Regular press releases on retail trade are published in the monthly dynamics and contain preliminary data. Data revision implies that the data for the previous month (t-1) are revised in accordance with new information, and it is possible that the data published after revision differ from previously published, preliminary data. In the press release is clearly stated on which data are used so that users of statistical data can properly interpret them. For any change of the data and the reasons for doing that, users will be informed in an appropriate and transparent manner, in regular monthly press releases and other publications for the public as well as on the website of the Agency for Statistics of BiH.

### Definitions

**Turnover** is the total invoiced amount that an business entity invoice to third parties for goods sold or service provided in the retail trade during the reference period, and it corresponds to the market value. Includes costs associated with the sale, such as transportation, packaging, etc. that are transferred to the customer, even if these amounts are stated separately on invoices. Value Added Tax (VAT) is excluded from the turnover.

**Turnover of retail trade activities** includes the value of all goods sold to individuals for personal use or use in household in the observed period.

- The turnover of consumables includes turnover generated by business subjects registered in the activities 47.11 and 47.2. (mainly food, beverages and tobacco products).

- The turnover of non-food products includes various retail goods that business subjects registered in the activities of 47.19, 47.4-47.9 generated.

**Turnover of other** activities includes the value of all goods sold and services provided on the market (wholesale, mediation in wholesale trade, hotels and restaurants, transport and other activities).

### Abbreviations

DB- District Brčko EU- European Union Eurostat- Statistical Office of the European Communities FIS- Federal Institute of Statistics of the Federation of BiH KD BiH 2010- Classification of activities of Bosnia and Herzegovina 2010 NACE Rev.2- European Classification of economic Activities RSIS- - Republika Srpska Institute of Statistics SBR- Statistical Business Register s.s.- specialised stores n.s.-non-specialised stores - no occurrence

Published by the Agency for Statistics of the Bosnia and Herzegovina, 71000 Sarajevo, Zelenih beretki 26

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